

CUMBERLAND COUNTY BOARD OF COMMISSIONERS
TUESDAY, MARCH 26, 2019 – 12:00 PM
117 DICK STREET, 5TH FLOOR, ROOM 564
SPECIAL MEETING MINUTES

PRESENT: Commissioner Jeannette Council, Chair
Commissioner Glenn Adams
Commissioner Michael Boose
Commissioner Charles Evans
Commissioner Larry Lancaster
Amy Cannon, County Manager
Melissa Cardinali, Assistant County Manager
Sally Shutt, Assistant County Manager
Duane Holder, Assistant County Manager
Darian Cobb, Fellow with NCACC County Manager Fellowship Program
Deborah Shaw, Budget Analyst
Heather Harris, Budget Analyst
Robert Van Geons, Fayetteville-Cumberland Economic Development
Corporation President/CEO
Candice White, Clerk to the Board
Press

ABSENT: Commissioner Marshall Faircloth, Vice Chairman
Commissioner Jimmy Keefe

1. CALL TO ORDER

Chair Council called the special meeting to order.

2. PRESENTATION ON ECONOMIC DEVELOPMENT INCENTIVE BEING
CONSIDERED FOR "PROJECT LIFE SAVER"

BACKGROUND

This March 26, 2019 public hearing is to consider an economic development incentive package for "Project Life Saver", a US headquartered company, considering Cumberland County (as well as locations in two other states) for a potential project. The Company specializes in manufacturing unique vehicle bodies for use in a variety of advanced technology applications.

If successful in attracting this Company, this light industrial manufacturing operation would take place within an existing building, located in the CIC industrial park. The proposed project would create 60 full time jobs by December 31, 2021, with 80 jobs projected by 2023. The company offers a competitive average annual salary of \$43,750, as well as a comprehensive benefits package. The company would also make a significant investment in real estate and equipment of approximately \$2,725,000.

We are requesting consideration of a local incentive grant, not to exceed \$60,000. The notice for Public Hearing was published on March 16, 2019 in the Fayetteville Observer.

Robert Van Geons, Fayetteville-Cumberland Economic Development Corporation President/CEO, expressed appreciation to the Board for calling the special meeting and reviewed the background information recorded above. Mr. Van Geons stated the incentives package is performance based and there is a claw back provision so that the company has to create the jobs in order to secure the funds. Mr. Van Geons stated work on the package has involved the State of North Carolina and the community college system, Department of Commerce and the Economic Development Partnership of North Carolina. Mr. Van Geons stated it is a U.S. headquartered company with operations on the east and west coasts and this location will enable them to operate with new efficiencies in the southeast.

Mr. Van Geons stated as a Tier 1, the County's match went from \$90,000 to \$60,000. Mr. Van Geons stated the ten shipping and receiving jobs have an average salary of \$25,000 and the overall majority have an average salary of \$40,000 to \$75,000.

3. PUBLIC HEARING

Chair Council opened the public hearing.

The clerk to the board stated there were no speakers.

Chair Council closed the public hearing.

4. CONSIDERATION OF THE LOCAL INCENTIVE GRANT IN AN AMOUNT NOT TO EXCEED \$60,000

RECOMMENDATION / PROPOSED ACTION

Hold the required public hearing for "Project Life Saver". After the public hearing, consider approval of the local incentive grant in an amount not to exceed \$60,000.

MOTION: Commissioner Adams moved to approve the local incentive grant in an amount not to exceed \$60,000.

SECOND: Commissioner Lancaster

VOTE: UNANIMOUS (5-0)

5. ADJOURNMENT

MOTION: Commissioner Adams moved to adjourn.

SECOND: Commissioner Lancaster

VOTE: UNANIMOUS (5-0)

There being no further business, the meeting adjourned at 12:08 p.m.

Approved with/without revision:

Respectfully submitted,

Candice H. White
Clerk to the Board