AGENDA

CUMBERLAND COUNTY BOARD OF COMMISSIONERS REGULAR AGENDA SESSION JUDGE E. MAURICE BRASWELL CUMBERLAND COUNTY COURTHOUSE- ROOM 564

APRIL 10, 2025 1:00 PM

INVOCATION- Chairman Kirk deViere

PLEDGE OF ALLEGIANCE

- 1. APPROVAL OF AGENDA
- 2. PRESENTATIONS
 - A. Alliance Health Service Expansion Proposal for Cumberland County
 - B. Cumberland County Strategic Plan
 - C. Cost Comparison of a Four and Six Year Revaluation
 - D. Request to Transfer Funds to the Capital Investment Fund

3. CONSIDERATION OF AGENDA ITEMS

- A. Recommendation for Employee Health Center Provider
- B. Selection of a Mural Artist for America 250 Mural at Headquarters Library
- C. 2025 AgCumberland Grant Program for Individual Farm Operations
- 4. OTHER ITEMS
- 5. MONTHLY REPORTS
 - A. Financial Report
 - B. Health Insurance Update
 - C. Quarterly Community Development Update
 - D. Grants Update
 - E. Project Updates

6. COMMISSIONER REQUESTS

- A. Local Emergency Planning Commission Out of County Applicants
- B. Unified Development Ordinance (UDO) Update
- C. Municipal Infrastructure (<10K Population)
- D. Sheriff's Office Vehicle Replacements

7. CLOSED SESSION: If Needed

ADJOURN

AGENDA SESSION MEETINGS:

May 8, 2025 (Thursday) 1:00 P.M. June 12, 2025 (Thursday) 1:00 P.M.

WATCH THE MEETING LIVE

THIS MEETING WILL BE STREAMED LIVE THROUGH THE COUNTY'S WEBSITE, www.cumberlandcountync.gov. LOOK FOR THE LINK AT THE TOP OF THE HOMEPAGE.

THE MEETING WILL ALSO BE BROADCAST LIVE ON CCNC-TV SPECTRUM CHANNEL 5



ASSISTANT COUNTY MANAGER COMMUNITY SUPPORT SERVICES

MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: HEATHER SKEENS, ASSISTANT COUNTY MANAGER

DATE: 4/10/2025

SUBJECT: ALLIANCE HEALTH SERVICE EXPANSION PROPOSAL FOR

CUMBERLAND COUNTY

Requested by: CLARENCE GRIER, COUNTY MANAGER

Presenter(s): HEATHER SKEENS, ASSISTANT COUNTY MANAGER & KELLY

GOODFELLOW, ALLIANCE HEALTH

BACKGROUND

Alliance Health is submitting a service expansion proposal at the request of Cumberland County to expand behavioral health services, utilizing available county funding and focusing on addressing gaps in care in the county. Cumberland County has requested that Alliance Health utilize the county's behavioral health fund balance held with Alliance to support service start up and ongoing operations for new services. This proposal reflects significant changes within the North Carolina health care funding system, stakeholder feedback, and county level planning.

Currently, there is approximately \$9 million in the fund balance. Alliance seeks to use roughly \$750,000 on a one-time basis to fund the start-up of a new service with Cape Fear Valley Health System and \$985,190 on a recurring basis to support two additional programs, the Cumberland County Post Overdose Response Team (PORT), and a dedicated Jail Liaison and Post Release Coordination Team. Alliance seeks to use \$462,000 on a one-time basis for the PORT program due to loss of funding in this fiscal year.

Additionally, upon the County's review of the recently completed Sequential Intercept mapping initiative, Alliance will use the documented outcomes of the process to draft an updated proposal that would use the

remaining held fund balance to address gaps and opportunities identified through the Sequential Intercept exercise.

RECOMMENDATION / PROPOSED ACTION

Recommend approval of the Alliance Health Service Expansion Proposal by selecting either Option 1 or Option 2 and moving this item to the Board of Commissioners consent agenda for the meeting on April 21, 2025.

ATTACHMENTS:

Description	Type
Alliance Health Service Expansion Proposal	Backup Material
Alliance Health Presentation	Backup Material



Service Expansion Proposal to Cumberland County (4/1/2025)

Background

At the request of Cumberland County, Alliance Health (Alliance) previously submitted a proposal to expand behavioral health services, utilizing available county funding and focusing on addressing gaps in care in the county. Cumberland County has requested that Alliance utilize the county's behavioral health fund balance held with Alliance to support service start up and ongoing operations for new services. This proposal has been updated to reflect significant changes within the North Carolina health care funding system, stakeholder feedback, and recent county level planning.

Financing Model

Currently, there is approximately \$9M in the fund balance for Cumberland County held by Alliance. Alliance seeks to use roughly \$750,000 on a one-time basis to fund the start-up of a new service with Cape Fear Valley Health System and \$985,190 on a recurring basis to support two additional programs, the Cumberland County Post Overdose Response Team (PORT), and a dedicated Jail Liaison and Post Release Coordination Team. Alliance seeks to use \$462,000 on a one-time basis for the PORT program due to loss of funding in this fiscal year. These programs are outlined within this document.

Additionally, upon the County's review of the recently completed Sequential Intercept mapping initiative, Alliance will use the documented outcomes of the process to draft an updated proposal that would use the remaining held fund balance to address gaps and opportunities identified through the Sequential Intercept exercise.

Service Expansion Recommendations

Based on a review of the current behavioral health continuum, service utilization trends and community need, Alliance had recommended several areas listed below for service development or expansion to the Cumberland County Behavioral Health Committee during the November 16, 2023, meeting:

- Expansion of Office Based Opioid Treatment
- Development of a residential substance use disorder facility to serve people with debilitating substance use disorders.
- Development and implementation of a specialized clinic to provide integrated behavioral health and primary care services to individuals with serve mental illness.

There have been significant changes within the state health care and financing system since the development of this initial proposal. Also, priorities within the County have continued to evolve. **Based on these factors Alliance recommends the following:**

- Remove the residential substance use disorder facility from the proposal. A national provider of substance use disorder treatment will be opening two 50 bed residential treatment facilities in North Carolina. One facility will be in Wake County the other in New Hanover County. The provider is fully funding the building acquisition and start-up costs. Once these facilities are open, Alliance will contract to provide access to this level of care to Cumberland members. Additionally, a second nationwide provider of residential substance use disorder treatment is also opening a residential facility in the state that will be available to Alliance members.
- Remove expansion of office-based opioid treatment for uninsured individuals from the proposal. Based on the success of Medicaid expansion within the state, a greater number of individuals have access to this service, and Alliance is able to repurpose some of our State funding for the uninsured to cover expansion.
- Development and implementation of a specialized clinic to provide integrated behavioral health and primary care services to individuals with serve mental illness.
- Fund the Cape Fear Valley/Cumberland County EMS Post Overdose Response Team. The team follows up with all individuals that EMS encountered related to an overdose to help link with ongoing substance uses disorder and behavioral health care.
- Fund a Jail Liaison and Post Release Coordination Team, consisting of two case managers and a peer support specialist. By using county funding, all individuals in the jail with a behavioral health related need can supported by the team. Currently, only Alliance Members are able to be served by the Jail Liaison position.
- Fund a Crisis Intervention Team Training Coordinator to ensure local law enforcement and other first responders are able to obtain the 40 hours of training required CIT program and additional mental health related trainings, based on County priorities.
- Support pending recommendations from the Sequential Intercept mapping initiative.

The following provides a brief description of each proposed initiative, the rationale and funding need.

Development of specialized primary care settings that provide onsite behavioral health and primary care services and are designed to treat individuals with multiple complex issues. Alliance proposes a partnership with Cape Fear Valley Health System to launch a specialized integrated care clinic to provide intensive and coordinated behavioral health care and primary care, inclusive of management of chronic health conditions for Alliance Tailored Plan members that have more severe forms of mental illness. These individuals are not well treated in typical primary care practices because their combination of medical and behavioral health issues, compounded by high levels of social needs, requires far greater time to manage and expertise in the treatment of serious and persistent mental illness than is feasible or available in a typical primary care practice. Alliance will work with Cape Fear to develop a Medicaid reimbursement rate that would cover the ongoing operations of this specialized clinic.

Rationale

- Of the 100 primary care practices in Cumberland, **none** are specially designed to provide integrated care to individuals with serious and persistent mental illness.
- 28.4% of the Tailored Plan population has four to six chronic conditions with 16.3% having seven to ten chronic conditions.
- Of the 4862 Cumberland County Tailored Plan members assigned to a PCP practice, only 259 members are assigned to a provider that offers integrated and co-located care.
- 850 members are assigned to Cape Fear Valley Medical Center practices. While Cape Fear Valley does provide both primary care and behavioral health care, their services are not co-located nor are they specifically designed to meet the specific needs of Alliance Tailored Plan members. However, Cape Fear has a strong behavioral health clinic that could serve as the home for an integrated practice.
- Between **10% to 28%** of the Tailored Plan population, dependent upon their chronic conditions, do not access primary care. This is a driver of emergency room utilization.

Requested Approval Amount from Alliance-held	One-time startup costs	
Cumberland County Fund Balance	\$750,000	
Alliance Contribution	Pay for ongoing services for Alliance Medicaid members	

Cumberland County has the highest ED utilization rate within the Alliance region.

 Four of the Alliance seven counties have at least one specialized primary care practice to serve Tailored Plan members. Adding such a practice in Cumberland would add the county to this list.

Fund the Cape Fear Valley/Cumberland EMS Post Overdose Response Team (PORT)

The Cumberland County Community Paramedicine program started PORT to better address the needs of individuals that were treated for an opioid overdose. Through the PORT, a team of licensed clinical social workers and peer support professionals outreach to anyone that EMS treats for an overdose. EMS is able to help ensure that individuals that experienced an overdose receive follow-up support and treatment, enabling them to avoid transporting individuals to the ED that have been stabilized in the field. Having the team in place allows EMS to provide onsite induction of medication assisted treatment, with the PORT following up to make sure that individuals have an ongoing source of treatment and refer to other needed behavioral health services. The team has served individuals that have suffered both intentional and accidental overdose. Additionally, having the program in place has helped divert individuals from the local emergency department.

The program was previously funded through a grant that ended in October 2024. In order to preserve this critical service while long-term funding decisions are being considered, Alliance has provided \$179,000 in one-time stop-gap funding. Alliance is requesting to use County funds to continue this critical service that is available to all Cumberland County residents and not solely Alliance members.

Rationale:

- In 2023, Community Paramedics responded to 3,599 adult overdoses. In the same year there were 148 fatal overdoses in the county.
- Cumberland County's overdose death rate is the highest of the Alliance current seven county region and is higher than the statewide average. (Cumberland County: 39.9 overdose deaths per 100,000/Statewide: 27.6 overdose deaths per 100,000)

Requested Approval Amount from Alliance-held Cumberland County Fund Balance		
Annual expenditure for the PORT to serve Cumberland County residents	\$693,000/year*	
Funds need for FY 2025 since loss of grant funding	\$462,000	

- While there has been a slight decline in the overall opioid deaths in NC, there has been an increase in overdose deaths among Black North Carolinians. 35% of the population of Cumberland County is Black.
- Medication Assisted Treatment is the gold standard for opioid care, initiation following an overdose increases treatment engagement and reduces the chance of an immediate second overdose.

*Would recommend adding 3-7% annual increases to cover anticipated staffing and operational related increases.

Fund a Jail Liaison and Post-Release Coordination Team

Based on the large number of individuals with significant behavioral health needs that are routinely incarcerated at the Cumberland County Jail, and ongoing concerns about bandwidth and reach of the current Alliance Jail Liaison, Alliance recommends establishing a three-person team solely dedicated to coordinating with the jail and jail health staff to ensure any individual within the jail identified with behavioral health needs, inclusive of substance use disorders, are linked to needed services and supports during and following incarceration. Currently, the Alliance Jail Liaison is primarily focused on Alliance members. One of the primary goals will be to connect individuals with ongoing services and supports prior to jail release.

The team will consist of two Masters prepared case managers and a certified peer support specialist. Having two dedicated case managers will allow for greater engagement with jail staff and individuals incarcerated and will ensure there is back-up when one staff is unavailable. The peer support specialist will support the program by helping to engage individuals in the jail that are not engaged or have expressed reluctance to engage in treatment services. They, in collaboration with the case managers, will continue to support individuals released from jail until they are engaged with community treatment providers. Staff will be hired by Alliance which will ensure greater consistency and access to multiple systems needed to help coordinate care.

Rationale:

- The current Jail Liaison is unable to meet current needs and demands.
- As is the case across the nation, the number of individuals with mental illness and substance use in carceral settings continues to grow.

Requested Approval Amount from Alliance-held Cumberland County Fund Balance		
Annual expenditure for Jail Liaison and Post-Release Coordination Team	\$292,190*	

 Without strong linkage to post-release services, released individuals are at significant risk for re-offense and those with substance use disorders are increased risk for resumption of substance misuse and overdose.

We appreciate the opportunity to submit this updated service expansion proposal and look forward to partnering with the county to expand care for citizens in Cumberland County.

^{*}Recommend 3-7% annual increase to cover operating cost increases



Cumberland BOCC
April 2025

Service Expansion Recommendation Rationale

- Based on review of service gaps and county needs
- Evolved based on success of Medicaid expansion
- Local and regional service availability has changed since initial proposal
- Long-term sustainability
- Acknowledges that the proposal does not account for all needs within the community but addresses areas where no alternative funding exists

Recent Service Expansion

- In the past two years Alliance has added 37 providers to the network with operations and services in Cumberland County
 - Peer Support and Assertive Outreach and Engagement
 - Intensive community services for adults for serious mental illness, including Assertive Community Treatment Team and Community Support
 - Cityblock fully integrated, community based primary care. Serving over 1500 Cumberland residents.
 - Outpatient therapy and psychological testing
- Network meets all State and Medicaid adequacy standards with no gaps

Residential Services

- 36 agencies are contracted with Alliance to provide therapeutic foster care
 - 135 licensed therapeutic homes in Cumberland County providing 256 beds
 - 7 specialized therapeutic foster care beds located in the county
 - Not financially viable to develop a Psychiatric Residential Treatment Facility (PRTF) in the county
- Alliance continues to support Bridge Housing in the county (\$324,000 annually)

Crisis Services

- Alliance is using State funds to support Cumberland Recovery Response Center operations
- Currently evaluating the best use of 54 crisis group home beds only available to Alliance youth to maximize impact
- Consultant engaged to review best practice models for adult mobile crisis and work across our region to improve upon or add new models
- Child Mobile Outreach, Response, Engagement and Stabilization (MORES) effectively diverting youth from the ED

SUD/OUD Services

- Currently contract with both Opioid Treatment Programs (OTP) in the community that are meeting need, serving ~1000 citizens annually
 - Highest utilization rate is highest in region
- Contract with four Intensive Outpatient providers, and two
 Comprehensive Outpatient providers accepting new referrals
- Explored long-term Substance Use Disorder (SUD) residential services
 - Start-up costs continue to grow and are prohibitive; no funding stream to cover long term care

Proposal

- Balance as of June 30, 2024 \$8,938,983
- County executed clause in contract to use Alliance-held fund balance to fund FY25 annual funding agreement of \$4,847,040
- County funds are dollars last spent
- If State dollars are available, fund balance will not be used

Funding Proposal

Description	One-time	Ongoing
Specialized Primary Care	\$750,000*	
PORT	462,000	\$693,000**
Jail Liaison/Post Release		292,190**
Annual Funding	4,847,040	
Total	\$6,059,040	\$985,190

^{*}Assumes 50% split between FY25 and FY26

^{**} Financial projections assume 3% increase each year

Financial Projections

- Option 1 assumes FY26 annual funding is funded from the fund balance
- Annual funding would need to be increased in FY28

Draw Down	One-Time	Ongoing	Balance
Beg Bal			\$8,938,983
FY25	\$1,337,000		7,601,983
FY26	5,222,040	\$985,190	1,394,753
FY27		1,014,746	380,007
FY28		1,045,188	\$(665,181)

Financial Projections

- Option 2 assumes FY26 annual funding is distributed by the County and NOT funded from the fund balance
- Annual funding would need to be increased by FY32

Draw Down	One-Time	Ongoing	Balance
Beg Bal			\$8,938,983
FY25	\$1,337,000		7,601,983
FY26	375,000	\$985,190	6,241,793
FY27		1,014,746	5,227,047
FY28		1,045,188	4,181,859
FY29		1,076,544	3,105,315
FY30		1,108,840	1,996,475
FY31		1,142,105	854,370
FY32		\$1,176,368	\$ (321,998)

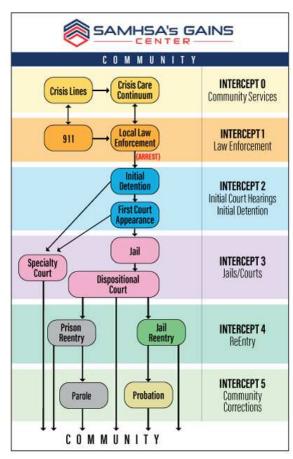
AllianceHealthPlan.org

Alignment With Current Substance Use and Behavioral Health Strategies

Dr. Jennifer Green, Health Department Director

Sequential Intercept Model (SIM) Mapping

- SIM Mapping completed on January 30th
- Preliminary identified gaps in Intercepts 0 and 1
 - Housing
 - Expanded mobile crisis
 - Funding for Cumberland County EMS Post
 Overdose Response Team
 - Crisis Intervention Training
 - Co-responders capacity
 - Crisis beds



Cumberland Fayetteville Opioid Response Team (C-FORT) Strategies

- Opioid Settlement Funds
 - Supporting treatment providers for recovery support services
 - C-FORT Recovery Response Center
 - Community based/early intervention projects
 - Option B strategies for CIT training and prevention education
 - Transportation
 - Medication for Opioid Use Disorder at Detention Center
- Federal Grant Funds
 - Overdose response education
 - Expansion of Law Enforcement Assisted Diversion (LEAD)
 - Sequential Intercept Mapping Taskforce

Summary

- Alliance has proposed over \$2M in expansion of services
- Ongoing funding would need to be made available in FY28 at the earliest

Discussion & Questions

Selection of Option:

Option 1 assumes FY26 annual funding is funded from the fund balance

Annual funding would need to be increased in FY28

Option 2 assumes FY26 annual funding is distributed by the County and not funded from the fund balance

Annual funding would need to be increased by FY32



OFFICE OF THE COUNTY MANAGER

MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: CLARENCE GRIER, COUNTY MANAGER

DATE: 4/4/2025

SUBJECT: CUMBERLAND COUNTY STRATEGIC PLAN

Requested by: BOARD OF COMMISSIONERS

Presenter(s): REBECCA JACKSON, CEO TRUE NORTH PERFORMANCE GROUP

LLC, AND CHRIS REY, CEO RC STRATEGY

BACKGROUND

The Board of Commissioners held a strategic planning retreat on January 30-31. Rebecca Jackson, CEO of True North Performance Group LLC, and Chris Rey, CEO of RC Strategy, facilitated the two-day event and will present the Strategic Plan for the Board's consideration.

RECOMMENDATION / PROPOSED ACTION

Provide feedback on the plan and place the item on the consent agenda for the April 21, 2025, Regular Board of Commissioners meeting.

ATTACHMENTS:

Description

Cumberland County Strategic Plan

Backup Material

Cumberland County Strategic Plan Approval

Rebecca Jackson, CEO True North Performance Group LLC Chris Rey, CEO RC Strategy



Board of Commissioners Agenda Item: What We Will Cover

- Purpose of creating a strategic plan
- Process and highlights
- Vision, Mission and Core Values
- Strategic Priority Areas (SPA), Goals, Objectives and Key Strategic Initiatives (One-Year Action Plan)
- Next Steps



Visionary Planning

Both long-term and short-term planning are essential.

- Long-term planning is a comprehensive framework that is comprised of goals to be met within a certain period (3, 5, 10 years) Vision and goals
- Short-term planning evaluates your progress in the present and creates an action plan to improve performance, typically in a 12-18 month period



Would you tell me please, which way I ought to go from here?"
"That depends a good deal on where you want to get to."

- from Alice's Adventures in Wonderland



A Strategic Planning Framework



<u>Vision:</u> What do we want our world to be like for future generations because of the work we do?

Mission: What is our purpose for existence?

<u>Core Values:</u> What are our beliefs and attitudes that guide behavior and our relationships with others?

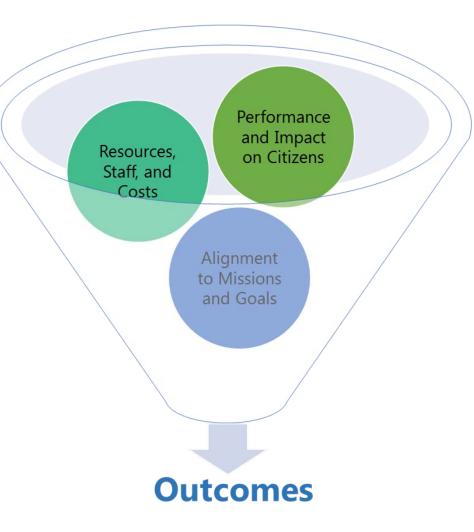
Strategy: What are our Strategic Priority Areas, Goals, and Objectives? What outcomes are we striving to achieve and what are priorities and targets?

<u>Performance:</u> What are our strategic actions/initiatives for the next 12-18 months and which key performance indicators will track our progress?



Strategic Planning Benefits and Uses

- 1. Provides direction & guidance from the elected officials
- 2. Transforms ideas into actions
- 3. Informs the Federal and State Legislative Agendas
- Aligns core government functions and processes with desired strategies
- 5. Establishes Performance Management & Evaluation (Benchmarking and reporting)
- 6. Provides direction to Budgeting/Resource Allocation
- 7. Is foundational to internal and external communication strategies
- 8. Aligns citizen satisfaction, prioritization, engagement and education
- 9. Ensures employee engagement and informs orientation
- 10. Provides a basis for transparency and accountability, aligning to departmental business plans.





Aligning the Organization for Success





Hitting the Target with Positive Results for Community Impact





The Process

December 2024

Planning

January 2025

 Board of Commissioners Retreat and report (Community Input Session, Environmental Scanning, Visioning, and Goal Development)

February/ March 2025

Draft Strategic Plan language based on retreat outcomes

April 2025

- Board of Commissioners meeting to review and approve
- Adopt the Strategic Plan
- Staff workshop to cover the process of alignment to the Strategic Plan

May/June 2025

- Complete the budget process with incorporating the Strategic Plan
- Begin implementation process



Cumberland County's Draft Vision Statement

Cumberland County is a regional leader in economic prosperity and community well-being.

We are a safe, resilient, and inclusive community where military and civilian life thrive together, housing is accessible, and a high-quality education empowers all.

Through collaboration and service, we build a strong, healthy, and prosperous future for everyone who calls Cumberland County home.



Foundations of Our Vision & Pillars of Our Future

- A Leader in Economic Prosperity Cumberland County sets the standard for excellence in governance, economic growth, and community development, driving regional progress. We embrace innovation, cutting-edge technology, and strategic partnerships to strengthen our economy, enhance infrastructure, and improve quality of life. Our community thrives with diverse job opportunities, a robust business environment, and equitable pathways to success for all residents.
- A Community Committed to Well-Being We foster a high quality of life by ensuring access to healthcare, recreational opportunities, and essential support systems that empower individuals and families to thrive.
- A Safe and Secure County Public safety is a cornerstone of our community, with proactive law enforcement, emergency preparedness, and strong partnerships ensuring a secure and welcoming environment for all.
- A Resilient and Forward-Thinking Community We embrace adaptability and strategic planning to navigate economic shifts, natural disasters, and emerging challenges, ensuring long-term stability and growth.
- An Inclusive and Welcoming County We celebrate diversity and foster an environment where every resident has a voice, access to opportunities, and the ability to contribute to a stronger community.
- A Thriving Military and Civilian Community Honoring our military heritage, we build meaningful connections between service members, veterans, and civilians, creating a unified and supportive community.
- Accessible and Diverse Housing We invest in housing solutions that meet the needs of all residents—young professionals, families, and retirees—ensuring affordability, sustainability, and livability.
- A Commitment to High-Quality Education Our education system provides every student with the knowledge, skills, and opportunities needed to excel in a dynamic and evolving world.
- A Culture of Collaboration We cultivate strong partnerships among government, businesses, nonprofits, and residents, working together to drive innovation, progress, and shared success.



Cumberland County's Draft Mission Statement

Serving. Leading. Thriving.

We are committed to delivering high-quality, innovative, and fiscally responsible services that enhance the well-being of individuals, families, businesses, and the broader community. Through visionary leadership and strategic investment, we create an environment where every resident has the opportunity to reach their full potential. As dedicated stewards of our County's resources, we foster economic growth, public safety, and community engagement—ensuring a strong and prosperous future for all who call Cumberland County home.



Cumberland County's Core Value Statement

Serving Cumberland County citizens with **PRIDE**:

- Professionalism
- Respect
- Integrity with Accountability
- Diversity
- Excellent Customer Service



Strategy and Performance Framework for Cumberland County

- A **Strategic Priority Area** (SPA) is a 3-year critical focus within an organization's strategic plan that is essential for achieving its mission, vision, and long-term goals.
- This effort could span across multiple departments and strategic goals and represents a high-priority domain that requires targeted efforts, resource allocation, and specific actions to drive organizational success and sustain competitive advantage.
- SPAs are identified through an analysis of the organization's internal and external environment and are designed to address fundamental challenges, leverage opportunities, and guide decision-making processes.
- These areas serve as the foundation for setting specific, measurable, achievable, relevant, and time-bound (SMART) goals and objectives, ensuring alignment across all levels of the organization.



Each Strategic Priority Area (SPA) Identifies the Following:

Goal

A broad statement about what we intend to achieve (We intend to...) A path to take to reach the vision

Objective /KPI

- SMART: Specific, Measurable, Achievable, and Time-bound
- Identifies how we will achieve our goal
- Key Performance Indicators (KPIs) are data we will measure to report achievement of our objectives

- Should have a defined action plan: Beginning, middle, and end
- A specific project with 12-18 month deliverables
- Identified by the Board aligned to the strategic plan
- Major organizational lift in terms of time, impact, and resources



Cumberland County's 3- Year Strategic Priority Areas

- 1. Enhancing Health and Wellness
- 2. Ensuring a Safe Community for All Residents
- 3. Fostering Economic Prosperity
- 4. Encouraging Quality Development and Smart Growth
- 5. Championing Responsive, Transparent Government
- 6. Providing Culture and Recreation Opportunities
- 7. Supporting a High-Performing Education System



1. Enhancing Health & Wellness

Goal 1: Reduce Abuse and Neglect Objectives/KPIs:

- Decrease elder, disabled and child abuse rates.
- Decrease the number of children placed in foster care.
- Decrease substance abuse rates.
- Increase the number of pet adoptions and live releases at the Animal Shelter.

Goal 2: Improve Food & Nutrition Health

Objectives/KPIs:

- Decrease the % of households lacking consistent access to sufficient food.
- Reduce rates of obesity, diabetes, and other diet-related conditions.
- Increase the average % of Public Health clients seen across all clinics.

Goal 3: Strengthen Physical & Mental Health Infrastructure Objectives/KPIs:

- Reduce contamination in water, soil and wastewater.
- Increase the amount of information disseminated to the community related to contaminated water, soil and wastewater.
- Reduce infant mortality rates.
- Increase the number of OBGYNs to improve maternal health care for Cumberland County.
- Decrease the population of unhoused.
- Decrease STI/STD rates and teen pregnancy.



1. Enhancing Health & Wellness

- 1. Continue and complete the Maternal Mortality initiative to address social determinants of health and improve access to high-quality care before, during, and after pregnancy to prevent maternal mortality and morbidity.
- 2. Develop a detailed, long-term strategy to ensure the reliable delivery of clean drinking water and effective wastewater management.
- 3. Establish an international farmers market with executed sustainable long-term production of local suppliers
- 4. Provide public awareness and resources on soil contamination for agricultural community
- 5. Complete the unhoused support center to reduce homelessness
- 6. Develop a county wide comprehensive plan to address clean safe water and sewer



2. Ensuring a Safe Community for All Residents

Goal 1: Enhance Public Safety Objectives/KPIs:

- Reduce violent and property crime rates and gun violence.
- Answer 99% of calls to the 911 Call Center within the first 10 seconds.
- Increase the % of responses handled as a health issue rather than a criminal matter for residents with substance use disorder who are in crisis.
- Reduce staff vacancies and turnover rates



2. Ensuring a Safe Community for All Residents

- 1. Seek additional grant opportunities for at risk youth programs
- 2. Implement a digital dispatch system
- 3. Study, assess and develop a strategy for how the County is responding to mental health/opioid response, establishing additional partnerships for crisis response, tracking performance data and targets
- 4. Establish a joint communication center (911)
- 5. Develop and implement strategies to support recruitment and hiring of Sheriff Deputies and Detention Officers



3. Fostering Economic Prosperity

Goal 1: Diversify the Tax Base Objectives/KPIs:

- Increase industrial, commercial, and residential tax base.
- Track and measure economic opportunities to reduce % of missed prospects.
- Increase % of high-end retail options.
- Increase % of growth in targeted industries.
- Increase % of organic revenue growth in the private sector.
- Increase % of minority contract opportunities.

Goal 2: Elevate to a Tier 3 County

Objectives/KPIs:

- Increase overall County population and household income.
- Reduce unemployment rate.
- Increase property tax base per capita.

Goal 3: Market & Brand the Community

Objectives/KPIs:

Improve brand recognition for the County.

Goal 4: Strengthen Workforce Development Objectives/KPIs:



3. Fostering Economic Prosperity

- 1. Examine and analyze County data quarterly to assess County's movement from Tier 1 to Tier 2 and eventually Tier 3
- 2. Develop comprehensive review of the regulation process, with a review of all policy and procedures and identifying customer service improvements with a tracking mechanism to report results
- 3. Measure lost opportunities with data and information
- 4. Create technical assistance pathway with the state commerce department



4. Encouraging Quality Development & Smart Growth

Goal 1: Strengthen Waste Infrastructure Objectives/KPIs:

- Increase landfill capacity.
- Increase waste diversion rates from landfill.

Goal 2: Effective Planning & Zoning Objectives/KPIs:

- Increase housing density with increase in apartment units and workforce housing units.
- Increase open space and farming areas.
- Increase number of agriculturally based certifications by 50 people annually.

Goal 3: Enhance Transportation and Connectivity Objectives/KPIs:

- Increase % of county residents with available broadband.
- Improve regional connectivity and track ridership.

Goal 4: Strengthen Inspections & Permitting Objectives/KPIs:

Increase customer service survey ratings in permitting processes.



4. Encouraging Quality Development & Smart Growth

- 1. Expand existing landfill facilities and implement programs to increase capacity and to reduce landfill waste
- 2. Revise zoning codes t allow higher density residential development
- 3. Create incentives for developers to build workforce and affordable housing units
- 4. Expand broadband infrastructure to underserved areas of the County
- 5. Improve public transportation routes connecting residential areas to employment ce ters and community resources
- 6. Implement a stakeholder feedback mechanism at all stages of the development process and make necessary improvements
- 7. Create a "one-stop shop" permitting center for residents and developers to increase efficiencies and customer feedback ratings



5. Championing Responsive, Transparent Government

Goal 1: Ensure Fiscal Responsibility

Objectives/KPIs:

- Maintain clean audits and strong financial reporting.
- Ensure 99.4% of collection of county taxes.
- Attain and retain GFOA certifications and financial recognitions.
- Meet or exceed budget variance performance targets.

Goal 2: Build an Engaged Workforce

Objectives/KPIs:

- Reduce employee turnover and vacancy rates.
- Expand professional development and wellness opportunities, increasing participation rates.
- Increase childcare options for county employees and track utilization.

Goal 3: Strengthen Intergovernmental Engagement

Objectives/KPIs:

- Adopt and advocate for and adopt federal and state legislative priorities that align with county needs.
- Foster active participation among local elected officials in Cumberland County and community stakeholders.

Goal 4: Enhance Communication

Objectives/KPIs:

• Increase website traffic, information sharing, and social media presence.



5. Championing Responsive, Transparent Government

- 1. Monitor and analyze all County compensation to develop strategy commensurate with peer counties
- 2. Improve process for County employee performance review and monitor results
- 3. Increase operational improvement projects
- 4. Review process for childcare options for employees
- 5. Upgrade county website to be more user friendly and modern
- 6. Continue collaborative work with the board of elections to ensure proper software database is implemented to help with precinct official training
- 7. Implement ACFR
- 8. Ensure communication of the strategic plan to the community



6. Providing Culture & Recreation Opportunities

Goal 1: Support the Arts & Tourism

Objectives/KPIs:

- Increase funding for activities and entities that provide enhanced cultural, art and tourism opportunities.
- Expand attendance at local arts and tourism events.
- Increase the number of public-private partnerships supporting arts and tourism.
- Grow tourism-related economic impact.

Goal 2: Enhance Community Amenities

Objectives/KPIs:

- Increase library circulation and issued library cards by 15%.
- Increase community participation and usage in line with the Cumberland County Library strategic plan.
- Increase parks and recreation program participation, with demographic tracking to ensure representation across race, ethnicity, age, gender, income level, and ability status, reflecting county demographics.

Goal 3: Ensure Inclusive Community Activities and Events Objectives/KPIs:

 Increase the number and diversity of County partnership events reflecting cultural, racial, and ethnic traditions of the community.



6. Providing Culture & Recreation Opportunities

- 1. Create an aquatic center development plan
- 2. Create a children's museum development plan
- 3. Enhance Parks and Recreation Interlocal Agreement to ensure all County communities have adequate accessibility to recreation facilities and services
- 4. Establish partnerships with diverse cultural organizations and faith-based organizations.



7. Supporting a High-Performing Education

Goal 1: Improve Infrastructure

Objectives/KPIs:

- Increase the % of school facilities rated as "Good" or better in facility condition assessments.
- Reduce the average age of major building systems (HVAC, roofing, plumbing).
- Improve maintenance and aging metrics for Cumberland County educations facilities for higher education institutions.

Goal 2: Enhance Teacher Compensation

Objectives/KPIs:

- Ensure teacher salaries are at or above the median of peer counties.
- Improve student achievement metrics.

Goal 3: Expand Early Childhood Education

Objectives/KPIs:

• Increase the number of Pre-K spaces with a focus on special needs classrooms.



7. Supporting a High-Performing Education

- 1. Continue engagement with the school board on teacher supplemental policy and provide sustainable funding mechanism
- 2. Collaborate with the school board on developing a comprehensive infrastructure plan addressing aging facilities with clear timelines and funding sources
- 3. Strengthen partnership with the Partnership for Children organizing to identify crucial needs and provide targeted resources to special needs Pre-K programs
- 4. Develop metrics to track educational outcomes and facility improvements.



Next Steps

- Receive input today and make refinements, if needed
- Adopt on consent at the next regular meeting
- Complete preparation of the Plan document
- Implementation
 - Ensure the Plan is part of the budget planning process for departments and aligned to departmental business plans
 - Implement the Strategic Plan with an effective communication plan
 - Determine reporting process for strategic initiatives and KPIs
 - Establish a schedule for review and update of the plan annually, or as needed.





NORTH CAROLINA



OFFICE OF THE TAX ADMINISTRATOR

MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: JOSEPH R. UTLEY, JR. TAX ADMINISTRATOR

DATE: 4/10/2025

SUBJECT: COST COMPARISON OF A FOUR AND SIX YEAR REVALUATION

Requested by: KIRK DEVIERE, CHAIRMAN, BOARD OF COMMISSIONERS

Presenter(s): JOSEPH R. UTLEY, JR., TAX ADMINISTRATOR

BACKGROUND

North Carolina General Statute 105-286(a)(3) allows for a county to conduct a reappraisal of real property earlier than required if the board of county commissioners adopts a resolution providing for the advancement of the reappraisal. The resolution must designate the effective date of the advanced reappraisal and may designate a new reappraisal cycle that is more frequent than the octennial cycle. The board of county commissioners must promptly forward a copy of the resolution adopted under this subdivision to the Department of Revenue.

RECOMMENDATION / PROPOSED ACTION

For informational purposes only.



FINANCE DEPARTMENT

MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: ROBIN M. KOONCE, FINANCE DIRECTOR/CFO

DATE: 4/3/2025

SUBJECT: REQUEST TO TRANSFER FUNDS TO THE CAPITAL INVESTMENT

FUND

Requested by: CLARENCE GRIER, COUNTY MANAGER

Presenter(s): ROBIN M. KOONCE, FINANCE DIRECTOR/CFO

BACKGROUND

Financial Policy 4.4.3 states that any General Fund unassigned fund balance that exceeds 15% (minus adjustments for the current year general fund balance reappropriations or other allocations of general fund balance previously approved by the Board of Commissioners to be set aside) shall be transferred to the Capital Investment Fund to support future capital projects or debt service, authorized through an approved budget ordinance amendment after the annual financial audit presentation to the Board of Commissioners.

RECOMMENDATION / PROPOSED ACTION

Request authorization to move the request to transfer funds to the Capital Investment Fund and budget revision to the April 21, 2025, consent agenda for Board approval. Presentation and information will be provided at the meeting.



ASSISTANT COUNTY MANAGER GENERAL GOVERNMENT AND STEWARDSHIP

MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: BRIAN HANEY, ASSISTANT COUNTY MANAGER FOR GENERAL

GOVERNMENT & STEWARDSHIP

DATE: 4/3/2025

SUBJECT: RECOMMENDATION FOR EMPLOYEE HEALTH CENTER PROVIDER

Requested by: CLARENCE GRIER, COUNTY MANAGER

Presenter(s): ED BOARDMAN, USI

BACKGROUND

Cumberland County's on-site Employee Health Center has been a tremendous benefit for County employees and their families. The clinic primarily provides acute care services and has expanded into more primary care over the past several years, however the current staffing model does not provide sufficient capacity to meet the primary care demand from County employees, resulting in longer-than-desired wait times for appointments and a current waitlist of more than 80 employees.

In 2022, the County entered into a three-year contract with Proactive MD to operate the County's Employee Health Center. The agreement will end June 30, 2025.

The County engaged its benefits broker USI to assist with a Request for Proposals (RFP) process to solicit proposals from vendors to operate the clinic beginning July 1, 2025. The County received proposals from six vendors and selected four to make presentations to a staff panel on March 14, 2025. Following that meeting, two vendors were selected for finalist interviews, which were held on April 2, 2025.

The proposals included staffing models to provide sufficient capacity for enhanced primary care services along with the preservation of acute care services to meet the County's needs.

Ed Boardman with USI will present staff's recommendation following the RFP process for the Board's consideration and will be available, along with staff, to answer any questions.

A decision from the Board of Commissioners on this item will allow staff to begin working with the selected vendor on a contract to ensure services are in place on July 1, 2025.

RECOMMENDATION / PROPOSED ACTION

Staff requests the recommendation presented at this meeting be forwarded to the Board of Commissioners Regular Meeting on April 21, 2025, for approval as a Consent Agenda item.



PUBLIC LIBRARY AND INFORMATION CENTER

MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: FAITH PHILLIPS, ASSISTANT COUNTY MANAGER / LIBRARY

DIRECTOR

DATE: 4/10/2025

SUBJECT: SELECTION OF A MURAL ARTIST FOR AMERICA 250 MURAL AT

HEADQUARTERS LIBRARY

Requested by: CLARENCE GRIER, COUNTY MANAGER

Presenter(s): FAITH PHILLIPS, LIBRARY DIRECTOR AND JOSEPH WESTENDORF,

LOCAL AND STATE HISTORY MANAGER

BACKGROUND

Cumberland County Public Library's Local and State History Department was awarded \$25,599.56 from the America 250 NC Grants program for their proposal celebrating Cumberland County's history and the Liberty Point Resolves. The Local & State Department's America 250 NC project is a significant initiative that aims to educate the local community and broader North Carolina about Cumberland County's rich history and importance during the Revolutionary War era in North Carolina. The project will create and provide resources about prominent historical events and sites in the area, including the creation of the Liberty Point Resolves in 1775 and later continuations of the American democratic experiment, such as the founding of the University of North Carolina (the oldest public university in America) and the ratification of the United States Constitution in 1789, part of the pivotal revolutionary period that tied North Carolina to the American experiment. The project will not only expand on the relevance of the themes these topics represent but also foster community pride and engagement, from the founding of the historically black university, Fayetteville State University, to Fort Liberty's strong military presence in the community.

The project's subgoals are to release a publication on the history of the Liberty Point Resolves, install a local-

artist produced mural on the outside wall at the Headquarters library, utilize existing partnerships with local schools to offer historical tours, and have speakers, tours and exhibits available to the public relating to the America 250 NC themes and their relevance and continued significance to Cumberland County.

On January 2, 2025 RFP #25-20-LB Mural on the Headquarters Library was issued, with an urged and cautioned site visit on January 17, 2025, questions due on January 24, 2025, and proposals due on February 27, 2025. Submissions were to reflect the themes of the grant and the themes' connection to Cumberland County history. The three themes of the America 250 NC's grant are: Visions of Freedom, a Gathering of Voices and Common Ground. The mural must connect to at least one (if not all) of these themes. The mural should also connect to important themes of local history, including the following (but not limited to): the Liberty Point Resolves, the Marquis de Lafayette, Fayetteville State University and Fort Liberty. The Library intends for the mural to be around 25 by 8 feet on the south-west end of the Ray Avenue side of the library by the Ray Avenue circle and will start around 5-8 feet down from the top of the building (below the indented brick row at the top). Designs or a concept design for the requested public art were submitted in proposals. Proposals without a design or concept for the requested art were considered. Work must be completed by June 2026. The RFP was advertised via social media, through organizations such as the Arts Council of Fayetteville and the 3 local institutes of higher education in Fayetteville. It was shared with surrounding Arts Councils in other counties, and with other local organizations such as Cape Fear Studios.

The Library received 7 responsive proposals to the RFP. Proposals were scored separately by a cross departmental panel of eight staff. Proposals were scored according to qualifications and relative experience of the artist; cost of the proposal, representation of America 250 themes, and design. The scores were then summarized and averaged. The highest scoring proposal was that of artist Max Dowdle with an in-budget cost of \$13,400.00.

RECOMMENDATION / PROPOSED ACTION

County Management recommend placing this item on the April 21, 2025 Board of Commissioners meeting as a consent item to approve the selection of Max Dowdle and the proposed mural as the America 250 NC Mural for Headquarters Library.

ATTACHMENTS:

Description	Туре
RFP #25-20-LB Mural on the Headquarters Library	Backup Material
Addendum 1 - RFP #25-20-LB	Backup Material
Max Dowdle Proposal	Backup Material
Evaluation Summary	Backup Material



Cumberland County Public Library

RFP #25-20-LB Mural on the Headquarters Library

Date of Issue: January 2, 2025

Urged and Cautioned Site Visit: Friday, January 17, 2025 at 12:00 PM

Questions Due Date: Friday, January 24, 2025 at 6:00 PM

Proposal Due Date: Thursday, February 27, 2025 at 2:00 PM

Direct all inquiries concerning this RFP to:

Joseph Westendorf

Local & State History Department Manager-Librarian II

Headquarters Library

Email: <u>jwestendorf@cumberlandcountync.gov</u>

Phone: 910-483-7727 Ext. 1368

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1.0 PURPOSE AND BACKGROUND

To celebrate America's 250th anniversary, the Cumberland County Public Library is participating in North Carolina's America 250 NC celebration initiative. As such, the Library has received grant funding from the North Carolina Department of Natural and Cultural Resources for a number of celebratory programs and activities, including the design, planning, and painting of a celebratory mural on the side of the Headquarters Library at 300 Maiden Lane in downtown Fayetteville. The Library is seeking qualified artists who can design and produce a mural on the bricks of the Ray Avenue side of the library. The mural will contribute to the celebration of America's 250th anniversary and North Carolina's (and more specifically, Cumberland County's) role in America's founding. The mural is intended to be completed on the Ray Avenue side of the Headquarters Library by June 2026.

2.0 PROPOSAL INSTRUCTIONS & REQUIREMENTS

2.1 REQUEST FOR PROPOSAL DOCUMENT

The RFP is comprised of the base RFP document, any attachments, and any addenda released before contract award. All attachments and addenda released for this RFP in advance of any contract award are incorporated herein by reference. By submitting a proposal, the vendor agrees to meet all stated requirements in this section as well as any other specifications, requirements and terms and conditions stated in this RFP. If a vendor is unclear about a requirement or specification or believes a change to a requirement would allow for the County to receive a better proposal, the vendor is urged and cautioned to submit these items in the form of a question during the question and answer period in accordance with Section 2.3.

Vendors shall populate all attachments of this RFP that require the vendor to provide information and include an authorized signature where requested. Failure to include required documents and/or signatures, where requested, will result in rejection of submitted proposals.

2.2 PROPOSAL SUBMITTAL

Proposals, subject to the conditions made a part hereof and the receipt requirements described below, shall be received at the address indicated in the table below.

E-mail address for delivery of proposal electronically

SUBJECT LINE: RFP #25-20-LB Mural on the Headquarters Library

jwestendorf@cumberlandcountync.gov

and

hhall@cumberlandcountync.gov

IMPORTANT NOTE: All proposals shall be electronically received by the e-mail address listed above **on or before 2:00 PM EST, Thursday, February 27, 2025**, regardless of the method of delivery. All risk of late arrival due to unanticipated delay is entirely on the vendor. It is the sole responsibility of the vendor to have the proposal to the County department specified by the specified time and date of opening. Any proposal received after the proposal submission deadline will be rejected.

All proposal addendums and/or corrections will be posted on the Cumberland County Vendor Self Service site https://ccmunis.co.cumberland.nc.us/vss/Vendors/VBids/Default.aspx . Vendors who submit a notice of intent to bid to jwestendorf@cumberlandcountync.gov will receive addendums by e-mail.

2.3 PROPOSAL QUESTIONS

Written questions shall be e-mailed to jwestendorf@cumberlandcountync.gov by Friday, January 24, 2025 at 6:00 PM EST. Vendors should enter "RFP #25-20-LB Mural on the Headquarters Library: Questions" as the subject for

the e-mail. Questions will not be answered by phone. Question submittals should include a reference to the applicable RFP section.

Questions received prior to the submission deadline date, the County's response, and any additional terms deemed necessary by the County will be posted in the form of an addendum to the Cumberland County Vendor Self Service Site, https://ccmunis.co.cumberland.nc.us/vss/Vendors/default.aspx and shall become an Addendum to this RFP. Vendors who submit an intent to bid will receive addendums by email. Vendors shall rely *only* on written material contained in an Addendum to this RFP. Vendors should not contact any other County employees, besides those listed above, during the bid process. Vendors who contact any other County employees may be disqualified.

Any questions considered minute in nature or that point to an error in the RFP or that the County determines will produce information required in order for all vendors to submit a responsible proposal, may be answered at the County's discretion after the specified date and time. Such questions that are received after the deadline are not guaranteed to be answered and if the questions qualify as "minute in nature" shall be determined at the sole discretion of the County.

2.4 URGED AND CAUTIONED SITE VISIT

Urged and Cautioned Site Visit

Date: Friday, January 17, 2025
Time: 12:00 PM Eastern Time
Location: Headquarters Library

300 Maiden Lane Fayetteville, NC 28301

Contact #: 910-483-7727 Ext. 1368

<u>Instructions</u>: Vendor representatives are URGED and CAUTIONED to visit the site and apprise themselves of the conditions and requirements which will affect the performance of the work called for by this Request for Proposal. A non-mandatory site visit is scheduled for 12:00 PM Eastern Time at the *Headquarters Library located at 300 Maiden Lane, Fayetteville, NC 28301*.

Vendor is cautioned that any information released to attendees during the site visit, other than that involving the physical aspects of the facility referenced above, and which conflicts with, supersedes, or adds to requirements in this Request for Proposal, must be confirmed by written addendum before it can be considered to be a part of this proposal.

2.5 RFP TERMS & CONDITIONS

It shall be the vendor's responsibility to read the instructions, the County's terms and conditions, all relevant exhibits and attachments, and any other components made a part of this RFP, and comply with all requirements and specifications herein. Vendors also are responsible for obtaining and complying with all Addenda and other changes that may be issued in connection with this RFP.

Questions, issues, or exceptions regarding any term, condition, or other component within this RFP, must be submitted as questions in accordance with the instructions in Section 2.3 PROPOSAL QUESTIONS. Vendor's proposal shall constitute a firm offer.

If a vendor desires modification of the terms and conditions of this solicitation, it is urged and cautioned to inquire during the question period, in accordance with the instructions in this RFP, about whether specific language proposed as a modification is acceptable to or will be considered by the County. It is the County's sole discretion to accept or reject requested modifications and/or exceptions.

3.0 NOTICES TO VENDOR

3.1 PROHIBITED COMMUNICATIONS AND CONFIDENTIALITY

PROHIBITED COMMUNICATION: Each vendor submitting a proposal, including its representatives, subcontractors, and suppliers, is prohibited from having any communication with any employees or members of the board of commissioners of the County except those employees of the County's Department as designated in this RFP. A vendor who does not comply with this provision may be disqualified from award of a contract.

IMPORTANT INFORMATION! CONFIDENTIAL INFORMATION: The proposal must not contain any information marked as "confidential" or as a "trade secret" or in any other manner as to indicate that it is information protected by the Trade Secrets Protection Act (the "Act") as set out in Article 24 of Chapter 66 of the North Carolina General Statutes, unless the vendor has noticed the County Department of its intent to designate any information in the proposal as such and received permission from the County Department to do so in writing. Vendor's notice to the County Department must be in writing and must describe the information for which confidentiality is requested and explain how the information is a "trade secret" as defined in G.S. § 66-152(3). If the County Department determines the information for which confidentiality is requested is a "trade secret" covered by the Act, it will notify the vendor how to mark the information in the proposal and will identify the measures that County will take to protect the confidentiality of the information. Vendor's submission of a proposal after receipt of this notice from the County Department shall be deemed to be acceptance of the County Department's statement of how it will maintain confidentiality. If the County Department determines the information for which confidentiality is requested is not a "trade secret" covered by the Act, it will notify vendor of that determination. Any proposal marked with any information as "confidential" or as a "trade secret" or in any other manner as to indicate that it is information protected by the Act in violation of this section shall be regarded as not responsive to the request for proposals and shall not be considered.

3.2 PROPOSAL COMPLIANCE

It is in the best interest of vendors to submit proposals that are clear, concise, and easily understood. Proposals should provide information essential for a straightforward and concise description of vendor capabilities to satisfy the requirements of the RFP specifications.

Vendor may include any optional data not provided for elsewhere and considered to be pertinent to this bid as an addendum.

Vendors are urged and cautioned to read the RFP completely through as noncompliance with requirements may result in bid rejection. Section 4.0 requirements and request for information must be in the same order with the same titles as listed in Section 4.0. Vendor proposals should be easy to follow and all sections should be easily identified.

The specifications included in this package describe the services that the County feels are necessary to meet the performance requirements of this RFP, and shall be considered the minimum standards expected of the Proposer. However, the specifications are not intended to exclude potential bidders.

If the vendor is unable to meet any of the specifications as outlined therein, vendors are advised to submit questions and concerns regarding the specifications during the question and answer period described in Section 2.3.

If the vendor does not indicate or submit questions or concerns regarding the specifications, the County shall assume it is able to fully comply with these specifications. The County shall be the sole and final judge of compliance with all specifications.

The County further reserves the right to determine the acceptability or unacceptability of any and all alternatives or deviations.

3.3 PROPOSAL EVALUATION PROCESS

The County shall review all responses to this RFP to confirm that they meet the specifications and requirements of the RFP. The County shall not be required to hold interviews; however, depending on the number of responses and the information contained in the responses, the County may decide to conduct interviews with firms of its choice. The County reserves the right to request clarification of information submitted.

The County reserves the right to reject any and all proposals.

3.4 EVALUATION CRITERIA

All qualified proposals will be evaluated and award made based on considering the following criteria to result in an award most advantageous to the County:

1.	Qualifications and Experience of Artist	30 points
2.	Cost Proposal	20 points
3.	Design	20 points
4.	Representation of America 250 Themes	30 points
	-	100 points

3.5 METHOD OF AWARD

RFP will be awarded based on best overall value method of award.

The County reserves the right to make separate awards to different vendors, to not award, or to cancel this RFP in its entirety without awarding a contract, if it is considered to be most advantageous to the County to do so.

4.0 SCOPE OF WORK & VENDOR'S PROPOSAL CONTENT REQUIREMENTS

4.1 SCOPE OF WORK

The Cumberland County Public Library seeks a mural on the Ray Avenue side of the Headquarters Library at 300 Maiden Lane. The mural will be part of an America 250 NC grant the Library's Local & State History Department has received and will reflect the themes of the grant and the themes' connection to Cumberland County history. The three themes of the America 250 NC's grant are: Visions of Freedom, a Gathering of Voices and Common Ground. The mural must connect to at least one (if not all) of these themes. These themes are further explained in the following section. The mural should also connect to important themes of local history, including the following (but not limited to): the Liberty Point Resolves, the Marquis de Lafayette, Fayetteville State University and Fort Liberty.

The Library intends for the mural to be around 25 by 8 feet on the south-west end of the Ray Avenue side of the library by the Ray Avenue circle and will start around 5-8 feet down from the top of the building (below the indented brick row at the top). Designs or a concept design for the requested public art are to be submitted in proposals. Proposals without a design or concept for the requested art will not be considered. It is imperative that the artist be able to complete the proposed work no later than June 2026.

A. OBJECTIVES

The objective is to construct a mural at the end of the Ray Avenue side of the Headquarters Library that's around 25 feet by 8 feet (this could change based on costs), relating to the following 250 America NC themes:

1. Visions of Freedom: The American Revolution was an important beginning of the journey towards freedom by North Carolinians, which North Carolina residents have continued to expand throughout the state's history. The mural should incorporate different examples of Cumberland County history and its relation to freedom, which ranges from topics such as Reconstruction and Civil Rights to labor movements and could potentially include local figures and movements like Lewis Leary and the desegregation of Fort Bragg.

- 2. A Gathering of Voices: North Carolina is part of the 'more perfect union', and its history reflects all voices. The mural should reflect the diverse gathering of voices, such as loyalists, patriots, regulators, American Indians and other diverse voices from the Revolutionary War to the present day in the region.
- 3. Common Ground: We are all involved in history and remembering the past, and places carry the story of our struggle and connection to one another. The mural should show common ground and how we must strive for common ground here in Cumberland County, dealing with themes such as the county history of agriculture, military service and voting rights.

The mural should also incorporate figures, events and themes from local history, such as the Marquis de Lafayette and Fort Liberty as well as Fayetteville State University and the Liberty Point Resolves in some way, connecting those themes to the Revolutionary War in Cumberland County and to the themes of the grant.

B. TASKS

Early Summer 2025 – The Library will select an artist for the mural.

Summer 2025 – Collaboration and art development. Final concept and renderings submitted. Concept and renderings approved by necessary Cumberland County parties.

Fall 2025 – Approval from Cumberland County and America NC 250 Committee.

Early/Winter 2026 – Design approval. Materials purchased. Work begins.

Spring 2026 – Work continues.

Early June 2026 – Work completed and unveiled.

4.2 VENDOR'S PROPOSAL REQUIREMENTS

The vendor's proposal must include the required information below. Proposals shall be tabbed, using the titles identified in this section, to identify the required information. Tabs must be in the same order as listed below. Failure to submit this information may render its proposal non-responsive. Vendors are urged and cautioned to read the notices in Section 3.1. Noncompliance with the confidentiality requirements will result in a proposal being considered nonresponsive.

A. QUALIFICATIONS AND EXPERIENCE OF ARTIST

In its Proposal, vendor shall demonstrate experience with public and/or private sector clients with similar or greater size and complexity to the County of Cumberland. The vendor must show demonstrated experience with public art pieces and murals.

B. COST

Cost must be submitted and shall be all inclusive. **Exclude all sales tax from your proposal**. If discount is available for prompt payment, identify terms so it may be considered in analyzing proposal.

C. DESIGN

In its Proposal, vendor shall submit a concept for the art to be painted in response to this proposal.

D. REPRESENTATION OF AMERICA 250 THEMES

Vendor's proposal shall demonstrate how they will craft the mural to reflect the themes of America 250 and Cumberland County history. See details of the themes listed in Section 4.1 A. They should demonstrate how they have met similar

goals in previous public art pieces. Vendor must provide estimated timeline to confirm that they can meet the completion date of no later than Juen 2026.

E. REFERENCES

Vendors shall provide at least three (3) references for which your company has provided services of similar size and scope to that proposed herein.

COMPANY NAME	CONTACT NAME	TELEPHONE NUMBER	EMAIL ADDRESS

5.0 CONTRACT TERMS AND CONDITIONS

5.1 IRAN DIVESTMENT ACT

As provided in N.C.G.S. 147-86.55-69, any person identified as engaging in investment activities in Iran, determined by appearing on the Final Divestment List created by the North Carolina State Treasurer pursuant to G.S. 147-86.57(6) c, is ineligible to contract with the County of North Carolina or any political subdivision of the COUNTY.

5.2 E-VERIFY

CONTRACTOR shall comply with the requirements of Article 2 of Chapter 64 of the General Statutes. Further, if Contractor utilizes a subcontractor, CONTRACTOR shall require the subcontractor to comply with the requirements of Article 2 of Chapter 64 of the General Statutes.

5.3 DIVESTMENT FROM COMPANIES THAT BOYCOTT ISRAEL

The CONTRACTOR certifies that it has not been designated by the North Carolina State Treasurer as a company engaged in the boycott of Israel pursuant to N.C.G.S. 147-86.81. It is the responsibility of each CONTRACTOR to monitor compliance with this restriction. Contracts valued at less than \$1,000.00 are exempt from this restriction.

5.4 CONTRACT CHANGES

Contract changes, if any, over the life of the contract shall be implemented by contract amendments agreed to in writing by the COUNTY and CONTRACTOR.

5.5 CONTRACT TERM

The Contract shall begin on the date of contract award (the "Effective Date") and will last until the Headquarters Library mural is complete. The contract will end when the mural is completed, which should be by no later than June 2026. The CONTRACTOR shall begin work under the Contract within thirty (30) business days of the Effective Date.

5.6 PRICING

Proposal price shall constitute the total cost for complete performance in accordance with the requirements and specifications herein, including all applicable charges handling, administrative and other similar fees. CONTRACTOR shall not invoice for any amounts not specifically allowed for in this RFP.

5.7 INVOICES

a) Invoices must be submitted to the following address: Cumberland County Public Library

300 Maiden Lane

Fayetteville, NC 28301

b) Any applicable taxes shall be invoiced as a separate item.

c) Invoices are to be submitted after the completion of the appropriate project milestones: the mockup stage and the finished mural.

5.8 PAYMENT TERMS

The CONTRACTOR will be paid net thirty (30) calendar days after the CONTRACTOR'S invoice is approved by the COUNTY.

5.9 APPROPRIATION OF FUNDS

The parties intend that contractual performances by either party beyond the first fiscal year after the execution of this agreement be contingent upon the continued funding and appropriation by the County Board of Commissioners. Therefore, the parties agree that services provided and payment due under this agreement will be provided upon a year-to-year basis contingent upon continued funding and appropriation. The fiscal year for Cumberland County begins on July 1 and ends June 30th.

5.10 FINANCIAL STABILITY

CONTRACTOR warrants that it has the financial capacity to perform and to continue perform its obligations under the contract; that CONTRACTOR has no constructive or actual knowledge of an actual or potential legal proceeding being brought against CONTRACTOR that could materially adversely affect performance of this Contract; and that entering into this Contract is not prohibited by any contract, or order by any court of competent jurisdiction.

5.11 INSURANCE:

Providing and maintaining adequate insurance coverage is a material obligation of the CONTRACTOR and is of the essence of this Contract. All such insurance shall meet all laws of the County of North Carolina. Such insurance coverage shall be obtained from companies that are authorized to provide such coverage and that are authorized by the Commissioner of Insurance to do business in North Carolina. The CONTRACTOR shall at all times comply with the terms of such insurance policies, and all requirements of the insurer under any such insurance policies, except as they may conflict with existing North Carolina laws or this Contract. The limits of coverage under each insurance policy maintained by the CONTRACTOR shall not be interpreted as limiting the CONTRACTOR'S liability and obligations under the Contract. During the term of the Contract, the CONTRACTOR at its sole cost and expense shall provide commercial insurance of such type and with such terms and limits as may be reasonably associated with the Contract.

5.12 GENERAL INDEMNITY

The CONTRACTOR shall hold and save the COUNTY, its officers, agents, and employees, harmless from liability of any kind, including all claims and losses accruing or resulting to any other person, firm, or corporation furnishing or supplying work, services, materials, or supplies in connection with the performance of this Contract, and from any and all claims and losses accruing or resulting to any person, firm, or corporation that may be injured or damaged by the CONTRACTOR in the performance of this Contract and that are attributable to the negligence or intentionally tortious acts of the CONTRACTOR provided that the CONTRACTOR is notified in writing within 30 days that the COUNTY has knowledge of such claims. The CONTRACTOR represents and warrants that it shall make no claim of any kind or nature against the COUNTY's agents who are involved in the delivery or processing of CONTRACTOR goods or services to the COUNTY. The representation and warranty in the preceding sentence shall survive the termination or expiration of this Contract.

Proposal Number: RFP #25-20-LB Mural on the Headquarters Library

5.13 ENTIRE CONTRACT

The contract formally entered into by the parties after the vendor is selected constitutes the entire understanding of the parties. In the event of a conflict between the COUNTY'S contract terms and the CONTRACTOR'S contract terms, the COUNTY'S terms shall be the overriding determining factor.

5.14 CONTRACT CANCELLATION

The COUNTY may terminate this contract at any time by providing 30 days' notice in writing from the COUNTY to the CONTRACTOR. If the contract is terminated by the COUNTY as provided in this section, the COUNTY shall pay for services satisfactorily completed by the CONTRACTOR, less any payment or compensation previously made.

5.15 LAWS AND ORDINANCES

The contract will be governed by North Carolina law.

5.16 COMPLIANCE WITH LAWS

CONTRACTOR shall comply with all laws, ordinances, codes, rules, regulations, and licensing requirements that are applicable to the conduct of its business and its performance in accordance with this contract, including those of federal, state, and local agencies having jurisdiction and/or authority.

5.17 CONTRACTOR REPRESENTATIONS

CONTRACTOR warrants that qualified personnel shall provide services under this Contract in a professional manner. "Professional manner" means that the personnel performing the services will possess the skill and competence consistent with the prevailing business standards in the industry. CONTRACTOR agrees that it will not enter any agreement with a third party that may abridge any rights of the COUNTY under this Contract.

If any services, deliverables, functions, or responsibilities not specifically described in this Contract are required for CONTRACTOR'S proper performance, provision and delivery of the service and deliverables under this Contract, or are an inherent part of or necessary sub-task included within such service, they will be deemed to be implied by and included within the scope of the contract to the same extent and in the same manner as if specifically described in the contract. Unless otherwise expressly provided herein, CONTRACTOR will furnish all of its own necessary management, supervision, labor, facilities, furniture, computer and telecommunications equipment, software, supplies and materials necessary for the CONTRACTOR to provide and deliver the Services and Deliverables.

CONTRACTOR certifies that it has not previously or currently:

- a. Had any criminal felony conviction, or conviction of any crime involving moral turpitude, including, but not limited to fraud, misappropriation or deception, of CONTRACTOR, its officers or directors, or any of its employees or other personnel to provide services on this project, of which CONTRACTOR has knowledge.
- b. Had any regulatory sanctions levied against CONTRACTOR or any of its officers, directors or its professional employees expected to provide services on this project by any governmental regulatory agencies within the past three years. As used herein, the term "regulatory sanctions" includes the revocation or suspension of any license or certification, the levying of any monetary penalties or fines, and the issuance of any written warnings.
- c. Had any civil judgments against CONTRACTOR during the three (3) years preceding submission of its proposal herein.

Any personnel or agent of the CONTRACTOR performing services under any contract arising from this RFP may be required to undergo a background check at the expense of the CONTRACTOR, if so requested by the COUNTY.

Proposal Number: RFP #25-20-LB Mural on the Headquarters Library

The COUNTY may, in its sole discretion, terminate the services of any person providing services under this Contract. Upon such termination, the COUNTY may request acceptable substitute personnel or terminate the contract services provided by such personnel.

Attachments to this RFP begin on the next page.

ATTACHMENT A: INSTRUCTIONS TO VENDORS

- 1. <u>READ, REVIEW AND COMPLY</u>: It shall be the vendor's responsibility to read this entire document, review all enclosures and attachments, and any addenda thereto, and comply with all requirements specified herein, regardless of whether appearing in these Instructions to vendors or elsewhere in this RFP document.
- 2. <u>LATE PROPOSALS</u>: Late proposals, regardless of cause, will not be opened or considered, and will automatically be disqualified from further consideration. It shall be the vendor's sole responsibility to ensure delivery at the designated office by the designated time.
- 3. <u>ACCEPTANCE AND REJECTION</u>: The County reserves the right to reject any and all proposals, to waive minor informality in proposals and to reject proposal with non-minor informalities, based on the sole discretion of the County.
- **4. EXECUTION:** Failure to sign EXECUTION PAGE in the indicated space will render proposal non-responsive, and it shall be rejected.
- 5. GIFTS: Gifts and favors to the County of any kind in any amount are prohibited.
- **6. SUSTAINABILITY**: To support the sustainability efforts of the County of Cumberland we solicit your cooperation in this effort. All copies of the proposal are printed <u>double-sided</u>.
- 7. <u>HISTORICALLY UNDERUTILIZED BUSINESSES</u>: Pursuant to General Statute 143-48 and Executive Order #150 (1999), the County invites and encourages participation in this procurement process by businesses owned by minorities, women, disabled, disabled business enterprises and non-profit work centers for the blind and severely disabled.
- **8.** <u>INFORMAL COMMENTS</u>: The County shall not be bound by informal explanations, instructions or information given at any time by anyone on behalf of the County during the competitive process or after award. The County is bound only by information provided in this RFP and in formal Addenda issued through the State's IPS and the County's Vendor Self Service website.
- 9. <u>COST FOR PROPOSAL PREPARATION</u>: Any costs incurred by vendor in preparing or submitting offers are the Vendor's sole responsibility; the County of Cumberland will not reimburse any vendor for any costs incurred.
- 10. <u>VENDOR'S REPRESENTATIVE</u>: Each vendor shall submit with its proposal the name, address, and telephone number of the person(s) with authority to bind the firm and answer questions or provide clarification concerning the firm's proposal.
- 11. <u>SUBCONTRACTING</u>: The Contractor shall not assign or subcontract the work, or any part thereof, without the previous consent of Cumberland County, nor shall it assign, by power of attorney, operation of law, or otherwise, any moneys payable under the Contract without prior written consent of the County.

If the vendor proposes to subcontract work in this project, the subcontractor and the activity in this project are to be identified in the proposal.

All subcontractors must be approved by the County and must conform to and comply with the same terms, standards and specifications applicable to the contracting firm.

The vendor shall be fully responsible and accountable to the County for the acts and omissions of its subcontractors, and of persons directly or indirectly employed by him.

12. INSPECTION AT VENDOR'S SITE: The County reserves the right to inspect, at a reasonable time, the

Proposal Number: RFP #25-20-LB Mural on the Headquarters Library

- equipment/item, plant or other facilities of a prospective vendor prior to Contract award, and during the Contract term as necessary for the County determination that such equipment/item, plant or other facilities conform with the specifications/requirements and are adequate and suitable for the proper and effective performance of the Contract.
- 13. <u>AFFIRMATIVE ACTION</u>: The vendor will take affirmative action in complying with all Federal and County requirements concerning fair employment and employment of people with disabilities, and concerning the treatment of all employees without regard to discrimination by reason of race, color, religion, sex, national origin or disability.
- 14. <u>VENDOR REGISTRATION</u>: Vendors are not required to register as a vendor in our system in order to submit a bid; however, registration is recommended so that vendor information is available for future opportunities. New vendors can register by visiting the following URL: https://ccmunis.co.cumberland.nc.us/vss/Vendors/default.aspx

This Space is Intentionally Left Blank

ATTACHMENT B: EXECUTION OF PROPOSAL

EXECUTION

VENDOD

In compliance with this Request for Proposal (RFP), and subject to all the conditions herein, the undersigned vendor offers and agrees to furnish and deliver any or all items/services upon which prices are proposed. By executing this proposal, the undersigned vendor certifies that this proposal is submitted competitively and without collusion, that it and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible from covered transactions by any Federal or State department or agency. Furthermore, the undersigned vendor certifies that it and its principals are not presently listed on the Department of State Treasurer's Final Divestment List as per N.C.G.S 147-86.55-69.

The potential Contractor certifies and/or understands the following by placing an "X" in all blank spaces:

The County has the right to reject any and all proposals or reject specific proposals with deviated/omitted information, based on the County's discretion if the omitted information is considered a minor deviation or omission. The County will not contact vendors to request required information/documentation that is missing from a proposal packet. Additionally, if the County determines it is in its best interest to do so, the County reserves the right to award to one or more vendors and/or to award only a part of the services specified in the RFP.
 This proposal was signed by an authorized representative of the Contractor.
 The potential Contractor has determined the cost and availability of all materials and supplies associated with performing the services outlined herein.
 All labor costs associated with this project have been determined, including all direct and indirect costs.
 The potential Contractor agrees to the conditions as set forth in this RFP with no exceptions.
 Selection of a contract represents a preliminary determination as to the qualifications of the vendor. Vendor understands and agrees that no legally binding acceptance offer occurs until the Cumberland County Board of Commissioners, or its designee, executes a formal contract and/or purchase order.
ompliance with the foregoing RFP, and subject to all terms and conditions thereof, the undersigned offers turnish the services for the prices quoted within the timeframe required. Vendor agrees to hold firm offer execution.
mplete, execute/sign (E-signature or handwritten) proposal prior to submittal shall render the lid and it WILL BE REJECTED.

VENDOR:								
STREET ADDRESS:		P.O. BOX:	ZIP:					
CITY & COUNTY & ZIP:		TELEPHONE	TOLL FREE TEL. NO:					
		NUMBER:						
PRINCIPAL PLACE OF BUSINESS ADDRESS	IF DIFFERENT	FROM ABOVE (SEE 1	INSTRUCTIONS TO					
VENDORS ITEM #10):								
PRINT NAME & TITLE OF PERSON SIGNING	ON BEHALF	FAX NUMBER:						
OF VENDOR:								
VENDOR'S AUTHORIZED SIGNATURE:	DATE:	EMAIL:						

ATTACHMENT C: CERTIFICATION OF FINANCIAL CONDITION

Name	of Vendor:
The u	ndersigned hereby certifies that: [check all applicable boxes]
	The vendor is in sound financial condition and, if applicable, has received an unqualified audit opinion for the latest audit of its financial statements.
	Date of latest audit:
	The vendor has no outstanding liabilities, including tax and judgment liens, to the Internal Revenue Service or any other government entity.
	The vendor is current in all amounts due for payments of federal and County taxes and required employment-related contributions and withholdings.
	The vendor is not the subject of any current litigation or findings of noncompliance under federal or County law.
	The vendor has no findings in any past litigation, or findings of noncompliance under federal or County law that may impact in any way its ability to fulfill the requirements of this Contract.
	He or she is authorized to make the foregoing statements on behalf of the vendor.
	Note: This is a continuing certification and vendor shall notify the Contract Lead within 15 days of any material change to any of the representations made herein.
If any	one or more of the foregoing boxes is NOT checked, vendor shall explain the reason in the space below:
 Signat	Date Date
Printe	d Name Title

[This Certification must be signed by an individual authorized to speak for the vendor]



RFP #25-20-LB Mural on the Headquarters Library

Addendum I A. Questions & Answers

(County responses and changes are in red)

A. Questions & Answers

1. What wall on the library will the mural be on?



The mural will be on the south-west side of the Headquarters building – on the Ray Avenue side – ideally starting right below the indented brick layer at the top.

For example (this is NOT to scale):



- 2. Is the mural to be 25 feet horizontal or vertical?
 - 25 feet horizontal, by 8 feet vertical, though that's subject to change based on the accepted proposal and cost.
- 3. Under section 4.1 Scope of Work, the last sentence of the last paragraph states that proposals without a design or concept will not be accepted. Would providing a vision board with examples of images that relay my concept meet this requirement?
 - No. Due to approval processes needed, a concept rendering of the mural to be painted must be presented for review for proposals to be considered.
- 4. Regarding section 5.7 Invoices, specifically letter c, it states that invoices may be submitted at the mockup stage. Does this mean the artist can expect a deposit for the mural at that stage, so we can purchase the necessary supplies?
 - Yes, at the completion of the mockup stage, there will be a deposit for that.
- 5. Could you clarify the available options for storing materials and any larger equipment needed on-site?
 - We will have storage space inside the building on the first floor, in a storage room off from the library's Pate Room. If storage for larger equipment is needed, we would work on getting that stored securely.
- 6. At what height above the ground will the mural begin, and will this require any specific considerations for accessibility?
 - I am not entirely sure on what height it would start at, but that side of the building is 32 ft high, so I estimate around 25 feet off the ground. This would require a scissor lift or scaffolding, which would need to be rented. This can be factored into your budget in the proposal.
- 7. Are there any restrictions on working hours or specific guidelines I should follow while on-site?
 - We would want you to work when the library is open, so from 9-6 during the week. This way, our facilities and security are there in case you need anything.
- 8. Will the ground by the library there be clean on construction equipment when the mural is built?
 - Yes, the construction on Ray Avenue and Maiden Lane should be finished before the end of 2025.



MAX DOWDLE NCPUBLICART.COM MAXIMDOWDLE@GMAIL.COM (843) 991 - 5792



INTRODUCTION

AS A SEVENTH-GENERATION NORTH CAROLINIAN GROWING UP IN A FAMILY OF ARTISTS AND CRAFTSPEOPLE, I WAS EXPOSED TO CREATIVITY FROM AN EARLY AGE. SINCE THEN, I'VE HAD THE PRIVILEGE OF WORKING AS A PROFESSIONAL ARTIST IN NORTH CAROLINA, WHERE I SPECIALIZE IN CREATING PUBLIC ART THROUGH A COLLABORATIVE PROCESS THAT INVOLVES THE COMMUNITY. I BELIEVE THAT PUBLIC ART SHOULD REFLECT THE PEOPLE IT SERVES, AND THAT BY WORKING TOGETHER WE CAN CREATE SOMETHING TRULY SPECIAL AND MEANINGFUL.NORTH CAROLINA IS A PLACE OF INCREDIBLE NATURAL BEAUTY AND RICH HISTORY. MY LOVE FOR THIS STATE HAS INSPIRED MUCH OF MY WORK, WHICH INCLUDES MORE THAN 120 INDIVIDUAL MURALS ACROSS THE STATE.

ENGAGING WITH THE COMMUNITY IS A CRUCIAL ASPECT OF MY WORK. I BELIEVE THAT PUBLIC ART SHOULD REFLECT THE VALUES AND ASPIRATIONS OF THE PEOPLE WHO LIVE AND WORK IN A PARTICULAR PLACE, AND I AM ALWAYS SEEKING WAYS TO INVOLVE COMMUNITY MEMBERS IN THE CREATION AND IMPLEMENTATION OF PUBLIC ART PROJECTS. THIS CAN TAKE MANY FORMS, FROM LEADING WORKSHOPS AND OTHER EDUCATIONAL EVENTS TO SOLICITING INPUT AND FEEDBACK FROM COMMUNITY MEMBERS THROUGHOUT THE DESIGN AND IMPLEMENTATION PROCESS.

I AM PASSIONATE ABOUT CREATIVE PLACEMAKING, WHICH INVOLVES USING ART AND DESIGN TO REVITALIZE PUBLIC SPACES AND CREATE MORE VIBRANT AND INCLUSIVE COMMUNITIES. I BELIEVE THAT PUBLIC ART HAS THE POWER TO TRANSFORM ORDINARY SPACES INTO SOMETHING EXTRAORDINARY, TO SPARK CONVERSATION AND ENCOURAGE REFLECTION, AND TO BRING PEOPLE TOGETHER IN NEW AND UNEXPECTED WAYS. THROUGH MY WORK I STRIVE TO MAKE A POSITIVE IMPACT ON THE PLACES AND COMMUNITIES THAT I AM PRIVILEGED TO SERVE.









TAKE THE 'A' TRAIN, IN HONOR OF BILLY STRAYHORN FIRST MURAL FOR HISTORIC DOWNTOWN HILLSBOROUGH, NC

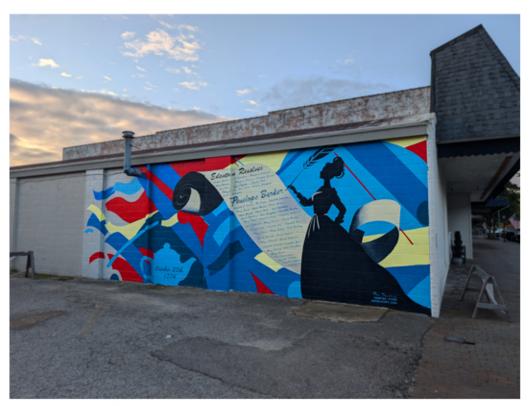
CHARTING DEPTHS IN THE SEA OF KNOWLEDGE UNC INSTITUTE OF MARINCE SCIENCES MOREHEAD CITY, NC







PAINT NC # 5/199: SPECIAL FORCES SOLDIER SPRING LAKE, NC



PAINT NC: 4/100: EDENTON RESOLVES

EDENTON, NC

PAINTED FOR 250 AMERICA







PAINT NC # 1: THE LAURINBURG INSTITUTE LAURINBURG, NC



PAINT NC # 2: BREAKING BARRIERS CLINTON, NC





COST, MATERIALS, TIMELINE, AND COMMUNITY INVOLVEMENT

BUDGET

THE ALL-INCLUSIVE COST FOR THE MURAL INSTALLATION IS \$13,400. THIS INCLUDES ALL FURTHER DESIGN ROUNDS, ANY COMMUNITY ENGAGEMENT, MATERIALS, LABOR, ANTI-GRAFFITI/ANTI-UV COATING.

MATERIALS

ALL PAINT WILL BE SHERWIN-WILLIAMS ARCHITECTURE GRADE SUPERPAINT, BRUSHED OR ROLLED ON. THERE WILL BE NO SPRAYPAINT USED AS IT IS NOT ARCHIVAL AND WILL NOT STAND UP TO WEATHER OR AGE. THE CLEARCOAT IS GRAFF-X WB, WITH THESE MATERIALS THE MURAL IS EXPECTED TO LAST ~20 YEARS WITHOUT MAINTENANCE.

TIMELINE

THE TIMELINE FOR INSTALLATION IS ACCEPTABLE. A MURAL OF THIS SIZE SHOULD ONLY TAKE APPROXIMATELY TWO WEEKS TO INSTALL IF WEATHER IS NOT AN ISSUE.

COMMUNITY INVOLVEMENT

I LIKE TO INVITE THE COMMUNITY TO COME PAINT WITH ME FOR ALL MY MURAL PROJECTS. NO MATTER THE SKILL LEVEL ANYONE IS WELCOME TO COME JOIN ME FOR THE INSTALL AND BECOME A PART OF THE PROJECT. I'D ALSO BE OPEN TO HOSTING A KIDS' PAINT DAY IF THERE WAS INTEREST IN THAT ACTIVITY.





FREEDOM IN CUMBERLAND







AMERICA NC 250 STATEMENT

THIS MURAL REFLECTS CUMBERLAND COUNTY'S RICH HISTORY OF RESILIENCE, FREEDOM, AND UNITY. THE MARQUIS DE LAFAYETTE SYMBOLIZES REVOLUTIONARY IDEALS THAT IGNITED AMERICA'S PURSUIT OF LIBERTY. LEWIS LEARY, A LOCAL ABOLITIONIST, REPRESENTS THE FIGHT AGAINST SLAVERY, WHILE CHARLES CHESNUTT'S WRITINGS CHALLENGE RACIAL INJUSTICE AND GIVE VOICE TO BLACK EXPERIENCES. THE CIVIL RIGHTS MOVEMENT, INCLUDING FORT LIBERTY'S DESEGREGATION, HIGHLIGHTS THE REGION'S ROLE IN ADVANCING EQUALITY. SOLDIERS OF FORT LIBERTY EMBODY SERVICE AND SACRIFICE, CONNECTING PAST AND PRESENT STRUGGLES FOR JUSTICE.

BY INCORPORATING REVOLUTIONARIES, ACTIVISTS, AND MILITARY FIGURES, THE MURAL AMPLIFIES DIVERSE VOICES ACROSS GENERATIONS. IT SHOWCASES CUMBERLAND COUNTY'S SHARED HISTORY—FROM REVOLUTIONARY TO CIVIL RIGHTS AND VOTING RIGHTS—EMPHASIZING THAT FREEDOM IS AN EVOLVING EFFORT. THIS MURAL SERVES AS A REMINDER THAT WE ALL PLAY A ROLE IN SHAPING A MORE JUST SOCIETY, FOSTERING COMMON GROUND IN THE ONGOING JOURNEY TOWARD EQUALITY AND UNITY IN NORTH CAROLINA AND BEYOND.





REFERENCES

- 1) DR. LAWRENCE J WHEELER
 DIRECTOR EMERITUS, NORTH CAROLINA MUSEUM OF ART, RALEIGH, NC
 919-932-0833
 LJWHEELER44@GMAIL.COM
- 2) ALISON FRIEDMAN
 DIRECTOR
 ARTS EVERYWHERE | THE UNIVERSITY OF NORTH CAROLINA AT CHAPEL HILL
 ALISONMF@EMAIL.UNC.EDU
- 3) CYNTHIA WILT
 VICE-CHAIR,
 TOWN OF SPRING LAKE APPEARANCE AND SUSTAINABILITY COMMITTEE
 CWILT99@YAHOO.COM





Evaluation Sheet RFP #25-20-LB Mural on Headquarters Library Description Scale of 100

				Staff 1						Staff 2						Staff 3			
	Vendor-Contractor	Qualifications & Relative Experience of Artist	Cost Proposal	Design	Representation of America 250 Themes	N/A	Totals	Qualifications & Relative Experience of Artist	Cost Proposal	Design	Representation of America 250 Themes	N/A	Totals	Qualifications & Relative Experience of Artist	Cost Proposal	Design	Representation of America 250 Themes	Totals	Qualifications & Relative Experience of Artist
		30 Points	20 Points	20 Points	30 Points			30 Points	20 Points	20 Points	30 Points			30 Points	20 Points	20 Points	30 Points		30 Points
1	Lacey Crime	28	13	17	27		85	25	5	15	25		70	23	15	14	24	76	23
2	CJ Hungerman	26	10	12	20		68	20	0	10	20		50	29	20	19	29	97	23
3	Kimberly Jones/Klassy in Motion	5	0	12	4		21	0	2	2	2		6	18	13	10	12	53	0
4	Alicia 'Lulu' Danzig	20	0	0	0		20	30	1	10	0		41	30	14	20	30	94	25
5	Max Dowdle	30	16	14	24		84	30	10	18	28		86	30	16	18	28	92	28
6	Zac Bender	20	18	16	23		77	20	9	7	10		46	22	17	14	20	73	20
7	Maura Trice Art	15	20	13	20		68	10	18	10	10		48	22	19	15	22	78	20
8	Rahiem James	15	20	11	22		68	25	15	15	28		83	28	18	30	20	96	25



ASSISTANT COUNTY MANAGER STRATEGIC MANAGEMENT/ GOVERNMENTAL AFFAIRS

MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: FAITH PHILLIPS, ASSISTANT COUNTY MANAGER

DATE: 4/10/2025

SUBJECT: 2025 AGCUMBERLAND GRANT PROGRAM FOR INDIVIDUAL FARM

OPERATIONS

Requested by: COMMISSIONER HENRY TYSON

Presenter(s): LISA CHILDERS, COOPERATIVE EXTENSION DIRECTOR

BACKGROUND

In response to a commissioner request, Cooperative Extension Director Lisa Childers has developed a proposal for 2025 AgCumberland Grant Program for Individual Farm Operations, or AgCumberland, to assist individual farm operations create economic development opportunities and programs aimed at promoting the growth, development and sustainability of farming. This program aligns with N.C.G.S. § 106-736(b) and N.C.G.S. § 158-7.1 and is structured around three key farm structures to ensure equitable distribution of funds.

AgCumberland will assist local farmers as they work to create economic development opportunities through new sources of agricultural income, and innovative agricultural projects that increase farm operation efficiency and sustainability.

AgCumberland is modeled upon the Community Impact Grant for Nonprofit Assistance opportunity, with funding to be allocated from freed up capacity funds.

RECOMMENDATION / PROPOSED ACTION

County Management recommend that the proposed actions be placed on the April 21, 2025 Board of Commissioners agenda as a consent item:

- 1). Review and accept the 2025 AgCumberland Grant Program for Individual Farm Operations
- 2). Recommend and approve an amount of freed up capacity funding to be allocated towards this project.

ATTACHMENTS:

Description

AgCumberland Proposal Backup Material

2025 AgCumberland Grant Program for Individual Farm Operations PROJECT MODEL

The purpose of the 2025 AgCumberland Grant Program for Individual Farm Operations, or AgCumberland, is to assist individual farm operations create economic development opportunities and programs aimed at promoting the growth, development and sustainability of farming. This program aligns with N.C.G.S. § 106-736(b) and N.C.G.S. § 158-7.1 and is structured around three key farm structures to ensure equitable distribution of funds.

AgCumberland will assist local farmers as they work to create economic development opportunities through new sources of agricultural income, and innovative agricultural projects that increase farm operation efficiency and sustainability.

All applicants must be determined to be eligible to be awarded funding through the AgCumberland Grant Program for Individual Farm Operations. Applicants must be farmers in Cumberland County that certify their crops through the Farm Service Agency. Applicants must be able to demonstrate that their operation is a verifiable farm business. The farm tract and farming operation on which the funds are to be used must be in Cumberland County. Submission of an application does not guarantee receipt of funding.

Project Scope

Funds are administered by Cumberland County. The program will provide financial assistance up to amounts indicated in tiers below to assist farms to in their broader mission of economic development, growth and sustainability of farming.

Financial assistance provided by this program coincide with harvested land acreage. The amounts below are the maximum amount of assistance to be provided based on acreage.

o Small farms: 25 to 150 acres \$25,000

o Medium farms: 151 to 500 acres \$50,000

o Large farms: 501+ acres \$100,000

For the purposes of this program, applicants are permitted to request funds for programs concerned with satisfying a "public purpose" per N.C. Gen. Stat 160D-1311(a)(2). This includes farming programs concerned with:

Creation of job opportunities on farm tracts and related to farming

- Programs that enhance economic development opportunities for farms and farmers
- Programs that promote the growth of farming industry and farm crops
- Initiatives that promote the sustainability of farming in Cumberland County
- Farmers with the following commodity crops: (corn, wheat, soybeans, tobacco, cotton, sorghum oats and peanuts)

•

Funds under the AgCumberland Program may not be used for any purpose other than expenses related to serving a public purpose as defined by N.C. Gen. Stat. § 160D-1311(a)(2).

APPLICATION

Complete the *AgCumberland* application and attach all required documents. Application Process:

- Complete application
- Attach required document: FSA 578
- Applications must be accompanied by at least one letter of support from a qualified agriculture agency.

Applications must be received via the provided link at or before 5:00 pm on March 15, 2025. Please only one application per farm operation.

Contact Information: Full Name of Applicant:

Farm Business Name:

Mailing Address:

Email Address:

Phone Number:

Project Title:

- Amount Requested:
- In what county is your farm operation located?
- How long have you been farming?
- How many acres are you currently farming in Cumberland County?
- How many acres are currently being used for food or fiber production?
- What percentage of your personal income is generated from your farm operation?
- Name of Supporting Agency (Extension, NCDA&CS, NRCS/SWC, FSA, or other agricultural entity):

- Describe your farming operation, including location in county, size, farm history, commodities grown on land, etc.
- What are some challenges your farming operation experienced January 2024 through present time:

Project Summary:

- Give us a clear and detailed description of the project and how it will fit into your current farm operation. Will this be part of a transition to a different operation, are you incorporating new strategies to mitigate future weather-related disasters, to make the operation more efficient, more profitable, etc.
- Provide a timeline of steps to complete your project:
- Please detail how your project fits into the public purpose of this economic development opportunity.

Project Impact

- How many workers are employed full-time?
- How many workers are currently employed on a part-time or seasonal basis?
- Will these funds be used for employee retention? If yes, explain _____
- Employee expansion? If yes, explain, _____
- Would these funds assist in maintaining or increasing the number of acres used for production?
- Is your farm in the Cumberland County Voluntary Agricultural District Program?

Detailed Budget:

Provide a budget narrative that describes how the funds will be used. Your budget should show how the grant funds will be used on your project. Estimate project expenses for: seed costs, equipment, project related salaries, equipment rental, materials and supplies, consultants or subcontractors, marketing and education costs, travel and communication.

Signature:	Date:



FINANCE DEPARTMENT

MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: ROBIN M. KOONCE, FINANCE DIRECTOR/CFO

DATE: 4/3/2025

SUBJECT: FINANCIAL REPORT

Requested by: CLARENCE GRIER, COUNTY MANAGER

Presenter(s): N/A

BACKGROUND

The attached financial report shows results of the General Fund for the first eight months of fiscal year 2025. Additional detail has been provided on a separate page explaining percentages.

RECOMMENDATION / PROPOSED ACTION

No action needed. Report provided for information and discussion only.

ATTACHMENTS:

Description

Monthly Financial Report Backup Material

County of Cumberland General Fund Revenues

	FY23-24	FY24-25	FY24-25	(unaudited) AS OF	PERCENT OF
REVENUES	AUDITED	ADOPTED BUDGET	REVISED BUDGET	February 28, 2025	BUDGET TO DATE
Ad Valorem Taxes					
Current Year	\$ 177,235,795	\$ 178,485,379	\$ 178,485,379	\$ 175,342,101	98.2% (1)
Prior Years	954,128	840,000	840,000	651,460	77.6%
Motor Vehicles	26,384,445	27,756,979	27,756,979	16,075,787	57.9% (2)
Penalties and Interest	946,618	710,000	710,000	621,286	87.5%
Other	 1,091,169	1,007,000	1,007,000	826,939	82.1%
Total Ad Valorem Taxes	 206,612,155	208,799,358	208,799,358	193,517,573	92.7%
Other Taxes					
Sales	63,417,887	64,246,366	64,246,366	26,123,327	40.7% (3)
Real Estate Transfer	1,932,460	2,100,000	2,100,000	1,204,721	57.4%
Other	 837,675	785,000	785,000	183,295	23.3%
Total Other Taxes	 66,188,022	67,131,366	67,131,366	27,511,342	41.0%
Unrestricted & Restricted Intergovernmental Revenues	81,625,792	81,303,960	85,204,449	34,303,238	40.3% (4)
Charges for Services	16,159,024	13,354,447	14,289,218	10,132,805	70.9% (5)
Other Sources (includes Transfers In)	21,548,373	9,038,150	33,036,916	24,836,855	75.2%
Lease Land CFVMC	 4,765,496	4,765,496	4,765,496	4,457,067	93.5%
Total Other	 26,313,869	13,803,646	37,802,412	29,293,921	77.5%
Total Revenue	\$ 396,898,862	\$ 384,392,777	\$ 413,226,803	\$ 294,758,879	71.3%
Fund Balance Appropriation		8,435,187	24,912,388	-	0.0%
Total Funding Sources	\$ 396,898,862	\$ 392,827,964	\$ 438,139,191	\$ 294,758,879	67.3%

County of Cumberland General Fund Expenditures

				YTD ACTUAL					
DEPARTMENTS	FY23-24 AUDITED	FY24-25 ADOPTED BUDGET	FY24-25 REVISED BUDGET	(unaudited) AS OF February 28, 2025	PERCENT OF BUDGET TO DATE **				
Governing Body	\$ 736,843				64.7%				
Administration	2,222,699	2,622,938	2,503,867	1,230,897	49.2% (1)				
Public Information	1,564,007	1,843,311	1,847,766	1,272,097	68.8%				
Human Resources	1,280,843	1,463,246	1,479,546	853,745	57.7%				
Court Facilities	211,788	148,220	148,220	73,439	49.5% (2)				
Facilities Maintenance	1,291,965	1,272,959	1,272,933	670,528	52.7%				
Landscaping & Grounds	718,447	832,027	832,027	451,968	54.3%				
Carpentry	247,593	262,911	262,911	184,700	70.3%				
Facilities Management	1,564,472	1,707,099	1,732,273	991,393	57.2%				
Public Buildings Janitorial	1,194,800	1,344,024	1,344,024	873,584	65.0%				
Central Maintenance	4,298,059	4,145,057	5,198,618	2,421,913	46.6% (3)				
Innovation & Technology Services	8,709,018	9,580,078	9,727,070	6,079,377	62.5%				
Budget and Performance	-	644,859	643,859	385,372	59.9%				
Board of Elections	1,608,789	1,879,894	1,879,894	1,316,166	70.0%				
Financial Services	1,352,490	1,647,837	1,678,253	794,931	47.4% (4)				
Legal	1,273,104	1,374,922	1,374,922	875,222	63.7%				
Register of Deeds	2,491,109	2,966,520	3,477,286	1,771,748	51.0%				
Tax	7,264,184	8,107,607	8,125,555	5,068,917	62.4%				
Debt Service	315,171	-	-	-	0.0%				
General Government Other	7,459,029	(1,234,722)	31,654,093	3,040,039	9.6% (5)				
Sheriff	55,477,249	61,634,132	62,252,122	35,439,237	56.9%				
Emergency Services	4,557,527	4,975,820	5,397,105	3,071,046	56.9%				
Adult Drug Treatment Court	-	223,856	962,689	-	0.0% (6)				
DWI Court	86,316	158,311	221,840	62,244	28.1% (7)				
Justice Services	712,944	869,674	1,019,674	464,950	45.6% (8)				
Youth Diversion	37,484	42,596	42,596	23,703	55.6%				
Veterans Treatment Court	-	240,532	948,996	-	0.0% (9)				
Animal Services	4,101,432	4,658,023	4,719,934	2,826,577	59.9%				
Public Safety Other (Medical Examiners, NC Detention Subsidy)	2,502,554	2,609,740	3,159,740	1,629,723	51.6%				
Health	32,596,118	34,735,356	37,384,316	22,488,864	60.2%				
Mental Health	5,461,559	5,447,543	5,447,543	260,041	4.8% (10)				

County of Cumberland General Fund Expenditures

					YTD ACTUAL	
	F	Y23-24	FY24-25	FY24-25	(unaudited) AS OF	PERCENT OF
DEPARTMENTS	Α	UDITED	ADOPTED BUDGET	REVISED BUDGET	February 28, 2025	BUDGET TO DATE **
Social Services		59,491,414	80,200,836	80,953,041	42,710,732	52.8%
Veteran Services		650,296	694,166	694,166	463,301	66.7%
Child Support		6,168,300	6,925,787	6,925,787	4,414,552	63.7%
Spring Lake Resource Administration		63,583	81,806	81,806	48,454	59.2%
Library		11,422,123	12,441,419	13,108,404	7,997,187	61.0%
Culture Recreation Other (Some of the Community Funding)		109,923	65,569	415,569	386,135	92.9%
Planning		3,499,812	3,963,215	3,990,586	2,436,805	61.1%
Engineering		605,625	736,251	2,481,251	509,088	20.5% (11)
Cooperative Extension		769,637	916,921	916,921	500,356	54.6%
Location Services		240,691	268,347	268,347	173,396	64.6%
Soil Conservation		949,311	739,554	897,664	207,038	23.1% (12)
Public Utilities		114,195	116,565	116,565	80,379	69.0%
Economic Physical Development Other		1,222,118	20,000	42,493	25,000	58.8%
Economic Incentive		305,276	486,126	486,126	30,126	6.2% (13)
Water and Sewer		172,689	100,000	128,078	-	0.0% (14)
Education		105,189,567	107,116,937	107,116,937	71,367,008	66.6%
Other Uses:						
Transfers Out		35,586,967	20,959,833	21,942,607	486,600	2.2% (15)
TOTAL	\$	377,899,120	\$ 392,827,964	\$ 438,172,922	\$ 227,019,109	51.8%

	FY23-24	FY24-25	FY24-25	(unaudited) AS OF	PERCENT OF
Expenditures by Category	AUDITED	ADOPTED BUDGET	REVISED BUDGET	February 28, 2025	BUDGET TO DATE
Personnel Expenditures	\$ 163,940,617	\$ 189,770,699	\$ 190,801,968	\$ 117,260,241	61.5%
Operating Expenditures	171,326,743	178,265,031	206,262,880	107,484,430	52.1%
Capital Outlay	7,044,793	3,832,401	19,165,467	1,787,839	9.3% (16)
Transfers To Other Funds	 35,586,967	20,959,833	21,942,607	486,600	2.2% (15)
TOTAL	\$ 377,899,120	\$ 392,827,964	\$ 438,172,922	\$ 227,019,109	51.8%

COUNTY OF CUMBERLAND

Fiscal Year 2025 - February Year-to-Date Actuals (Report Run Date: March 25, 2025)

Additional Detail

General Fund Revenues

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- (1) Current Year Ad Valorem 98.2% The bulk of revenues are typically recorded between November January.
- (2) Motor Vehicles 57.9% YTD Actual reflects 7 months of collections.
- (3) Sales Tax 40.7% Collections for the fiscal year are first recorded in October.
- (4) Unrestricted/Restricted Intergovernmental 40.3% There is typically a one to two month lag in receipt of this funding.
- (5) **Charges for Services 70.9%** The largest component of charges for services is revenue from the Board of Ed for security at 15% of budget. 27% of that revenue has been billed/collected to date.

General Fund Expenditures

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- (1) Administration 49.2% Personnel, travel, and training costs are low as a result of vacancies in the department.
- (2) **Court Facilities 49.5%** Expenditures are for repairs, supplies, and furniture/equipment on an as needed basis and spending has been low so far this fiscal year.
- (3) Central Maintenance 46.6% Approximately \$1.6M are unexpended between the vehicle and fuel object codes.
- (4) Financial Services 47.4% Personnel costs are low as a result of vacancies in the department.
- (5) General Government Other 9.6% ARP Freed-Up Capacity funds are budgeted and not yet expended.
- (6) Adult Drug Treatment Court 0.0% The coordinator position for the program has not been filled.
- (7) **DWI Court 28.1%** Travel and training make up a large component of this budget with the majority of the conferences occurring in the spring and summer.
- (8) Justice Services 45.6% Personnel costs are low as a result of vacancies in the department.
- (9) Veterans Treatment Court 0.0% The coordinator position for the program has not been filled.
- (10) **Mental Health 4.8%** Approximately \$4.8M is encumbered for an agreement with Alliance Health but not yet expended as Alliance currently has a fund balance they will utilize until exhausted.
- (11) Engineering 20.5% Approximately \$935K is encumbered but unexpended for generators.
- (12) Soil Conservation 23.1% Approximately \$468K in USDA Grant funds were budgeted and are unexpended.
- (13) Economic Incentive 6.2% Economic incentives are paid when the company complies.
- (14) Water and Sewer 0.0% The need for spending in this fiscal year has been low.
- (15) Transfers Out 2.2% Transfers are often prepared toward the end of the fiscal year.
- (16) Capital Outlay 9.3% These capital outlay items are typically purchased in the second and third quarters of the fiscal year.



RISK MANAGEMENT

MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: ROBIN M. KOONCE, FINANCE DIRECTOR/CHIEF FINANCIAL

OFFICER

DATE: 3/28/2025

SUBJECT: HEALTH INSURANCE UPDATE

Requested by: CLARENCE GRIER, COUNTY MANAGER

Presenter(s): N/A

BACKGROUND

As of July 1, 2019, retirees who are 65 and older became covered by a County funded fully insured plan through AmWINS. All other covered members remained insured by the County's self-funded plan through BCBS. The information provided below and within the graphs has been updated to include the monthly premium amount paid to fund the fully insured plan and the actual monthly claims amounts for all other covered members. Combining these amounts for FY20 and beyond is necessary to ensure a complete picture when comparing the claims results to prior years.

Total health insurance claims plus the fully insured premium amount for FY25 are up 11.9% for the month of February as compared to the same month in FY24. To provide some perspective, below is the eight-month average for the past five fiscal years. This average represents the average monthly year-to-date claims for each fiscal year and includes the fully insured premium for fiscal years 21, 22, 23, 24 and 25. Additionally, graphs are provided in the attachment to aid in the analysis.

Year-to-date claims and premium payment through February \$17,603,303

Less year-to-date stop loss credits \$197,799

Net year-to-date claims and premium payment through February \$17,405,504

Average monthly claims and fully insured premium (before stop loss) per fiscal year through February:

FY21 \$1,581,012

FY22 \$2,102,649

FY23 \$1,867,669

FY24 \$2,050,405

FY25 \$2,200,375

RECOMMENDATION / PROPOSED ACTION

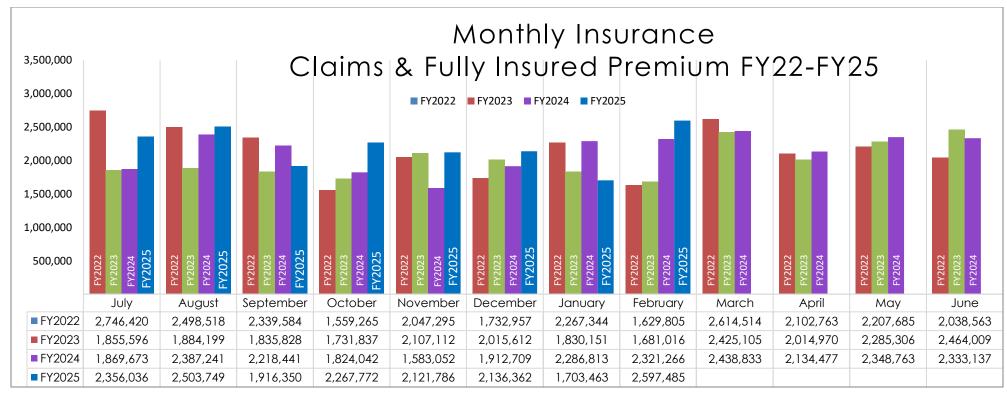
Information only-no action needed.

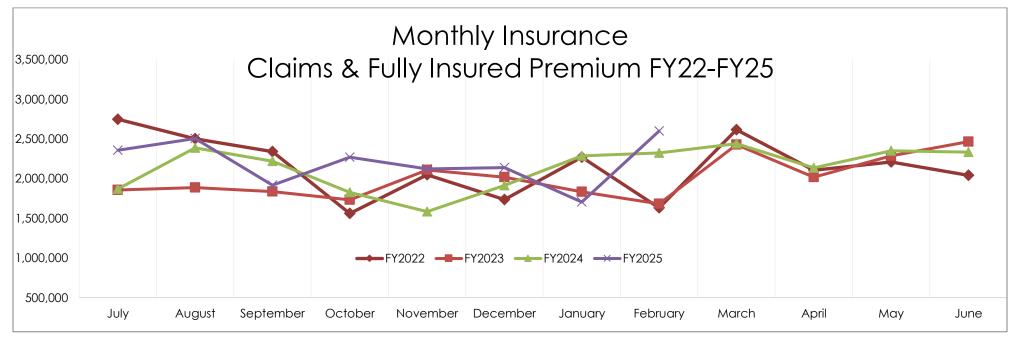
ATTACHMENTS:

Description

Health Insurance Graphs

Backup Material







COMMUNITY DEVELOPMENT

MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: TYE VAUGHT, CHIEF OF STAFF / INTERIM COMMUNITY

DEVELOPMENT DIRECTOR

DATE: 4/1/2025

SUBJECT: QUARTERLY COMMUNITY DEVELOPMENT UPDATE

Requested by: CLARENCE GRIER, COUNTY MANAGER

Presenter(s): COMMUNITY DEVELOPMENT STAFF

BACKGROUND

This report provides a quarterly update on projects and activities being implemented through the Community Development Department for the Program Year period beginning July 1, 2024 and ending June 30, 2025. The funding sources used to carry out the projects and activities include the Community Development Block Grant (CDBG), Home Investment Partnerships Program (HOME), Continuum of Care (CoC) Program, CDBG-CV, and general funds.

RECOMMENDATION / PROPOSED ACTION

No action is needed. This item is provided for information purposed only.

ATTACHMENTS:

Description

Community Development Update Backup Material



COMMUNITY DEVELOPMENT UPDATE

As of December 30, 2024

FUNDING SOURCES (JULY1 ,2024-JUNE 30,2025)						
U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT (HUD)						
Community Development Block Grant (CDBG)	\$904,194.00					
HOME Investment Partnerships Program (HOME)	\$383,274.17					
HOME Investments Partnership Program-American Rescue Plan (HOME-ARP)	\$1,435,021.00					
Continuum of Care Program (CoC) Program (COC programs overlap fiscal years)	\$228,152.00					
LOCAL FUNDS						
County General Funds (Admin)	\$384,129.00					
PATH/CoC Program Match	\$174,040.00					
HOME Program Match	\$577,211.00					
Homeless Services Initiative City/County \$100,000 County	\$200,000.00					
(City of Fayetteville \$100.000 (The City has not confirmed the commitment for FY25)						
PROJECTS AND ACTIVITES FOR JULY 1,2024-JUNE 30,2025 FUNDING CYCLI	E					
Project/Activity Type	Allocation					
Public Services (CDBG/CDBG-CV)						
Better Health of Cumberland County	\$15,000.00					
Cumberland County Medication Access Program-Funded	\$15,000.00					
Cumberland HealthNet-Funded	\$15,000.00					
Endeavors (remaining amount from FY24 agreement) (CDBG-CV)	\$46,179.60					
Greater Life of Fayetteville	\$15,000.00					
Legal Aid of North Carolina	\$15,000.00					
Myrover-Resse Fellowship Homes	\$15,000.00					
Public Facilities						
Cumberland County -Homeless Support Center (Land Acquisition) (*\$575,550 total)	\$190,000.00					
Myrover Reese Fellowship Homes (potential project in planning phase)	\$100,000.00					
Phoenix Place/Robins Meadow Transitional Housing Units HOME/CDBG/ HOME-ARP &	\$4,235,021.00					
Program Income & Sharp Grant (Total project costs estimated)	440.000.00					
Demolition and Clearance	\$10,000.00					
Affordable Housing Development, Homebuyer (HOME)/Housing Rehabilitation (CDBG/HOM						
Kingdom Community Development Corporation	\$636,755.54					
Housing Rehabilitation-Owner Occupied/Rental (CDBG)	\$200,000.00					
Housing Rehabilitation (HOME)	\$506,354.00					
Homebuyer Assistance (HOME)	\$50,000.00					
Housing Project Delivery (CDBG/HOME)	\$298,965.42					
Single Family Housing (HOME-ARP) (*see public facilities)						
Continuum of Care (CoC) Program (CoC programs require 25% match) Robins Meadow Transitional Housing Program (7/1/2024-6/30/2025)	\$85,817.00					
Community Housing and Support Services (10/1/2024-9/30/2025)	\$92,055.00					
CoC Planning Grant (10/1/2024-9/30/2025)	\$50,280.00					
Economic Development	φυυ,Ζου.υυ					
Economic Development; Small Business Assistance	\$25,000.00					
General Funds	Ψ25,000.00					
Homeless Services Initiative: County City General Funds (Homeless Information Management	\$100,000.00					
system, Data Evaluation Analyst Position and Housing Services	φ100,000.00					
Administration/Match (CDBG/HOME/General Funds) (NOTE: Data & Evaluation Analyst 100% GF)	.1					
Administration (CDBG=\$384,129 /HOME=\$38,327.42/HOME Match)	\$422,456.42					
7.4	Ψ-22,-002					

PROJECT UPDATES

Six of the CDBG Public Services subrecipients have completed the pre-audit and legal review process. All recipients have now been issued a notice to proceed.

- CCMAP
- Better Health
- Cumberland HealthNet
- Greater Life of Fayetteville
- Myrover Reese
- Family Endeavors, Inc. CDBG-CV

REHAB PROJECTS

Community Development has completed eight (8) Minor Housing Repair and Housing Rehabilitation Projects, with a total estimated cost of \$214,857. Two additional projects are currently under construction, and seventeen (17) projects are in the pre-construction phase, which includes appraisals, title reviews, and pre-bid conferences. We have one client that is a currently a prospect for the newly implemented Modular Housing Replacement program (MHRP)

AFFORDABLE HOUSING PROJECTS

- Kingdom Community Development has utilized 70% of the funds allocated for the Elizabeth/Morehead Street affordable housing projects. This phase of the project is scheduled for completion by June 2025.
- Phoenix Place-plans are underway, but the county is still working with NC Housing Finance agency to complete the requitements for the SHARP grant.

REPORTS -5-year Consolidated Plan

The Community Development staff will be drafting the five-year Consolidated Plan for the U.S. Department of Housing and Urban Development (HUD). Although a Request for Proposals (RFP) was issued, no submissions were received. Consequently, we will release a revised RFP to procure demographic and geographic data necessary for the plan's development.



ASSISTANT COUNTY MANAGER STRATEGIC MANAGEMENT/ GOVERNMENTAL AFFAIRS

MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: LISA JAYNE, GRANTS MANAGER

DATE: 3/25/2025

SUBJECT: GRANTS UPDATE

Requested by: CLARENCE GRIER, COUNTY MANAGER

Presenter(s): LISA JAYNE, GRANTS MANAGER

BACKGROUND

This report provides an update on competitive grant activity in Cumberland County from February 26 to March 25, 2025. As March 25, 2025, the county has submitted grant applications totaling \$120.68 million, with \$44.25 million in funding awarded. During the reporting period, the county sought \$1.42 million in new funding, and \$22,992 has been awarded to projects focusing on key areas such as the America 250 NC Cumberland County Committee, Fire Prevention, and the Emergency Planning Conference.

The attached dashboard summarizes grant activity for the end of February and March 2025. This month, the county submitted eight competitive grant applications, including a FEMA Building Resilient Infrastructure and Communities (BRIC) grant for the Comprehensive Construction and Demolition Debris Management Plan for the landfill. Additionally, we submitted a proposal to the NC Department of Military and Veterans Affairs for a Cumberland County Claims Event in Spring Lake.

On March 28, 2025, the Grants Manager, in collaboration with Dr. Green and the Public Health Department, hosted two public training webinars: How to Start a 501(c)(3) in NC and Grants 101. These sessions will assist individuals interested in applying for County Grant funds.

The Grants Manager is actively seeking funding from government agencies, foundations, and corporations to

support the priorities of Department Heads.

RECOMMENDATION / PROPOSED ACTION

For information purposes only.

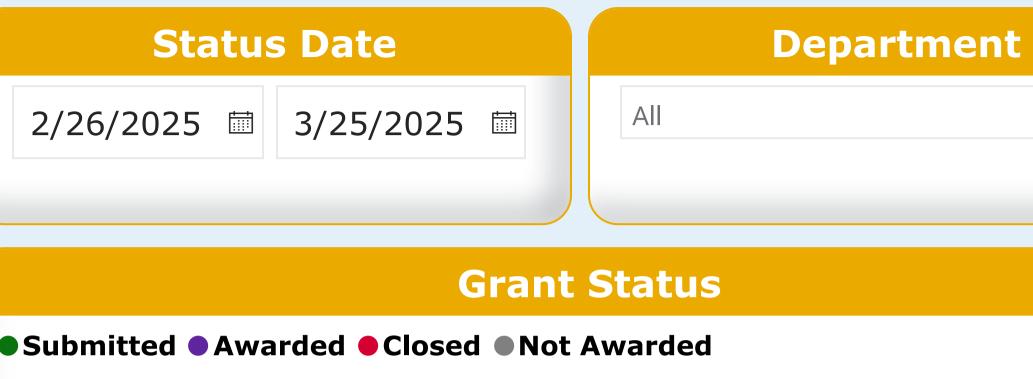
ATTACHMENTS:

Description

Grant Management Dashboard March 2025 Backup Material



Grants Management Dashboard

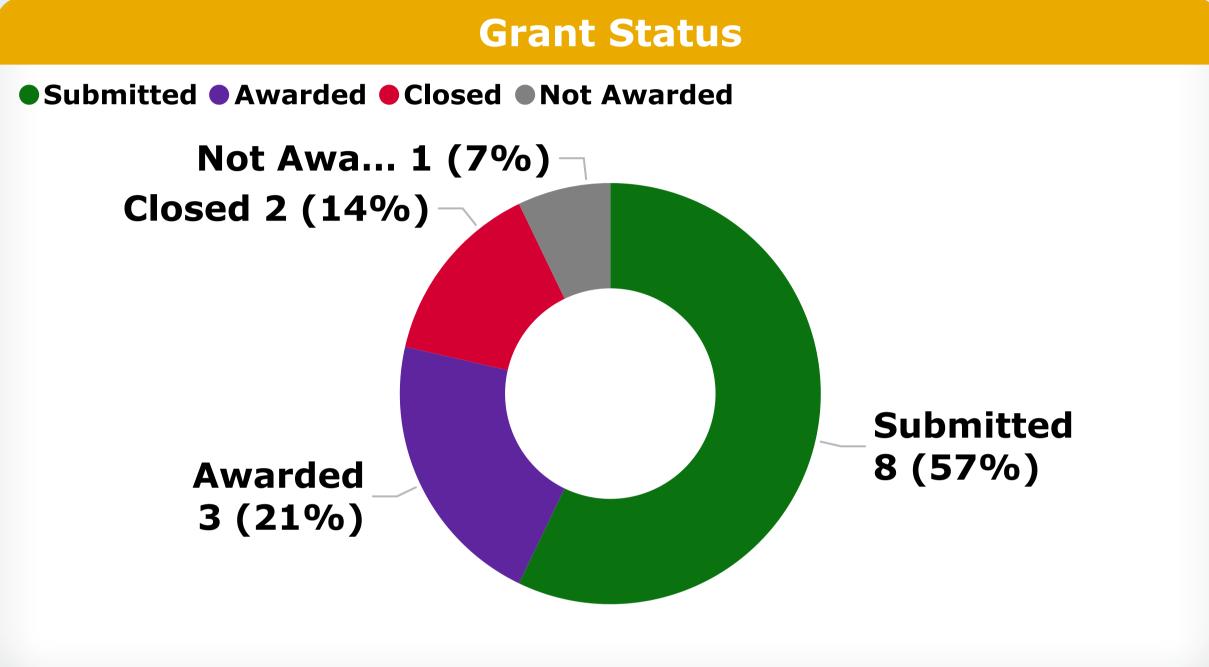


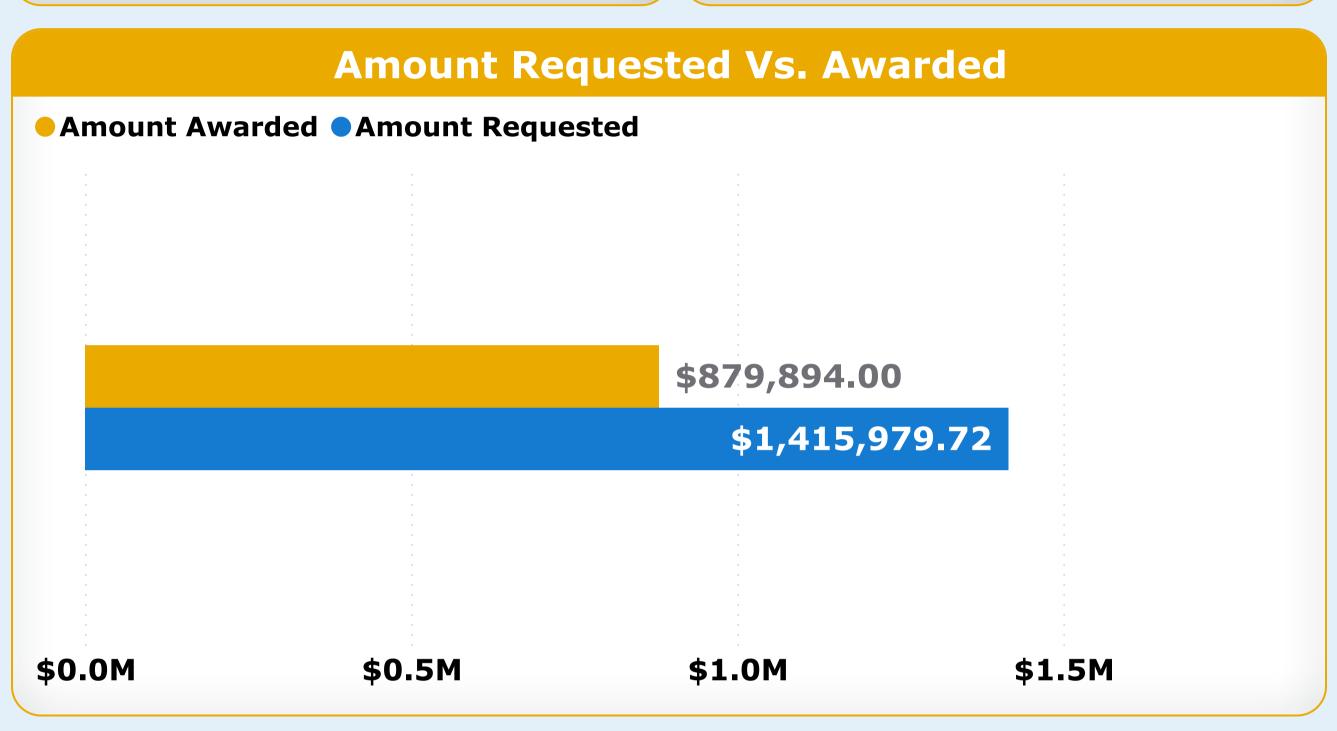


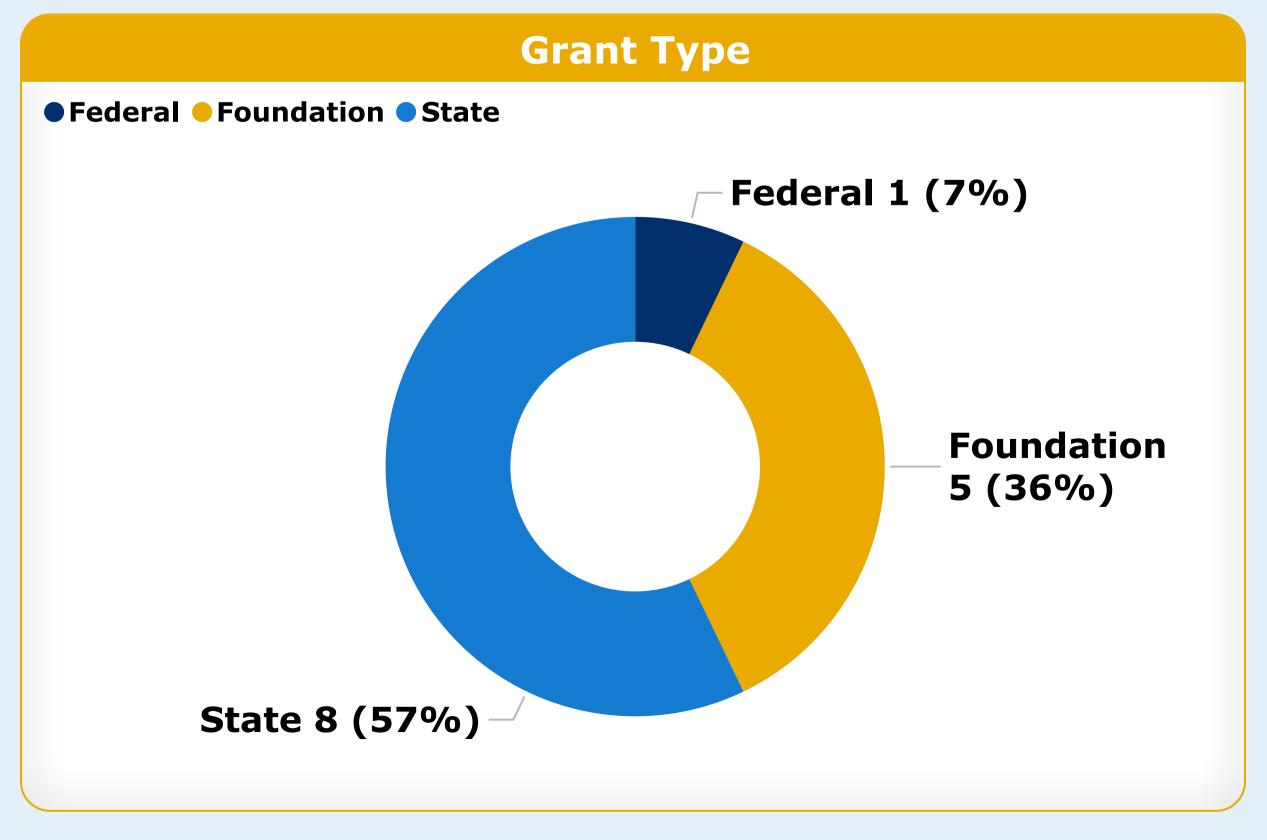
Total Amount Awarded

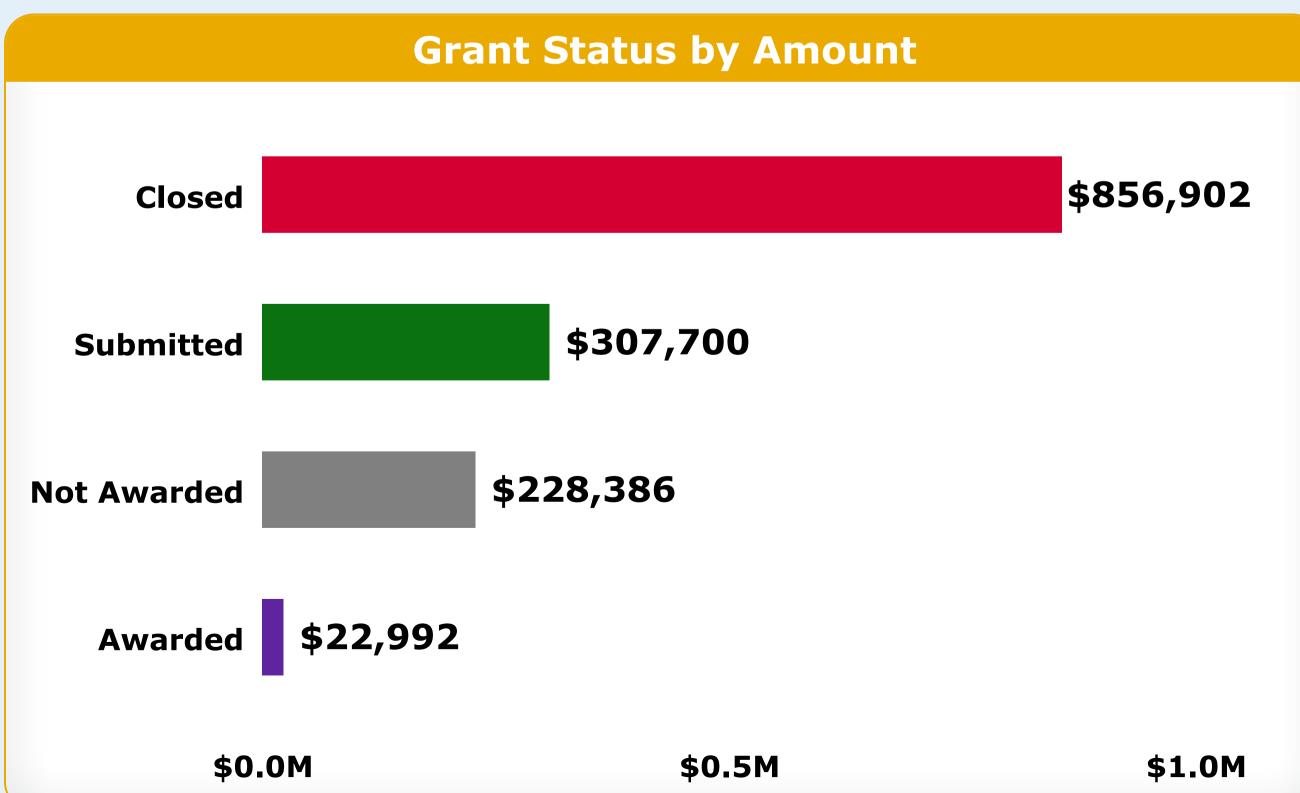
\$1.42M

\$22.99K









DEPARTMENT	GRANT DUE DATE	GRANT TITLE	GRANTING AGENCY	PROJECT SUMMARY	GRANT UPDATE	STATUS DATE	AMOUNT REQUESTED	GRANT AMOUNT AWARDED
Emergency Services	3/28/2025	Building Infrastructure in Communities (BRIC) 2024	NC-DPS - Emergency Management	A plan to increase a disadvantaged community's construction demolition and debris capacity.	Submitted 1st draft, Final draft due 4/9/25.	3/25/2025	\$112,500.00	\$0.00
Emergency Services	1/31/2025	FY25 Tier II	NC-DPS - Emergency Management	Funding will be used to plan a LEPC conference for the Cape Fear Region	Working on MOA signatures 3/11/2025	3/11/2025	\$8,000.00	\$8,000.00
Emergency Services	2/14/2025	Operation Round Up	South River EMC	Funding will be used to purchase smoke and Carbon Monoxide Alarms in which will be installed in citizens homes free of charge for those who qualify	Awarded	3/10/2025	\$4,992.00	\$4,992.00
Library Services	2/28/2025	Arts Education Grant	Arts Council	Theme - Enchanted Gardens	Submitted	2/27/2025	\$15,000.00	\$0.00
Library Services	3/1/2025	LSTA EZ Grant	Federal Institute of Museum and Library Services (IMLS) as administered by the State Library of North Carolina	Additional high-quality, museum like interactives for programs and passive play, that promote social and emotional learning, as well as science and logical reasoning concepts: Giant Battleship, Percussion Play Instruments for Outside, and play kitchens.	Submitted	2/28/2025	\$38,300.00	\$0.00
Library Services	3/1/2025	LSTA EZ Grant	Federal Institute of Museum and Library Services (IMLS) as administered by the State Library of North Carolina	Create a flexible programming space for workshops and classes for skills development and human service's needs, along with a 1:1 consultation space for individuals to receive personalized assistance for their needs.	Submitted	2/28/2025	\$29,500.00	\$0.00
Library Services	3/1/2024	LSTA Project Grant	Federal Institute of Museum and Library Services (IMLS) as administered by the State Library of North Carolina	Local artists will complete an 8-month residency with CCPL to host studio hours, conduct programs for all ages, and create pieces to be displayed at library locations.	Submitted	2/28/2025	\$50,260.00	\$0.00
Library Services	2/28/2025	The America 250 NC Local Grants: County Committees	NC Department of Natural and Cultural Resources	America 250 NC's goal is to energize broad, robust, and comprehensive programs across ALL of North Carolina's 100 counties. Community organizations should seek to develop projects that will be accessible for wide audiences, serve local residents, and seek to grow the stories of North Carolina's contributions to the Revolutionary War and to the development of our United States following our commemorative themes.	Awarded	3/10/2025	\$10,000.00	\$10,000.00
Library Services	3/3/2025	Youth Growth Stock Grant	United Way	The Giant BattleSHIP Cumberland offers interactive learning experiences through play, focusing on math and strategic thinking. With team tournaments, tactical lessons, and open play, participants develop coordinates, algebra, and logic skills. The program fosters collaboration and problem-solving, making learning engaging for youth and families.	Submitted	3/3/2025	\$22,145.00	\$0.00
Public Health	2/24/2024	North Carolina Department of Transportation Bicycle Helmet Initiative	NCDOT	Helmets would be distributed by health educators attending community events in partnership with Safe Kids Cumberland County, Fayetteville Fire Department, Cumberland County Schools and Cumberland Fayetteville Parks & Recreation	Closed	3/24/2025	\$1,875.00	\$1,875.00
Public Health	9/6/2024	WIC Community Innovation and Outreach (CIAO) Round 2	Food Research and Action Center	Project will continue the work of WIC CIAO Round 1. Funding will support Military WIC Office Council and Promoting WIC on Ft. Liberty	Not Awarded	3/24/2025	\$228,386.00	\$0.00
Public Health	3/3/2025	Youth Growth Stock Trust Grant	United Way	Clients can accumulate "baby bucks" by keeping appointments in multiple clinics or attending various classes. Once bucks are earned, they can be used at the Baby Store to purchase items such as diapers, baby wipes, clothing, car seats, sleep sacks, pack-and-plays and more. There is no money accepted in the Baby Store.	Submitted	3/3/2025	\$20,000.00	\$0.00
Soil & Water	1/1/2023	NC Division of Soil and Water	NC Department of Agriculture & Consumer Services - Division of Soil and Water Conservation	Award will cover 25% of the cost of the EWP-NRCS projects, plus additional costs and projects	Closed	3/25/2025	\$855,027.00	\$855,027.00
Veterans Services	3/24/2025	North Carolina County Veterans Offices	NC Department of Military and Veterans Affairs	The funding will be used to host a Cumberland County Claims Event in Spring Lake and purchase items for in-office claims.	Submitted	3/21/2025	\$19,994.72	\$0.00
Total							\$1,415,979.72	\$879,894.00



ENGINEERING AND INFRASTRUCTURE DEPARTMENT

MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: JERMAINE WALKER, DIRECTOR OF ENGINEERING AND

INFRASTRUCTURE

DATE: 4/10/2025

SUBJECT: PROJECT UPDATES

Requested by: CLARENCE GRIER, COUNTY MANAGER

Presenter(s): JERMAINE WALKER, DIRECTOR OF ENGINEERING AND

INFRASTRUCTURE

BACKGROUND

Please find attached the monthly project report update for your review.

RECOMMENDATION / PROPOSED ACTION

No action is necessary. This is for information only.

ATTACHMENTS:

Description

Project Updates Backup Material

		ENGINEERING PROJECTS MONTHLY PRO	GRESS REPORT		
Project Description	Contract/Project Amount	Project Status	Contract Start Date	Contract Duration	Estimated Completion Date
Crown Event Center	\$144.5M	Board of Commissioners voted on March 5, 2025, to suspend all work on the project for no more than 30 days for the purpose of reviewing and investigating the scope, schedule and budget for the project.	4/4/2022	N/A	Spring 2027
Unhoused Support Center	\$17.4M	Phase 1 contracts approved with Architect and Construction Manager- at-Risk. Currently evaluating use of adjacent preexisting school facility in program.	5/21/2024	N/A	TBD
Government Services Center Parking Deck	\$33M	Phase 1 Design-Build Contract approved. Currently in programming. Preparing draft program and conceptual design to present to Board for direction. Conducted Subsurface Utility Engineering underground utility locating January 31, 2025.	9/17/2024	N/A	Late 2026
Recovery Shelter Generators	\$3M	Contracts approved and generator procurement in progress. Legal drafting required interlocal agreements with Schools and City of Fayetteville for access and maintenance of generators. Westover generator permits have been issued. Contractor has also installed the conduit for the generator shore power and the annunciator. In the next few weeks, the Westover contractor will install the underground conduit and the concrete pads for the generator and transfer switch. Westover generator is expected to ship in April, and the transfer switch is still expected in August. Mac Williams, Pine Forest, Southview and W.T. Brown generators have arrived. Remaining automatic transfer switches will arrive early August.	8/10/2023	365 days	August 2025
109 Bradford Elevator Modernization	\$560K	Board approved bid award for Phase I (first elevator) on March 5, 2025. Second elevator will be submitted as a future CIP project following replacement of switchgear. Contract is under review.	TBD	TBD	TBD
Crown Hospitality – Lobby Renovation	\$1.5M	Bid award approved on June 17, 2024. Contract under review.	10/25/2022	N/A	August 2025
Crown Bathrooms Remodel	\$835,363	Board approved bid award for this project on March 5, 2025. Contract under review.	TBD	TBD	TBD
Animal Services Isolation Building	\$1.1M	Finalizing site plan. Geotechnical analysis completed on January 24, 2025. Soliciting project on April 4th with formal bid period closing on April 25, 2025.	TBD	TBD	TBD

	MONTHLY PROGRESS REPORT								
Project Description	Contract/Project Amount	Project Status	Contract Start Date	Contract Duration	Estimated Completion Date				
Sheriff's Indoor Training Range Upgrade	\$850K	Board approved rejection of previous bids on February 17, 2025. Project resolicited on March 7 with informal bid period closing on April 4, 2025.	TBD	TBD	TBD				
Public Health UPS Replacement	\$300K	Project has been bid. Reviewing information received.	TBD	TBD	TBD				
County Facility Building Systems Review	\$525K	Soliciting proposal from vendor to conduct building systems review.	TBD	TBD	TBD				
Historic Courthouse Switchgear Replacement	\$350K	Switchgear replaced on March 28, 2025. Project is complete and awaiting processing of final invoice.	6/6/2022	180 days	Project complete				
LEC Bathroom and Locker Room Upgrade	\$450K	Bid from Dec. 5 to Dec. 19, 2024. Lowest responsive responsible bid was from JMK General Contracting at \$311,242.08. Contract under review.	TBD	TBD	TBD				

Updated: 4/10/2025 Changes annotated in red



MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: ANDREA TEBBE, CLERK TO THE BOARD

DATE: 4/3/2025

SUBJECT: LOCAL EMERGENCY PLANNING COMMISSION - OUT OF COUNTY

APPLICANTS

Requested by: COMMISSIONER HENRY TYSON

Presenter(s): COMMISSIONER HENRY TYSON

BACKGROUND

The Local Emergency Planning Committee (LEPC) has requested a review of the policy for nominating and appointing members, who are not residents of Cumberland County, to the LEPC.

ATTACHMENTS:

Description

Out of County Nominations

NC County Policy on Residency Requirement

Backup Material

Backup Material



TO: CUMBERLAND COUNTY BOARD OF COMMISSIONERS

THRU: AMANDA SCHECK, EM PLANNER

FROM: DAVID RICHTMEYER, CHAIRMAN OF LEPC/HENRY TYSON, CHAIRMAN OF LEPC

SUBJECT: LEPC NOMINATIONS, OUT OF COUNTY RESIDENTS

The Cumberland County Local Emergency Planning Committee (LEPC) has received nominations for membership for the following out-of-county representatives:

- 1. Terry Chalk, Goodyear, Goodyear Facility Representative
- 2. Raymond Becht, Tanner Industries, Tanner Industries Facility Representative
- 3. Daniel Davis, Hexion, Hexion Facility Representative/Vice Chairperson
- 4. Mikki Jones, Cargill Facility Representative
- 5. Carson Walker, South River EMC Facility Representative

While the nominees do not reside in Cumberland County, their pivotal role within their Cumberland County based facility significantly contributes to the preparedness and planning efforts of the Local Emergency Planning Committee (LEPC).

We believe their expertise and involvement are invaluable to the committee's mission, and request these nominations be presented to the Board of Commissioners for final consideration and approval for their nomination to the committee.



NC County Policy on Residency Requirements for Boards and Committees

Alamance County	Franklin County	Pamlico County
Alexander County	Gaston County	Pasquotank County
Alleghany County	Gates County	Pender County
Anson County	Graham County	Perquimans County
Ashe County	Granville County	Person County
Avery County	Greene County	Pitt County
Beaufort County	Guilford County	Polk County
Bertie County	Halifax County	Randolph County
Bladen County	Harnett County	Richmond County
Brunswick County	Haywood County	Robeson County
Buncombe County	Henderson County	Rockingham County
Burke County	Hertford County	Rowan County
Cabarrus County	Hoke County	Rutherford County
Caldwell County	Hyde County	Sampson County
Camden County	Iredell County	Scotland County
Carteret County	Jackson County	Stanly County
Caswell County	Johnston County	Stokes County
Catawba County	<mark>Jones County</mark>	Surry County
Chatham County	Lee County	Swain County
Cherokee County	Lenoir County	Transylvania County
Chowan County	Lincoln County	Tyrrell County
Clay County	Macon County	Union County
Cleveland County	Madison County	Vance County
Columbus County	Martin County	Wake County
Craven County	McDowell County	Warren County
Cumberland County	Mecklenburg County	Washington County
Currituck County	Mitchell County	Watauga County
Dare County	Montgomery County	Wayne County
Davidson County	Moore County	Wilkes County
Davie County	Nash County	Wilson County
Duplin County	New Hanover County	Yadkin County
Durham County	Northampton County	Yancey County
Edgecombe County	Onslow County	
Forsyth County	Orange County	



MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: ANDREA TEBBE, CLERK TO THE BOARD

DATE: 4/3/2025

SUBJECT: UNIFIED DEVELOPMENT ORDINANCE (UDO) UPDATE

Requested by: COMMISSIONER PAVAN PATEL

Presenter(s): COMMISSIONER PAVAN PATEL

BACKGROUND

Commissioner Patel requested to discuss the timeline and process of Unified Development Ordinance (UDO) updates, with the goal to bring on a third-party consultant to assist in the process.

Commissioner Patel will explain this in deeper context during the meeting, but in effect with the budget cycle, tax revals, etc. we need to move quicker on the update of our planning & zoning department. The goal would be for the consultant to work with our staff, BOC, and community stakeholders to draft an update to the UDO.



MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: ANDREA TEBBE, CLERK TO THE BOARD

DATE: 4/4/2025

SUBJECT: MUNICIPAL INFRASTRUCTURE (<10K POPULATION)

Requested by: CHAIRMAN KIRK DEVIERE

Presenter(s): CHAIRMAN KIRK DEVIERE



MEMORANDUM FOR THE AGENDA OF THE APRIL 10, 2025 AGENDA SESSION

TO: BOARD OF COUNTY COMMISSIONERS

FROM: ANDREA TEBBE, CLERK TO THE BOARD

DATE: 4/4/2025

SUBJECT: SHERIFF'S OFFICE VEHICLE REPLACEMENTS

Requested by: COMMISSIONER HENRY TYSON

Presenter(s): COMMISSIONER HENRY TYSON

BACKGROUND

The Board received a request for the replacement of totaled fleet vehicles for the Sheriff's Office.

ATTACHMENTS:

Description

Type

Sheriff's Office Replacement of Totaled Vehicles Letter

Backup Material

Backup Material



Cumberland County SHERIFF'S OFFICE



Jeuna B. Lyndall

Ennis W. Wright, Sheriff

Internationally Accredited Law Enforcement Agency

TO:

Cumberland County Board of Commissioners

FROM:

Ennis Wright, Sheriff 4)100

THRU:

Teresa Tyndall, Sheriff's Office Business Manager

RE:

Replacement of Totaled Fleet Vehicles-Cumberland County Sheriff's Office

DATE:

April 2, 2025

This letter addresses the critical need to replace 26 fleet vehicles within the Cumberland County Sheriff's Office that have been declared total losses by our insurance provider over the past several years. While insurance settlements were processed, the exact aggregate amount remains unknown to our office as payments were not directed to us.

To ensure continued operational effectiveness and public safety, the Cumberland County Sheriff's Office requests an appropriation for the replacement of these 26 vehicles. Based on State Contract STC 2510A, the estimated cost per vehicle, inclusive of necessary upfitting, is as follows:

• Vehicle Base Price: \$52,589.57

Upfitting Costs: \$34,361.92

• Total Cost Per Vehicle: \$86,951.49

Therefore, the total estimated appropriation required for the replacement of all 26 vehicles is \$2,260,738.74.

We understand the significance of this request and are prepared to provide any further documentation or clarification needed. Please do not hesitate to contact me if you require additional information.

We thank you for your timely attention to this request. We are available to provide any further documentation necessary to facilitate prompt processing.



2025 Ford PI Utility K8A, AWD

North Carolina Statewide Term Contract STC 2510A

Category H - Police Pursuit SSV Vehicles

Contract Term Dates: February 1, 2024 - January 31, 2029

0

F	owe	ertrain (Configurations	Cost
Ī			3.3L V-6 HYBRID ENGINE	\$ 41,789.19
			3.3L V-6 DIRECT INJECTION GASOLINE ENGINE	\$ 39,666.10
	7		3.0L V-6 ECOBOOST GAS ENGINE	\$ 42,646.25

NEW STANDARD FEATURES FOR 2025 POLICE UTILITY

Previous	STANDARD FOR 2025	MSRP	6% Disc
60A	Pre Wiring for Grill LED Lights, Siren, Speaker	STD	STD
55F	Remote Keyless - Entry Key FOB	STD	STD
17A	Auxiliary Rear Air Conditioning	STD	STD
17T	Red/White Dome Light - Rear Cargo Area	STD	STD
87P	Power Passenger Seat	STD	STD
76R	Reverse Sensing System	STD	STD
549	Mirrors - Heated Sideview Mirrors	STD	STD
55B	BLIS - Blind Spot Monitoring w/ Cross Traffic Alert	STD	STD
76P	Pre-Collision Assist with Pedestrian Detection	STD	STD
19K	H8 AGM Battery	STD	STD
43D	Dark Car Feature	STD	STD
47A	Police Engine Idle Feature	STD	STD
68B	Police Perimeter Alert System	STD	STD

Ford Factory Options Code Please Consult PIU Order Guide for Add'l Options

		PREFERRED EQUIPMENT PACKAGES	V	/ISRP	(6% Disc
	65U	Interior Upgrade Package (Includes Aluminum Wheels) N/A Ecoboost	\$	390	\$	366.60
	66A	Front Headlamp Lighting Solution (Programmable)	\$	900	\$	846.00
		Tail Lamp Lighting Solution (White Hideaways)	\$	430	\$	404.20
7		Rear Lighting Solution (Blue/Blue)	\$	522	\$	490.68
H	67H	Ready for the Road Package (Includes 66A, 66B, 66C) (Blue/Blue)	\$	4,041	\$	3,798.54
7		Ultimate Wiring Package (Includes Front/Rear Connectors)	\$	840	\$	789.60

	nter	ior Op	tions	ı	/ISRP	(5% Disc	
tal	V	9W	Cloth Front Seats, Vinyl Rear Seats (Standard Config)		STD		STD	
	HF	FW	Cloth Front Seats, Cloth Rear Seats	\$	70	\$	65.80	
	Fil	18D	Global Lock / Unlock Feature		N/C		N/C	
	H	87M	1/4 Size Picture in Picture Rear View Camera	\$	230	\$	216.20	
	Fil	16C	1st & 2nd Row Carpet Floor Covering w Mats	\$	150	\$	141.00	
	Fil	47E	12.1" Integrated Computer Screen	\$	3,700	\$	3,478.00	
		85D	Front Console Plate Delete		N/C		N/C	
	H	85R	Rear Console Plate	\$	60	\$	56.40	

Exte	rior O	otions	, N	ISRP	6	5% Disc
V	153	License Plate Bracket - Front	N/C		N/C	
H	76D	Deflector Plate	\$	340	\$	319.60
	16D	Badge Delete		N/C N		N/C
	942	Daytime Running Lights	\$	50	\$	47.00
H	92G	Glass - Solar Tint 2nd Row, Liftgate, Rear Qtr	\$	120	\$	112.80
H	92R	Glass - Solar Tint, 2nd Row Only - Privacy Rear	\$	90	\$	84.60
H	41H	Engine Block Heater	\$	190	\$	178.60
H	16P	Rear Bumper Step Pad	\$	100	\$	94.00
	59E	Keyed Alike (Specify Frequency)	\$	50	\$	47.00

Tire /	Whee	el Options	M	SRP	6	% Disc
V	CAP	Black Steel Wheels with Chrome Center Caps	9	TD		STD
	65L	Wheel Covers, 18 Inch Full Face Wheel Cover	\$	70	\$	65.80

Spo	tlight O	ptions	MSRP	6	5% Disc
	51R	Spot Lamp - LED Bulb, Driver Side (Unity)	\$ 400	\$	376.00
T	51T	Spot Lamp - LED Bulb, Driver Side (Whelen)	\$ 420	\$	394.80

Polic	e Eau	ipment Options	1	USRP	6	5% Disc
	63V	Cargo Storage Vault	\$	270	\$	253.80
	60R	Noise Suppression Bonds	\$	100	\$	94.00
H	52P	Hidden Door/Lock Plunger. Rear Doors Inoperable	\$	160	\$	150.40
	68G	Rear Door Handles/Controls/Locks Inoperable	\$	80	\$	75.20
TI	90D	Ballistic Door Panels (LVL III+) Driver Door	\$	1,590	\$	1,494.60
FI	90E	Ballistic Door Panels (LVL III+) Driver & Passenger Door	\$	3,170	\$	2,979.80
TI	90F	Ballistic Door Panels (LVL IV+) Driver Door	\$	2,420	\$	2,274.80
[7]	90G	Ballistic Door Panels (LVL IV+) Driver & Passenger Door	\$	4,830	\$	4,540.20

		ighting Configurations Presented Here Drivers Side-Blue/Passenger Side-Blue	MSRP		6% Disc	
17		Front Warning Auxiliary Light (Fog Lights)-(Blue/Blue) ZM6	\$	795	\$	747.30
	43A-ZM8	Rear Auxiliary Liftgate Lights (Blue/Blue) ZM8	\$	581	\$	546.14
T	63L-ZM4	Rear Quarter Glass Side Marker Lights (Blue/Blue) ZM4	\$	640	\$	601.60
V	96T	Rear Spoiler Traffic Warning Lights (Programmable)	\$	1,500	\$	1,410.00
П	18X	100 Watt Siren/Speaker (bracket & pigtail)	\$	350	\$	329.00
F	63B-ZLV	Side Marker LED - Sideview Mirrors (Blue/Blue) ZLV	\$	399	\$	375.06

C	ode		Color	Quantity
	E4	Vermillion Red		A PROPERTY OF THE PARTY OF THE
	JS	Iconic Silver		
	LK	Dark Blue		F. B.
	LM	Royal Blue	7	
	M7	Carbonized Gray		Market Control of the
	TN	Silver Grey Metallic		
	UJ	Sterling Gray		
	JM	Agate Black		
	E3	Arizona Beige Metallic Clea	r Coat	
	J1	Kodiak Brown Metallic		
	LN	Light Blue Metallic		
	F1	Police Green		
7	YZ	Oxford White		
Dealer A	Adde	d Options		
			al Price Each: \$	52,589.5
		Number	Units This Spec:	Vilo -
		Number	Units This Spec: Total Price:	\$1,367,338-
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2025 POLICE INTERCEPTOR UTILITY STANDARD EQUIPMENT

The following items are std. 2025MY POLICE INTERCEPTOR UTILITY vehicle:

MECHANICAL

- Axle Ratio 3.73 (AWD)
- Brakes 4-Wheel Heavy-Duty Disc w/H.D. Front and Rear Calipers
- Class III Trailer Hitch Receiver with 5,000 lbs. towing capacity and (2) recovery hooks
- Note: Includes Class III Trailer Tow Lighting Package
- Column Shifter
- DC/DC converter 220-Amp (in lieu of alternator)
- Drivetrain All-Wheel-Drive
- Electric Power-Assist Steering (EPAS) Heavy-Duty Engine 3.3L V6 Direct-Injection Hybrid Engine System
- Engine Hour Idle Meter
- Engine Hour Meter
- Engine Oil Cooler
- Fuel Tank 19-gallons
- H8 AGM Battery (850CCA/92-amp)
- Lithium-Ion Battery Pack
- Manual Police Pursuit Mode (Steering Wheel Switch Execution)
- Suspension independent front & rear
- Transmission 10-speed automatic

Transmission Oil Cooler

EXTERIOR

- Antenna, Roof-mounted
- Cladding Lower bodyside cladding (MIC) Door Handles Black (MIC)
- Exhaust, True Dual (down-turned)
- Daytime Running Lamps Configurable ON/OFF through instrument

Note: Select option (942) if desire is to have Daytime Running Lamps permanently on (cannot be turned off or reprogrammed)

Door-Lock Cylinders (Front Driver / Passenger / Liftgate)

Glass — 2nd Row, Rear Quarter and Liftgate Privacy Glass

- Grille Black (MIC)
- Headlamps Automatic, LED Low-and-High-Beam

Note: Includes Front Headlamp / Police Interceptor Housing (with LED wig-wag feature)

- Pre-drilled hole for side marker police use, does not include LED strobe, but includes LED wig-wag functionality (eliminates need to drill housing assemblies and provides LED wig-wag feature)
 Pre-molded side warning LED holes with standard sealed capability
- (does not include LED installed lights)
- Wig-wag default is traditional ping-pong pattern; can be programmed to triple-burst pattern or ping-pong / triple-burst Note: Must be wired to vehicle's light controller to enable wig-wag functionality; recommend Ready for the Road Package (67H) or Ultimate Wiring Package (67U)
- Liftgate Manual 1-Piece Fixed Glass w/Door-Lock Cylinder
- Mirrors Black Caps (MIC), Dual Pwr/Heated/Manual Fold Back Mirror Spare Full size 18* Tire w/TPMS
- Spoiler Painted Black
- Liftgate Handle (MIC) Tail lamps LED
- Tail Lamp Prep Kit
- Tires 255/60R18 A/S BSW
- Tires = 25560k 16 A/3 534V Wheel-Lip Molding = Black (MIC) Wheels = 18*x 8.0 painted black steel with polished stainless steel hub
- Windshield Acoustic Laminated

INTERIOR/COMFORT

- Cargo Hooks in cargo area Climate Control Dual-Zone Electronic Automatic Temperature Control (DEATC)
- Climate Control Rear Aux A/C System
- Dark Car
- Door-Locks
- Rear-Door Handles and Locks Operable Fixed Pedals (Driver Dead Pedal)
- Floor Flooring Heavy-Duty Thermoplastic Elastomer
- Glove Box Locking/non-illuminated Grab Handles (1 Front-passenger side, 2-Rear)
- Heated Sanitization Solution
- Liftgate Release Switch located in overhead console (45 second timeout feature)
- Overhead Console
 Red/White Task Lighting in Overhead Console
- Mirror Day/night Rear View
- Particulate Air Filter

- INTERIOR/COMFORT (continued)
- Powerpoints (2) USB A+C Type Ports
- Rear-door closeout panels
- Rear-window Defrost
- Scuff Plates Front & Rear
- Seats

 1st Row Police Grade Cloth Trim, Dual Front Buckets with reduced
- 1st Row Driver 6-way Power track (fore/aft. Up/down, tilt with manual recline, 2-way power lumbar)
- 1st Row Passenger 4-way Power track with 2-way power recline and 2-way power lumbar
- Built-in steel intrusion plates in both driver/passenger seatbacks 2nd Row Vinyl, 35/30/35 Split Bench Seat (manual fold-flat, no tumble) - fixed seat track
- Red and White Dome Lamp in Cargo Area
- Speed (Cruise) Control
- Speedometer New 12.3» Display Calibrated (includes digital readout)
- Steering Wheel Manual / Tilt / Telescoping, Urethane wheel finish w/Silver Painted Bezels with Speed Controls and 4 user configurable latching switches

- Sun visors, color-keyed, non-illuminated
 Universal Top Tray Center of I/P for mounting aftermarket equipment
 Windows, Power, 1-touch Up/Down Front Driver/Passenger-Side with disable feature

SAFETY/SECURITY

- AdvanceTrac® w/RSC® (Roll Stability Control®)
- Airbags, dual-stage driver & front-passenger, side seat, passenger-side knee, Roll Curtain Airbags and Safety Canopy® Anti-Lock Brakes (ABS) with Traction Control
- BLIS® Blind Spot Monitoring with Cross-traffic Alert
- Brakes Police calibrated high-performance regenerative braking system
- Belt-Minder® (Front Driver / Passenger)
- Cross Traffic Brake Assist (HNYAC)
- Child-Safety Locks (capped; set to "on")
 Individual Tire Pressure Monitoring System (TPMS)
- LATCH (Lower Anchors and Tethers for Children) system on rear outboard seat locations
- Police Perimeter Alert detects motion in an approximately 270-degree radius on sides and back of vehicle; if movement is determined to be a threat, chime will sound at level I. Doors will lock and windows will automatically go up at level II. Includes visual display in instrument cluster with tracking
- Pre-Collision Mitigation system
 Note: Includes unique one-touch temporary disable switch for Law Enforcement use
- Rearview Camera viewable on 8" Center Stack Screen
- 1/4 Scale Rear Camera Display (Available)
- Seat Belts, Pretensioner/Energy-Management System w/adjustable height in 1st Row
- SOS Post-Crash Alert System™

FUNCTIONAL

- 100 Watt Siren/Speaker Prep Kit
- Speed Control
- - AM/FM / MP3 Capable / Clock / 4-speakers
 - SYNC® Phoenix Includes hands-free voice command support (compatible with most Bluetooth connected mobile devices)
 - USB Port (1) 8" Color LCD Screen Center-Stack "Smart Display
- Supports Android Auto and Apple CarPlay UIS (Upfilter Interface System) Located behind 2nd row passenger seat
- Easy Fuel® Capless Fuel-Filler Fleet Telematics Modem
 - Allows data to be provided to support Ford Pro™ Telematics and Data Services via optional subscription, including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables optional telematics services through Ford or authorized providers via paid subscription. Subscribe at https://fordpro.com/en-us/telematics/ or call 1-833-811-FORD (3673)
- Front door tether straps (driver/passenger)
- PAITRO output tied to liftgae release switch (Police Accessory Independent Timed-Release Output)
- Police Engine Idle
- Power pigtail harness
- Simple Fleet Key (w/o microchip, easy to replace; 4-keys) Keyless Entry Key FOB Only (Less PATS) Includes 4 fobs

cossil	10	a Vahiele	- D	Fift
Description	V	Part Number	Qu	antity

Description Description	Part Number Quar	ntity Price	Manufacturer	Vendor Contact	1
Fusebox	QK024	1	Amazon	Vendor Contact	_
Panel Mnt RJ45 Con	X002X082M9	2	Amazon		50
	PDP-13	1	Brookings	Dana	216.19
Fusebox(drawer)		2	_		162
Hatch Lights	M16-AB		Brookings	Dana Bok Brothors	
Cradlepoint	IBR1700	1	Cradlepoint	Rok Brothers	1,206.7
OBD2 kit	170758-000	1	Cradlepoint	Rok Brothers	186.12
Arm Rest w printer mnt	C-ARPB-1014	1	Havis	Dana	386
Arm Rest	C-ARM-103	1	Havis	Dana	143.89
Console	C-VS-0618-INUT-H	1	Havis	Dana	508
Computer stand	UT-1001-da-421/c-hdm-204-da-	1	Havis	Dana	915.53
Computer	Dell	1			2013
Shot Gun Rack	Setina	1		Dana	918
Printer mount	CPM-124	1	Havis	Dana	143
Mic Bracket	C-MCB	2	Havis	Dana	150
Cup Holders	C-CUP2-I	1	Havis	Dana	45.42
Siren Faceplate	C-EB40-CCS-1P	1	Havis	Dana	24.65
Usb Face Plate	C-LP2-PS1-USB	1	Havis	Dana	245
Power timers	Brookings/PDP-13	1	Havis	Dana	217
Window Tint	Brookings/1 bi 13	1	Havis	Dana	399
		1	Havis	Dana	79
Light bar Straps	C FD20 ADC 1D				
Motorola APX-4500/6500 Bracket	C-EB30-APS-1P	1	Motorola	radio	5967
Radar Kit	Raptor RP-1	1	Kustom Signal	Kustom Signal	2900
Mic Holder	Magnetic Mic kit	2	Magnetic Mic	Dana	52
Antenna kit	Rok Brothers Custom Kit	1	Panarama	Rok Brothers	600
Door Window Bars	WK00514ITU20	1	Setina	Dana	279
Door Skins	DK0100ITU20	1	Setina	Dana	181.3
3pc Winbow Bars	WK0040ITU20	1	Setina	Dana	389.99
Equipment Vaults	TK0841ITU20	1	Setina	Dana	243.8
Front Partition	1K0574ITU20WD	1	Setina	Dana	1110.8
Poly Wall	PP14667	1	Setina	Dana	701.3
Rear Partition	PK0123ITU202ND	1	Setina	Dana	519
Gun Rack Kit	GK11191B1SHK	1	Setina	Dana	839
Equipment Vaults-DRAWER	TPA9289	1	Setina	Dana	389.9
Vault Key	SC-A30-10 & SC-A20-10	1	South Co.	D dirid	60
Flashlight	Stinger DS LED-75812	1	StreamLight		216.2
	01-0688562-50 E EB2SP3B	1	Whelen	Dana	5,90
Lightbars			Whelen		
Core	C399	1		Dana	609.6
Can bus kit	C399K4	1	Whelen	Dana	24.3
Control Head	CCTL7	1	Whelen	Dana	203.5
Core Siren Amp	CEXAMP	1	Whelen	Dana	31
WecanX 16 output Expansion	CEM16	2	Whelen	Dana	640
Speaker	SA315P	2	Whelen	Dana	40
Speaker mount	SAK66P	1	Whelen	Dana	4
Speaker mount	SAK66D	1	Whelen	Dana	4:
vertex	VTX609B	2	Whelen	Dana	240
micron	MCRNTB	2	Whelen	Dana	26
Deck Mnt Ion	SFIONB	2	Whelen	Dana	400
TSH-CCN-006	Antenna Kit	1	Roc Brothers	501.4	493.7
	WIONB	2	Noc brothers		300
ION Was Spit fire ION			DAMA		
Wec Spit fire ION	SFIONB	1	DANA		8
SCM Firearm mount	GT0536ITU20	1	dana		7
Door Window Bars	WK0514ITU20	1	Dana		181.3
Poly Door Skins	DKO100ITU20	1			27
Brookings/st6	bi-st6d-ba	2			27
Spit fire ION	SFIONB	2			40
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Motorola/Watch guard	M500/V300 BODY CAM	1			

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TOTALED VEHICLES THAT WERE NOT REPLACED

FL-0054 (Accident)
FL-0399 (Accident 10/15/21)
FL-0425 (Accident 05/25/22)
FL-0429 (Accident)
FL-0448 (Accident)
FL-0452 (Accident)
FL-0455 (Accident 08/18/22)
FL-0484 (Accident)
FL-0488 (Accident)
FL-0529 (Accident 09/12/22)
FL-0533 (Accident)
FL-0553 (Accident 12/31/21)
FL-0567 (Accident 01/29/25)
FL-0591 (Accident)
FL-1102 (Accident 03/23/23)
FL-1616 (Accident)
FL-1704 (Accident 03/30/22)
FL-1709 (Accident 08/18/22)
FL-1718 (Accident 07/20/22)
FL-1721 (Accident 01/03/25)
FL-1801 (Accident 08/30/22)
FL-1805 (Accident 09/24/24)
FL-1807 (Accident 05/06/24)
FL-1904 (Accident 11/02/22)
FL-2028 (Accident)
FL-2206 (Accident 10/02/22)