

CUMBERLAND COUNTY BOARD OF COMMISSIONERS
THURSDAY, MARCH 10, 2022 – 1:00 PM
117 DICK STREET, 5TH FLOOR, ROOM 564
AGENDA SESSION REGULAR MEETING MINUTES

PRESENT: Commissioner Glenn Adams, Chairman
Commissioner Toni Stewart, Vice Chairwoman
Commissioner Jeannette Council (departed meeting at 2:25 p.m.)
Commissioner Charles Evans (attended remotely by phone; connectivity was lost at 1:35 p.m. and not restored at any time during the meeting)
Commissioner Jimmy Keefe
Commissioner Lancaster
Amy Cannon, County Manager
Tracy Jackson, Assistant County Manager
Sally Shutt, Assistant County Manager
Rick Moorefield, County Attorney
Dr. Jennifer Green, Public Health Director
Vicki Evans, Finance Director
Ivonne Mendez, Financial Accountant
Rawls Howard, Planning and Inspections Director
Jermaine Walker, Engineering and Infrastructure Director
Vick Bryant, Assistant County Engineer
Gene Booth, Emergency Services Director
Tye Vaught, Management Analyst
Kevin Quinn, USI
Candice H. White, Clerk to the Board

ABSENT: Commissioner Michael Boose

Chairman Adams called the meeting to order.

INVOCATION / PLEDGE OF ALLEGIANCE

Commissioner Lancaster provided the invocation followed by the Pledge of Allegiance to the American flag.

Amy Cannon, County Manager, requested removal from the agenda of Items 4.A. Tax Exemptions for 100% Disabled Veterans and 4.F. Expansion of the County Recreation District; and requested additions to the agenda of Item 4.G. Request from the Fayetteville-Cumberland Economic Development Commission for a Title Opinion on County-Owned Property, Item 4.H. Needs-Based Public School Capital Fund Application and Item 5.A. Update for 500 Executive Place Project.

1. APPROVAL OF AGENDA

MOTION: Commissioner Lancaster moved to approve the agenda with the changes as requested by the County Manager.

SECOND: Commissioner Council

When called on for their vote, Commissioners Lancaster, Council, Stewart, Adams, Keefe and Evans voted in favor.

VOTE: UNANIMOUS (6-0)

2. APPROVAL OF MINUTES

A. February 10, 2022 Agenda Session Regular Meeting

MOTION: Commissioner Lancaster moved to approve the February 10, 2022 Agenda Session regular meeting minutes.

SECOND: Commissioner Council

When called on for their vote, Commissioners Lancaster, Council, Stewart, Adams, Keefe and Evans voted in favor.

VOTE: UNANIMOUS (6-0)

3. PRESENTATIONS

A. Presentation on the HOPE Program Initiative by Dr. Mark Sorrells and Mr. Justin Hembree

BACKGROUND

There will be a presentation at the March 10, 2022 Board of Commissioners' Agenda Session on the HOPE Program Initiative from Dr. Mark Sorrells, Fayetteville Technical Community College (FTCC) Senior Vice President for Academic & Student Services and Mr. Justin Hembree, Mid-Carolina Executive Director.

This initiative has been approved for \$2M in ARP Funding.

RECOMMENDATION / PROPOSED ACTION

For information purposes only.

Dr. Mark Sorrells, Fayetteville Technical Community College (FTCC) Senior Vice President for Academic & Student Services, stated the Reconnect: Adult Learner Initiative is about increasing the social and economic mobility of people and place through workforce training initiatives that lead to high-quality post-secondary credentials that will be aligned with in-demand employment opportunities that result in better skills, better jobs and better pay.

Dr. Sorrells provided highlights of the student on-boarding process involved with the HOPE Program Initiative and described the day and night course structure for the Hope Program Initiative. Dr. Sorrells also provided a brief overview of student learning outcomes for various market sectors such as wood frame construction, plumbing, electrical, HVAC, maintenance technician and automotive technician.

Mr. Sorrells reviewed components involved in the Work Based Learning / On the Job Program.

Human Resource Development:

- Resume Writing/Interview Techniques
- Skills to Succeed
- Financial Literacy
- Employability Skills Preparing for the Job

Work-based Learning Opportunities:

- Internship hosted by FTCC (length 48-60 hours, starting at \$12.50 hourly wage)
- On-the-Job Training Options (NC Works – WIOA – Employer reimbursement) available after FTCC course completion
- Incumbent Worker Grant – after 6 months of employment helps upskill and retain employees through NC Works

Justin Hembree, Mid-Carolina Executive Director, stated Mid-Carolina has been fortunate to be asked to partner with FTCC in this initiative and Workforce Development will be involved with the orientation and enrollment at the same time it determines the eligibility of individuals for WIOA funds. Mr. Hembree stated the partnership is creating a trend for Workforce Development so it can specifically target the needs of the individuals and the business community. Mr. Hembree stated the partnership will also provide strategic objectives in terms of the sectors that need employees and provide insight into the best investment of federal dollars coming into the community.

Mr. Sorrells concluded his presentation by reviewing the “Keys to Success” for the Hope Program Initiative.

- Public & Private Partnership
- Input from and on-going engagement by private sector partners

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- Broad community engagement to reach disadvantaged populations
- New models to accelerate learning opportunities
- Focus on certifications and credentials recognized by business as a valued entry level qualification
- Work-based experiences for students
- Connections with non-profits to extend wrap around services to students

Questions and comments followed. No action was requested.

B. Development of a YMCA Aquatic Center in the Town of Hope Mills

BACKGROUND

During the March 2, 2022 Finance/Audit Committee meeting, Jackie Warner, Mayor, Town of Hope Mills, and Rick Houpp, YMCA Director, provided information about plans for a new aquatics center to be located off Hope Mills Road. A financial request in the amount of \$5,500 per month for 120 months (\$660,000 total) was also made. If approved, the request was for payments to begin upon the center's opening, projected to be in late 2023 or early 2024.

Committee members were unanimously in support of funding the request and asked Mayor Warner and Mr. Houpp to present the information and request during the March agenda session. Because a current Board cannot obligate a future Board to provide funding, a recommendation was made to direct the County Attorney to draft a resolution with parameters in support of the request.

RECOMMENDATION / PROPOSED ACTION

The Finance/Audit Committee members recommend forwarding this item to the full Board of Commissioners for approval as a Consent Agenda item at the March 21, 2022 regular meeting with the following action: Approve the resolution in support of the funding request for a YMCA Aquatic Center to be located in the Town of Hope Mills.

Rick Houpp, Fayetteville YMCA CEO, provided information about plans for a new aquatics center to be located off Hope Mills Road. Mr. Houpp stated this aquatic center will impact the following: reduce the number of children between the ages of 2-14 who die by drowning, wounded veteran population, longevity, obesity, increase services to special needs population, provide indoor practice site for area high schools and increase recreational opportunities for families. Mr. Houpp stated the county's population is approaching 340,000 and Hoke County can serve 3,000 people per swim lane while Cumberland County can currently serve 30,000 people per swim lane. Mr. Houpp stated the request of Cumberland County is for \$5,500 a month for 120 months.

MOTION: Commissioner Lancaster moved to support the funding of a YMCA aquatic center to be located in the Town of Hope Mills.

SECOND: Commissioner Council

DISCUSSION: Rick Moorefield, County Attorney, stated for the record that this is the first he has heard about the project. Chairman Adams stated because this board cannot bind future boards, Mr. Moorefield needs to draft a resolution to make sure the legal part is in effect so the funding of \$5,500 for 120 months can continue. Mr. Moorefield stated he was thinking about the project in terms of the county's agreement with the city because the aquatic center involves recreation services. Chairman Adams stated the money is not coming out of the parks and recreation fund.

When called on for their vote, Commissioners Lancaster, Council, Stewart, Adams and Keefe voted in favor. Commissioner Evans lost connectivity at 1:35 p.m. and therefore did not vote.

VOTE: UNANIMOUS (5-0)

C. Health Insurance Plan for Fiscal Year 2023 Presented by Kevin Quinn, USI

BACKGROUND

Kevin Quinn of USI will present health insurance renewal options for the plan year beginning July 1, 2022. The slide presentation was not yet ready to send with the agenda packet but will be shared prior to the meeting date.

The Board is requested to consider the options and provide consensus to allow for the chosen options to be incorporated into the fiscal year 2023 budget process.

RECOMMENDATION / PROPOSED ACTION

Staff recommend forwarding this item to the full Board of Commissioners for approval as a Consent Agenda item at the March 21, 2022 regular meeting with the following action: Approve the selected renewal options as presented by USI to be effective July 1, 2022.

Kevin Quinn, USI, presented the Health Insurance Plan for FY23 aided by the following PowerPoint presentation. Mr. Quinn stated his presentation will give some perspective as to what is going on with health insurance claims and will allow for responsible budgeting for FY23.

Mr. Quinn presented the Executive Summary below:

Executive Summary

Financial

- The total net cost is \$12,529,599 for the current plan year (07/2021-1/2022).
- Net paid claims increased 21.5% from the 2020-2021 plan year of \$18,432,890 to \$22,387,597 (annualized) over the current plan year.
- Overall PEPY claims has shown a 25.5% increase from \$9,525 in 2020 to \$11,956 in 2021.
- Average enrollment has decreased by 3.2% from 1935 employees in 2020 to 1872 employees in 2021.
- Budgeted County contribution rate per position has been the same since FY2018.

Clinical

- There are 21 large claimants over \$100K representing 38% of total claim spend.
- There are 9 claimants over the \$200K stop loss during the current plan year by \$1,610,911.
- Medical claims represent 71.5% of total net claims.
- Rx claims represent 28.5% of total net claims.

Mr. Quinn provided a synopsis of the experience dashboard below as it relates to how the county is performing.

Experience Dashboard
Experience Period Ending 01/31/2022

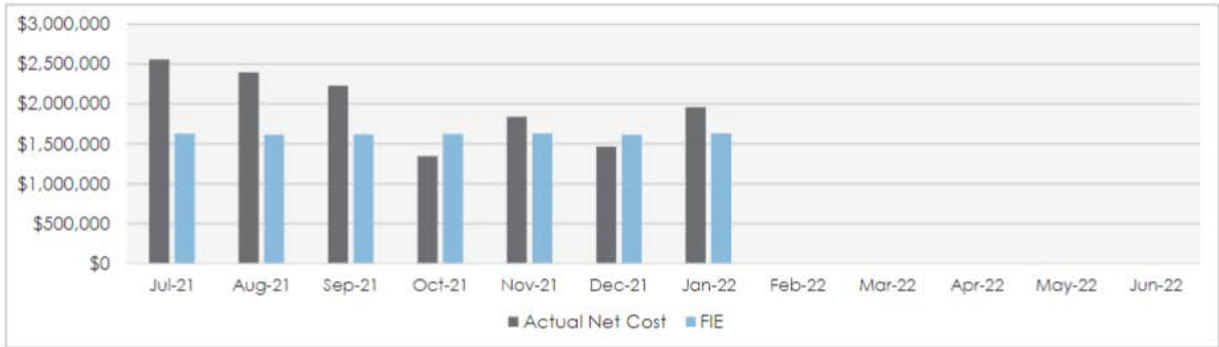
Experience Summary	2020-21	2021-22 YTD Annualized	Δ from Prior	Observations	
Net Paid Claims	\$18,432,890	\$22,387,597	21.5%	<div>For the current experience period of Jul 1, 2021, to Jan 31, 2022, the group is currently performing as follows:</div> <ul style="list-style-type: none">Claims net of amounts over the SSL, on a PEPY basis increased 25.5% over the prior year.There are several large claimants over \$100,000, making up 37.7% of the total claims. Typically, high-cost claimants make up 20% to 35% of total claims.Average number of employees has decreased by 3.2% compared to the prior year.Prescription drug claims currently account for 28.5% of total claims. This is higher than average.Although the prescription drug costs are high, Cumberland has a prescription rebate plan in place that will soon be receiving creditsFY2022 Budget revision to appropriate Health Insurance Fund Balance to cover the cost increase is forthcoming	
Actual Net Cost (plus Admin Fees)	\$20,308,612	\$24,537,444	20.8%		
Fully Insured Equivalent	\$20,252,709	\$19,474,398	-3.8%		
Actual Net Cost (plus Admin Fees) to FIE	100.3%	126.0%			
Gross Rx Claims to Total Net Claims	29.7%	28.5%			
Net Claims PEPY	\$9,525	\$11,956	25.5%		
Average Employees	1,935	1,872	-3.2%		
<div>Large Claimants2021-22 YTD</div>					
Number of Large Claimants (>\$100,000)		21			
Total Paid for Large Claimants (>\$100,000)		\$5,203,806			
				<div>Notes</div> <div>1. PEPY = Per Employee Per Year 2. FIE is Fully Insured Equivalent Rate.</div>	
Claimants Over SSL (>\$200,000)		9			
Total Paid Over SSL (>\$200,000)		\$1,610,911			

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Mr. Quinn then reviewed the cost of claims below and stated it is encouraging to see claims have flattened out.

Current Plan Year Cost Summary July 2021 to June 2022



Notes

- 1. Specific Stop Loss is \$200,000.
- 2. The above total claims include supplemental claims. These claims are unidentified by plan due to migration to Facets platform.

Mr. Quinn reviewed the current plan year large claimant report for July 2021 to June 2022 for the top 21 claimants with paid claims greater than \$100,000 and stated the stop loss was \$200,000 as of the end of the experience period.

Mr. Quinn reviewed the FY22 current medical plan design and stated the HRA administrative cost to the county is approximately \$7,000 per month and renewal of the HRA for FY23 is not being recommended.

FY 2022 - Current Medical Plan Design

Benefit Outline	Current/Renewal
Carrier	BCBSNC
Plan Type, Name, Network	Medical PPO Blue Options \$2000
Deductible (Individual / Family)	\$2,000 / \$6,000
Non-Network Deductible (Individual / Family)	\$3,000 / \$9,000
Deductible Embedded / Non-Embedded	Embedded
Out-of-Pocket Maximum (Individual / Family)	\$5,000 / \$12,000
Non-Network OOP Max (Individual / Family)	\$6,000 / \$21,000
Coinsurance (In / Out)	80% / 70%
Wellness / Preventive Care	Covered 100%
Primary Care Office Visit	\$30 copay
Specialist Office Visit	80% after Ded
Walk-in / Urgent Care Visit	80% after Ded
Emergency Room	80% after Ded
Outpatient Lab / X-Ray	Lab only (PCP & Hosp) - Covered 100% Lab and X-ray: 80% after Ded
Complex Imaging (MRI, CAT, PET, et al.)	80% after Ded
Outpatient Surgical Facility	80% after Ded
Inpatient Hospital Facility	80% after Ded
Retail Prescription Drug Copays	\$150 Rx Ded (T2/T3) \$10 / \$55 / \$70
Mail Order Prescription Drug Copays	2.5x Retail
Specialty Prescription Drugs	25% (\$100 max)

Mr. Quinn reviewed the following financial summary and stated it is a difficult insurance marketplace right now but the projected 17% change for FY23 is pooled with all companies that have large claims. Mr. Quinn stated claims projection estimate is also difficult for FY23 but the projected amount of \$23M is based on actual claim dollars.

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				FY2022	FY2023
Stop Loss Outline				Current Plan	USI Projected
TPA/Network				BCBSNC	BCBSNC
Stop Loss Carrier				BCBSNC	BCBSNC
Specific Stop Loss				\$200,000	\$200,000
Fixed Costs					
Administration	Employee	1872		\$33.00	\$33.66
Annual Total				\$741,312	\$756,138
Percentage Change					2%
Specific SL Premium	Employee	1872		\$62.68	\$73.46
Annual Total				\$1,408,044	\$1,650,205
Percentage Change					17%
Annual Total Fixed Costs				\$2,149,356	\$2,406,344
Percentage Change					12%
Claims Liability					
Annual Total				\$829.13	\$1,012.88
				\$18,625,576	\$22,753,224
					22%
Total Cost					
				\$924.81	\$1,120
Annual Plan / Projected Costs				\$20,774,932	\$25,159,568
Annual Dollar Difference					\$4,384,636
Percentage Change					21%

Chairman Adams asked whether the deductible amounts had been cut. Ms. Cannon stated last year during budget discussions the Board decided to change the deductible but because a contract had already been signed with BCBS, it was handled as a health reimbursement account. Ms. Cannon stated the thought at that time was to do so for only one year.

Mr. Quinn presented the following plan option considerations.

Contribution and Decrement Summary		FY2022 Current	USI Projected Blend
Annual Projected Costs		\$20,774,932	\$25,159,568
Annual Dollar Difference/ Change from Current			\$4,384,636
Percentage Change			21%
Option 1	In - \$2,000/\$6,000 : Out \$3,000/\$9,000		(\$736,262)
	To: In -\$2,500/\$7,500 : Out \$3,750/11,250		
Option 2	In - \$2,000/\$6,000 : Out \$3,000/9,000		(\$1,228,696)
	To: In - \$3,000/\$9,000 : Out \$4,500/\$13,500		
Option 3	PCP Copayment Currently \$30		(\$184,065)
	PCP Copayment change to \$40		
Option 4	Increase Employee Premiums by 10%		(\$215,603)

Mr. Quinn stated employee contributions have not changed since USI has been involved and as healthcare costs go up, organizations generally have employees share in the increase costs; it is fair and reasonable to ask more of employees. Chairman Adams asked what the figures would show if the deductible was reduced to \$1,500 because last year the Board decided to reduce the deductible. Ms. Cannon stated deductions to both the individual and family plans would be somewhere between the \$700,000 and \$1.2M. Discussion followed. Lindsay Wetherill, USI, stated large companies use data to manage and predict future costs and it is not unusual for 15% of the population to absorb 80% of the cost. Mr. Wetherill stated the predictor is when people at the bottom end of the spectrum are not spending \$150 per year, which everyone should be spending, because that is the average cost of a preventive care visit. Mr. Wetherill stated there is an inverse relationship between what is spent on preventive car and what is spent in catastrophic plans; the focus should be on preventive care.

Mr. Quinn reviewed current contributions and FY23 proposed contributions below.

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Current		
PPO NonWellness	Current	EE Monthly
Employee	494	\$51.00
Employee + Spouse	33	\$157.00
Employee + Child	77	\$254.00
Employee + Child (ren)	31	\$241.00
Family	43	\$326.00
Monthly Total	678	\$71,422
Annual Total		\$857,064

FY2023 Proposed			
PPO NonWellness	Current	EE Monthly	Monthly Impact
Employee	494	\$56.10	\$5.10
Employee + Spouse	33	\$172.70	\$15.70
Employee + Child	77	\$279.40	\$25.40
Employee + Child (ren)	31	\$265.10	\$24.10
Family	43	\$358.60	\$32.60
Monthly Total	678	\$78,564	
Annual Total		\$942,770	

PPO Wellness	Current	EE Monthly
Employee	780	\$21.00
Employee + Spouse	61	\$127.00
Employee + Child	179	\$224.00
Employee + Child (ren)	88	\$211.00
Family	86	\$296.00
Monthly Total	1194	\$108,247
Annual Total		\$1,298,964

PPO Wellness	Current	EE Monthly	Monthly Impact
Employee	780	\$23.10	\$2.10
Employee + Spouse	61	\$139.70	\$12.70
Employee + Child	179	\$246.40	\$22.40
Employee + Child (ren)	88	\$232.10	\$21.10
Family	86	\$325.60	\$29.60
Monthly Total	1194	\$119,072	
Annual Total		\$1,428,860	

Annual Employee Contributions	1872	\$2,156,028
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Annual Employee Contributions	1872	\$2,371,631
		\$215,603

Mr. Quinn displayed the Medical Renewal Scenario Options outlined below. Ms. Cannon stated there are three mechanisms to reduce future costs: 1) plan design changes; 2) charge employees more; and 3) employer increases the employer share. Ms. Cannon stated should the Board decide to make a change in the deductible, her projection would be about \$1M with a shortfall on projecting claims for FY23 of about \$5.3M. Questions followed. Chairman Adams stated the reimbursement model is better than reducing the deductible amount. Mr. Quinn concurred.

Ms. Cannon reviewed the Medical Renewal Scenario Options below:

- **Scenario 1: \$4,384,636 is 100% absorbed by County**
 - a) General Fund to absorb \$2M of the risk (one-time FB transfer) and increase recurring budgeted per position transfer of remaining, or
 - b) Increase recurring budgeted per position transfer of total cost increase
- **Scenario 2: \$4,384,636 cost increase shared between employees and County**
 - a) Increase deductibles (Option 2, slide 8) - \$1,228,696 employees/\$3,155,940 county (28%/72%) (County portion at 1a or 1b)
 - b) Increase deductibles (Option 1, slide 8) and increase employee premiums (Option 4, slide 8) \$951,865 employees/\$3,432,771 county (22%/78%) (County portion at 1a or 1b)

Ms. Cannon stated the recommendation she is proposing for consideration is Scenario 1:a) which is taking one half of the \$4.3M and increase that amount next year, then take the other half of roughly \$1.2M out of General Fund Balance and transfer it in order to see how the claims react in the next year as people go back to their diagnostic and preventive care providers. Ms. Cannon stated the Employee Health Clinic can help with the preventive care. Ms. Cannon stated because of the large increase, the plan will be over budget during the next month or so and some of the Fund Balance in the health insurance fund will have to be reappropriated; the fund balance is \$8.7M and the anticipated transfer amount if \$4M which leaves about \$4M in fund balance. Ms. Cannon stated the health reimbursement account will continue. Discussion followed.

With Commissioner Evans having lost connectivity at 1:35 p.m., there were no roll call votes throughout the remainder of the meeting.

MOTION: Commissioner Lancaster moved that the General Fund absorb \$2M of the risk (one-time FB transfer) and increase recurring budgeted per position transfer of remaining.

SECOND: Commissioner Stewart

VOTE: PASSED (Commissioners Lancaster, Council, Stewart and Adams voted in favor; Commissioner Keefe voted in opposition)

Mr. Quinn briefly reviewed renewals for Delta Dental and AmWins displayed below.

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➤ **Delta Dental Renewal**

No increase in the past 4 years. Accept negotiated increase of 3%.
Delta also agreed to guarantee a 2nd year rate cap of 5%.

➤ **AmWins Renewal**

Expected annual trend increase of 5%

MOTION: Commissioner Keefe moved to approve the Delta Dental and AmWins renewals.
SECOND: Commissioner Council
VOTE: UNANIMOUS (5-0)

D. Employee Wellness Clinic Vendor Request for Proposal Recommendation Presented by Kevin Quinn, USI

BACKGROUND

The County's Employee Wellness Clinic has been a tremendous asset to our employees and their families. Clinic practices and a decline in employee use over the past year led to internal discussion about potential improvements that could lead to better health results and potential health insurance cost savings. Since a vendor RFP was last conducted in 2014, and to provide due diligence, County Management engaged our employee benefits broker, USI, to conduct a nationwide RFP for potential onsite clinic vendors. USI provided staff with proposal summaries from five national vendors. Novant, the current clinic vendor provided a proposal; Cape Fear Valley Health Systems did not propose.

USI representatives and county staff conducted a thorough review of the proposed budgets, staffing models, and services provided through both written proposals and a two-phase interview process. Proactive MD whose headquarters is located in South Carolina, was determined to be the most responsive and offered the overall best service options at the lowest all-in recurring annual cost of \$612,000 plus a year-one implementation fee of \$41,000. Summary results of all proposals is attached.

By transitioning to Proactive MD, the County will be provided with the following, all of which are above the current level of service the current vendor provides within their annual contracted service amount:

1. Competitive pricing that includes next generation programs:
 - a. Onsite biometric screenings at the wellness fair (currently paid as a separate fee of almost \$95,000 on top of Novant's current clinic management fee)
 - b. Pre-employment drug testing (currently with a third-party vendor)
 - c. Potential for at-home visits to members
 - d. Clinic hours that will best fit with county workforce
 - e. 24/7 access to telemedicine with providers who can prescribe
2. Innovative marketing to improve engagement at the clinic
3. A vendor projection that:
 - a. Achieves 50% engagement in the population by year three of operations, to be included in the projection in their performance metrics
 - b. Provides the County with a breakeven point within 18 months, with a projected ROI between 1.3:1 to 1.5:1

Upon approval of selecting Proactive MD as the clinic's vendor, USI will assist county staff in finalizing the contract and the transition to the new vendor as of July 1, 2022. The current clinic Agreement allows for a 90- day notice to terminate.

RECOMMENDATION / PROPOSED ACTION

County Management and staff recommend forwarding this item to the full Board of Commissioners for approval as a Consent Agenda item at the March 21, 2022 regular meeting with the following action: Approve Proactive MD to provide employee contracted wellness

services totaling \$612,000 annually plus \$41,000 in year one and incorporate those costs into the fiscal year 2023 budget process.

Lindsay Wetherill, USI, covered the background information recorded above and reviewed the following PowerPoint slides. Mr. Wetherill stated Proactive MD is located in South Carolina and their costs on an annual basis are \$130,000 a year less than the next closest provider. In response to a question posed by Commissioner Keefe, Mr. Wetherill stated the county will receive a broader scope of services from Proactive MD than from Novant at no additional cost.

USI Clinic RFP Comparison Overview

Cumberland County Employee Wellness Clinic Request for Proposals Summary of Vendor Proposals March 2022						
Vendor		CareATC	Everside	Novant	Premise	Proactive MD
Staffing Model	Nurse Practitioner	1	1	1	1	1
	Registered Nurse		1	1	1	
	Licensed Practical Nurse				1	1
	Medical Assistant	2	2	1		
	Patient Advocate/Health Coach	1				1
	Physical Oversight	yes	yes	yes	yes	yes
FY2023 Budget Summary	Salaries/Benefits/Oversight	\$ 364,749	\$ 432,594	\$ 667,306	\$ 407,410	\$ 365,480
	Operating/Supplies/Technology/Insurance	188,436	129,937	20,047	115,756	-
	General Administration Services	111,426	106,395	-	95,769	-
	Management Fee	77,911	154,361	-	43,531	246,520
	Annual Biometric Screens/Wellness Fair	85,690	63,078	94,000	79,097	-
	Total Annual Costs	\$ 828,212	\$ 886,365	\$ 781,353	\$ 741,563	\$ 612,000
	Year 1 Implementation Fee	\$ 68,656	\$ -	\$ -	\$ 103,484	\$ 41,000

Clinic RFP Summary

Last RFP conducted in 2014

- ❑ Current vendor, Novant, requesting \$200,000 annual fee increase.
- ❑ Annual Wellness Fair with Novant comes at an additional cost of ~\$100,000 in addition to clinic fees.

Extensive vetting process including, but not limited to budgets, staffing, and services was conducted over a 5-month period.

Proactive MD is the recommended clinic provider because:

- ❑ Competitive pricing, and enhanced reporting.
- ❑ Onsite Wellness Fair at No additional cost.
- ❑ Patient-Centered approach focuses on both mind and body. Predicts 50% engagement in the population by year three of operations.
- ❑ Pre-employment drug screening at the clinic at no additional charge. Opportunity for engagement with employees in clinic immediately.
- ❑ Potential for at-home visits to members.
- ❑ Clinic hours that will best fit with county workforce and 24/7, and access to telemedicine with providers who can prescribe.
- ❑ Proactive MD is a local company and can provide quick and in-person solutions to any clinic or administrative issues.
- ❑ With redirected care and reduction of existing third-party occupational health vendors, expected break even is within 18 months.
- ❑ Projected ROI is between 1.3:1 and 1.5:1.

Recommendation:

Approve Proactive MD to provide contracted employee wellness services totaling \$612,000 annually plus \$41,000 in year one and incorporate those costs into the fiscal year 2023 budget process.

- MOTION: Commissioner Keefe moved to contract with Proactive MD as the new provider for contracted employee wellness services effective July 1, 2022.
- SECOND: Commissioner Stewart
- VOTE: UNANIMOUS (5-0)

4. CONSIDERATION OF AGENDA ITEMS

A. REMOVED FROM AGENDA

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B. ERAP Update and Request to Transition to the Department of Social Services for Program Administration

BACKGROUND

The Emergency Rental Assistance Program or RAP aka ERAP, is intended to provide aid to households that are unable to pay rent or utilities due to economic constraints from the COVID-19 pandemic. The program was initially Innovative Emergency Management, Inc. (IEM) who was contracted to serve as the program administrator of the original federal and state funding. The current vendor's contract will be ending in June and while they have indicated they will see through the remainder of the State ERAP2 funding IEM has informed staff that are not interested in continuing to serve as the program administrator for the funding from the North Carolina Pandemic Recovery Office (NC-PRO). The Department of Social Services (DSS) has been asked to administer the program, and we are ready to fill this role. The program that DSS will be administering are the dollars managed through NCPRO. The Cumberland County Board of Commissioners have accepted this \$17 million. A specialized unit will need to be created within DSS to implement the program, software and equipment will have to be obtained, and support staff will have to be hired to process applications and serve as case managers. These costs will be funded from administrative funds included in the \$17M.

RECOMMENDATION / PROPOSED ACTION

County Management and Staff recommend forwarding the following action to the Board of Commissioners as a Consent Agenda item at the March 21, 2022 meeting: Approve the transfer of administration of the Emergency Rental Assistant Program to the Department of Social Services and the establishment of 25 time-limited positions assigned to a specialized unit.

Ms. Cannon presented the background information recorded above. Heather Skeens, Social Services Director, stated the request is that the Department of Social Services be allowed to administer the program and be allowed to have 25 time-limited positions that will be covered by administrative costs through NCPRO or through the DSS budget. Chairman Adams inquired about the administrative cost percentage. Ms. Skeens stated the administrative cost is 10%, with 5% for staff and 5% for case management. Ms. Skeens stated it will cover 22 of the 25 time-limited positions; 3 of the positions are accounting techs and will be absorbed by the DSS budget with no additional county dollars being required. Ms. Skeens responded to questions about the assessment DSS will conduct using the data transfer from IEM. Chairman Adams asked about current applicants and how they will know whether they need to re-apply. Ms. Skeens stated DSS is trying hard not to create any additional impact on customers and the plan is to work with the 5,100 applications not yet processed and if there are funds remaining, re-open the application process.

Chairman Adams called for a five-minute break following which he reconvened the meeting. Commissioner Council departed the meeting at 2:25 p.m. for a sudden-onset medical condition without being excused.

Additional questions followed. Chairman Adams asked Ms. Skeens to come back and provide more accurate numbers once the data has been transferred to DSS.

MOTION: Commissioner Stewart moved to approve the transfer of administration of the Emergency Rental Assistant Program to the Department of Social Services and the establishment of 25 time-limited positions to be assigned to a specialized unit.

SECOND: Commissioner Lancaster

VOTE: UNANIMOUS (5-0) (Commissioner Council departed without having been excused.)

C. Contract Renewal with Southern Health Partners for Healthcare Delivery Services at the Cumberland County Detention Center

BACKGROUND

As a result of a recommendation from a formal Request for Proposals process, the Board of Commissioners awarded Southern Health Partners, Inc. (SHP) the contract to provide healthcare

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delivery services at the Cumberland County Detention Center beginning July 1, 2017. The County is currently in its fifth year of this contract. The contract language allows for extensions of additional one-year terms as follows:

SHP shall provide written notice to County of the amount of compensation increase requested for renewal periods effective on or after July 1, 2020 or shall otherwise negotiate mutually agreeable terms with County prior to the beginning of each annual renewal period.

For fiscal year 2023, SHP is requesting a two percent increase above the FY2022 base fee and per diem rate, consistent with the increases that have occurred each year of their contract. The request for renewal from SHP is attached.

It has been five years since an RFP process was conducted. Finance staff and staff of the Sheriff's Office are planning to conduct a formal RFP process for detention center healthcare services during fiscal year 2023 to provide due diligence. The SHP agreement allows for a 60-day notice of termination, without cause.

RECOMMENDATION / PROPOSED ACTION

Management recommends forwarding this item to the full Board of Commissioners for approval as a Consent Agenda item at the March 21, 2022 regular meeting with the following action: Approve the FY2023 contract renewal with Southern Health Partners to provide healthcare services at the Detention Center. The annual renewal includes a two percent increase over the FY2022 base fee and per diem rate.

Ms. Cannon presented the background information and recommendation/proposed action recorded above.

MOTION: Commissioner Stewart moved to approve the FY2023 contract renewal with Southern Health Partners to provide healthcare services at the Detention Center to include the two percent increase over the FY2022 base fee and per diem rate.
SECOND: Commissioner Lancaster
VOTE: UNANIMOUS (5-0) (Commissioner Council departed without having been excused.)

D. Jail Medical Plan

BACKGROUND

The county is required to adopt and maintain a jail medical plan in accordance with N.C.G.S. 153A-225 and 10A NCAC 14J.1001. The plan must be reviewed annually by the Public Health Director. The plan was last approved by Board October 15, 2018. The Public Health Director has completed an annual review of the plan with no revisions. The plan is attached and is available for review in the County Manager's Office. This is the first review by Dr. Green and the Board is requested to approve it for that reason.

RECOMMENDATION / PROPOSED ACTION

County attorney recommends approval of the attached jail medical plan.

Ms. Cannon presented the background information and recommendation/proposed action recorded above.

MOTION: Commissioner Lancaster moved to approve the jail medical plan as presented.
SECOND: Commissioner Stewart
VOTE: UNANIMOUS (5-0) (Commissioner Council departed without having been excused.)

E. Request for Intent to Lease Certain Real Property to Coastal Horizons, Inc.

BACKGROUND

Coastal Horizons Center, Inc., a provider who offers the Treatment Accountability for Safer Communities program (TASC), wishes to enter into a lease agreement with Cumberland County for office space at the Cumberland County Community Corrections Center located at 412 Russell Street in Fayetteville. Their current agreement for this space has expired, and the proposed lease includes 1,212 square feet of office space (please refer to attached floorplan). The lease terms would be as follows: a three (3) year term and annual rent in the amount of \$18,180 or \$15.00 per square foot payable in monthly installments of \$1,515.00. A notice of intent to lease must be published at least thirty (30) days in advance of a regular Board of Commissioners' meeting prior to approving any proposed lease.

RECOMMENDATION / PROPOSED ACTION

Staff requests the following resolution be forwarded to the March 21, 2022 Board of Commissioners' Meeting for consideration as a Consent Agenda item.

BE IT RESOLVED that the Cumberland County Board of Commissioners finds that the real property, specifically identified office space, located at 412 Russell Street in Fayetteville will not be needed for government purposes for the term proposed for the lease of the property to Coastal Horizons, Inc., and this Board intends to adopt a resolution at its regular meeting to be held on May 2, 2022, approving the lease pursuant to the terms to be advertised as follows:

TAKE NOTICE that the Cumberland County Board of Commissioners has found that the real property described herein will not be needed for government purposes for the term of the lease described herein and that the Board intends to adopt a resolution at its regular meeting to be held on May 2, 2022, approving the lease of 1,212 square feet of office space located at 412 Russell Street to Coastal Horizons, Inc. for up to a three (3) year term with annual rent in the amount of \$18,180 or \$15.00 per square foot payable in monthly installments of \$1,515.00.

Tracy Jackson, Assistant County Manager, presented the background information and recommendation/proposed action recorded above. Mr. Jackson responded to question and stated the lease is at market rate in terms of office space.

MOTION: Commissioner Stewart moved to approve the resolution of intent to lease 412 Russell Street in Fayetteville to Coastal Horizons, Inc.
SECOND: Commissioner Lancaster
VOTE: UNANIMOUS (5-0) (Commissioner Council departed without having been excused.)

F. REMOVED FROM AGENDA

G. Request from the Fayetteville-Cumberland Economic Development Commission for a Title Opinion on County-Owned Property

BACKGROUND

The Fayetteville-Cumberland Economic Development Commission (FCEDC) requested a title opinion on county-owned property located in the Cumberland Industrial Center. The 159-acre tract known as the Sandhills Road Site needs clearing and grading work to promote it for development.

The FCEDC is applying for a Golden LEAF grant and obtaining a clear title to the property is a requirement of the grant application process.

The County Attorney is aware of this request and recommended obtaining Board of Commissioner approval to hire outside legal counsel for the purpose of completing the requested title work on this parcel.

RECOMMENDATION/PROPOSED ACTION

Staff recommends approval to seek outside legal counsel for a title opinion and that this be forwarded for consideration as a Consent Agenda item to the March 21, 2022 Board of Commissioners Meeting.

Commissioner Keefe stated he read the material and was prepared to offer the following motion:

MOTION: Commissioner Keefe moved to approve outside legal counsel for a title opinion.
SECOND: Commissioner Lancaster
VOTE: UNANIMOUS (5-0) (Commissioner Council departed without having been excused.)

H. Needs-Based Public School Capital Fund Application

BACKGROUND

Senate Bill 105 was approved during the 2021 General Assembly Session. That Bill identifies base budget appropriations of State agencies, departments, and institutions. Under section 4.4(a), a Needs-Based Public-School Capital Fund was created in the Department of Public Instruction (DPI). Under this new fund, DPI shall award grants from this Fund to counties to assist with their critical public school building capital needs in accordance with the following priorities:

- 1) Counties designated as development tier one areas.
- 2) Counties with greater need and less ability to generate sales tax and property tax revenue.
- 3) Counties with a high debt-to-tax revenue ratio.
- 4) The extent to which a project will address critical deficiencies in adequately serving the current and future student population.
- 5) Projects with new construction or complete renovation of existing facilities.
- 6) Projects that will consolidate two or more schools into one new facility.
- 7) Counties that have not received a grant under this Article in the previous three years.

An eligible county awarded a grant under this article must provide local matching funds up to 35% of the grant award. Grant funds must be used only for the construction of new school buildings and additions, repairs, and renovations. Maximum grant awards shall be determined as follows:

- 1) Up to thirty million dollars (\$30,000,000) for an elementary school.
- 2) Up to forty million dollars (\$40,000,000) for a middle school or a combination of an elementary and middle school.
- 3) Up to fifty million dollars (\$50,000,000) for a high school.

The grant application was approved by the Board of Education on Tuesday, March 8, 2022. The \$50M request is for the construction of new facility that will replace E. E. Smith High School. The grant due date is March 15, 2022 and requires the signature of the Chairman of the Board of Commissioners.

RECOMMENDATION I PROPOSED ACTION

Consider a request from the Board of Education seeking the signature of the Chairman of the Board of Commissioners at the March 10, 2022 Board of Commissioners' Agenda Session.

Ms. Cannon presented the background information recorded above. Ms. Cannon stated with the \$50M request, the remaining funding would be about \$45M and the total projected cost is \$94M; the county's required match would be \$17.5M if the \$50M grant is received. Ms. Cannon stated this would still leave a deficit for additional funding. Ms. Cannon stated the grant due date is March 15, 2022, and asked that the Board suspend its Rules of Procedure so it can take action at this meeting to authorize the Chairman of the Board to sign the Needs-Based Public School Capital Fund Application. A brief discussion followed.

- MOTION: Commissioner Keefe moved to suspend the Rules of Procedure and authorize the Chairman of the Board to sign the Needs-Based Public School Capital Fund Application.
- SECOND: Commissioner Lancaster
- VOTE: UNANIMOUS (5-0) (Commissioner Council departed without having been excused.)

5. OTHER ITEMS

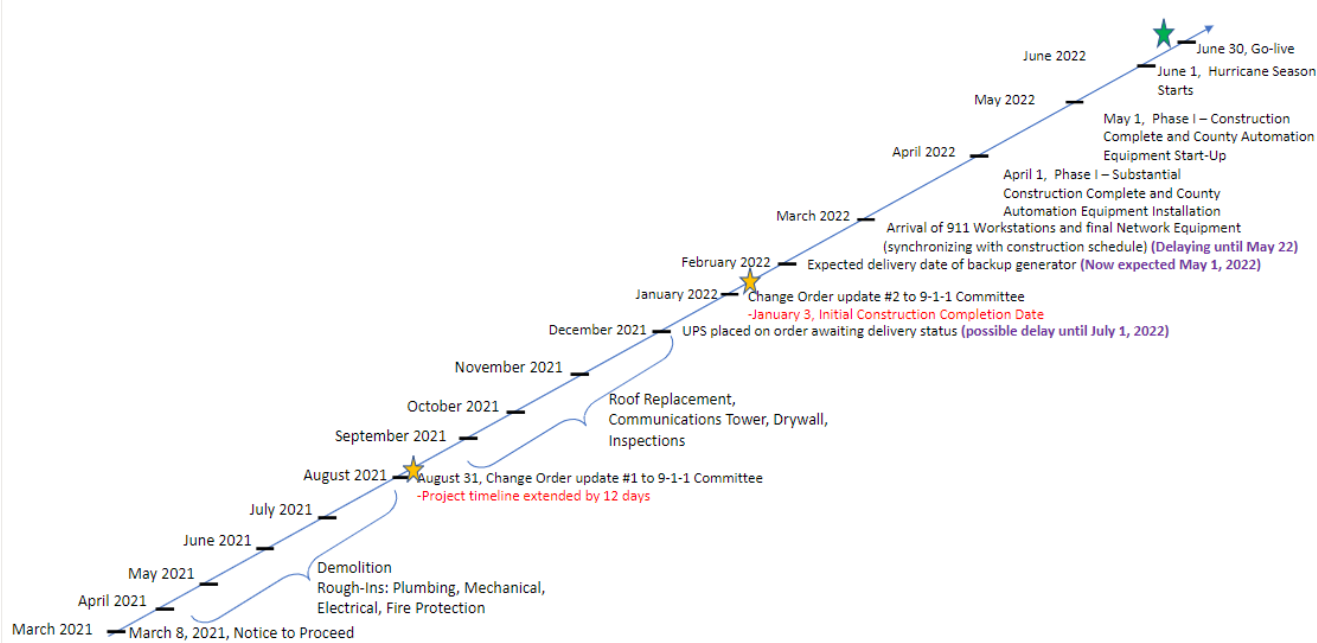
A. Update for 500 Executive Place Project

Jermaine Walker, Engineering and Infrastructure Director, displayed photographs of work in progress and work completed at 500 Executive Place. Mr. Walker reviewed the following PowerPoint slide as the update for the 500 Executive Place project.

Cumberland County Emergency Services Center

<ul style="list-style-type: none">• Project still within budget• Addition - air barrier applied, rigid insulation installed, waiting for brick work completion o/a March 18, 2022• Glass/Storefront finishing nearing completion – Completing all trim and flashing for all exterior windows this week. The back employee entry door 125 will soon be installed. We are waiting on the electronic panic hardware to be installed on the door before installation expect to complete by March 18, 2022• Sheetrock – complete• Paint – walls primed, and first coat applied to include hollow metal frames (interior)• Ceramic Tile – started last week; completing tile in lavatories but delaying some areas until painting is completed; all work will be completed by March 28, 2022• Acoustical grid started and will be completed by March 18, 2022• Access raised flooring will be completed by March 14, 2022 (working through the weekend)	<ul style="list-style-type: none">• Plumbing and Mechanical – duct work installed, pre-commissioning activities started, expect to test Chiller o/a March 22nd• Electrical – on-going; expect to start installation of fixtures along with establishment of temporary power on March 21, 2022• Fire Protection – Waiting on completion of ceiling grid to install sprinkler heads• Roof – is 90% complete. The pull test was performed two weeks ago, and all tests passed; waiting to complete the metal roof coping as soon as the addition's brick masonry is completed• Structural Steel – when the mechanical wall block is complete, we are ready to set the steel and grating.• Mechanical Yard – Elec/Mechanical/Fuel Tank installation complete• Lightning protection complete• Waiting until end of month for concrete floor finishing and carpet installation
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Mr. Walker also displayed and reviewed the project timeline below and stated the UPS is in production and delivery has been delayed to July 1, 2022. Mr. Walker stated in order to mitigate the delay, a “Course of Action Charlie” has been enacted for a UPS light solution which pulls together multiple components to create smaller UPS systems; this will allow IS personnel to install and test equipment. Mr. Walker stated construction will continue and the timeline will only be delayed about three weeks. Mr. Walker commended staff for their hard work to keep the project moving.



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6. MONTHLY REPORTS

A. Health Insurance Update

BACKGROUND

As of July 1, 2019, retirees who are 65 and older became covered by a County funded fully insured plan through AmWINS. All other covered members remained insured by the County’s self-funded plan through BCBS. The information provided below and within the graphs has been updated to include the monthly premium amount paid to fund the fully insured plan and the actual monthly claims amounts for all other covered members. Combining these amounts for FY20 and beyond is necessary to ensure a complete picture when comparing the claims results to prior years.

Total health insurance claims plus the fully insured premium amount for FY22 are up 31.76% for the month of January as compared to the same month in FY21. To provide some perspective, below is the seven-month average for the past five fiscal years. This average represents the average monthly year-to-date claims for each fiscal year and includes the fully insured premium for fiscal years 20, 21 and 22. Additionally, graphs are provided in the attachment to aid in the analysis. Staff are continuing to closely monitor claims costs against budget and will bring forth a budget ordinance amendment to appropriate health insurance fund balance in the spring.

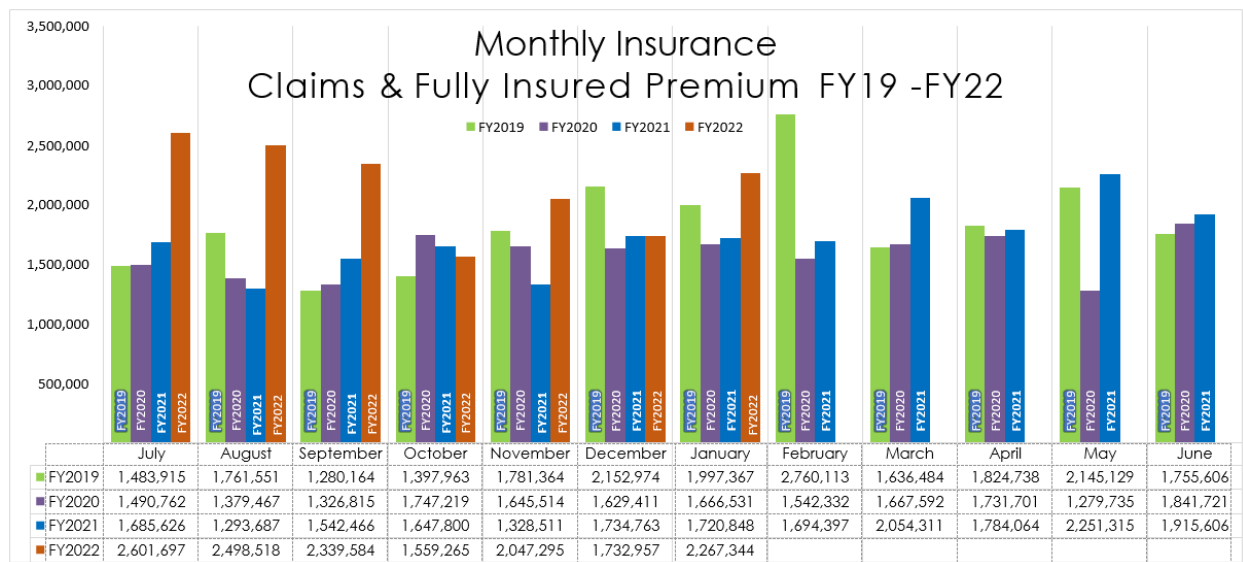
Year to date claims and premium payment through January	\$15,191,383
Less year to date stop loss credits	<u>(\$ 1,530,526)</u>
Net year to date claims and premium payment through January	\$13,660,857

Average monthly claims and fully insured premium (before stop loss) per fiscal year through January:

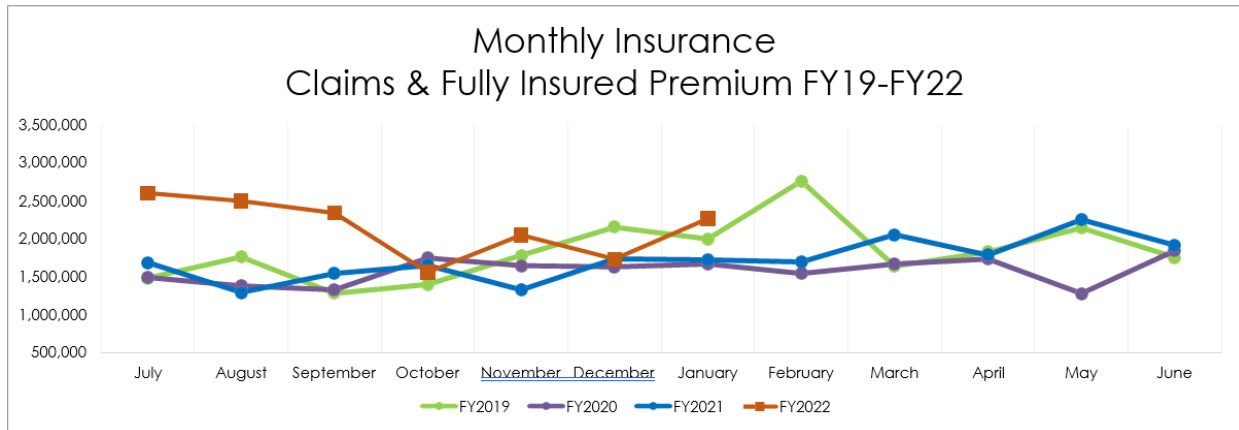
FY18	\$1,463,919
FY19	\$1,693,614
FY20	\$1,555,103
FY21	\$1,564,815
FY22	\$2,170,198

RECOMMENDATION / PROPOSED ACTION

For information only – no action needed.



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B. ARPA Quarterly Report as of December 31, 2021

BACKGROUND

The Department of United States Treasury expects all recipients of American Rescue Plan Act, Coronavirus State and Local Fiscal Recovery Funds to serve as strong stewards of these funds. This includes ensuring funds are used for intended purposes and recipients have in place effective financial management, internal controls, and reporting for transparency and accountability. Quarterly project and expenditure reporting is required for metropolitan cities and counties with a population that exceeds 250,000. Cumberland County's first quarterly report of projects and expenditures was submitted for the timeframe of March 3, 2021 through December 31, 2021 on January 31, 2022 as shown within the attached report.

To aid in public transparency, each quarterly report will be provided within the Board of Commissioners' Agenda Session agenda and will also be posted to the County's ARPA webpage at:<https://www.cumberlandcountync.gov/departments/commissioners-group/commissioners/american-rescue-plan>.

RECOMMENDATION / PROPOSED ACTION

No action needed - for information purposes only.

SLFRF Compliance Report - SLT-1353 - P&E Report - 2021
Report Period : March - December 2021

Recipient Profile

Recipient Information

Recipient DUNS	088571690
Recipient DUNS (+4)	
Recipient TIN	566000291
Recipient Legal Entity Name	County Of Cumberland, North Carolina
Recipient Type	
FAIN	
CFDA No./Assistance Listing	
Recipient Address	117 Dick Street
Recipient Address 2	
Recipient Address 3	
Recipient City	Fayetteville
Recipient State/Territory	NC
Recipient Zip5	28301
Recipient Zip+4	
Recipient Reporting Tier	Tier 1. States, U.S. territories, metropolitan cities and counties with a population that exceeds 250,000 residents
Discrepancies Explanation	
Is the Recipient Registered in SAM.Gov?	Yes

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Project Overview

Project Name: Projects Determined in January 2022

Project Identification Number	
Project Expenditure Category	No Projects Available
Project Expenditure Subcategory	No Projects Available
Total Obligations	
Total Expenditures	
Project Description	The Cumberland County Board of Commissioners adopted project budgets by expenditure categories effective January 18, 2022 (after the end of the 12/31/21 reporting period). The county has had zero \$ in expenditures through 12/31/21.

Report

Federal Financial Reporting

Base Year General Revenue	
Fiscal Year End Date	
Growth Adjustment Used	
Actual General Revenue as of 12 months ended December 31, 2020	
Estimated Revenue Loss Due to Covid-19 Public Health Emergency as of December 31, 2020	\$0.00
Were Fiscal Recovery Funds used to make a deposit into a pension fund?	No
Please provide an explanation of how revenue replacement funds were allocated to government services	A determination has not yet been made on the use of revenue replacement funds.

Questions on Equity and Evidence

1. Do you have a learning agenda, evidence-building plan, or another strategic approach to using evidence and evaluation for the spending outlined in your Recovery Plan?	
1. If Yes, <u>Please</u> provide a link	
2. Do the performance metrics for the projects listed in the Recovery Plan include data disaggregated by race, ethnicity, gender, income, and other relevant factors?	
3. Do you have a full Community Engagement Plan that accompanies the community engagement activities outlined in your Recovery Plan?	
3. If Yes, <u>Please</u> provide a link	
4. Do you have a public awareness campaign or other planned dissemination activities to make residents and businesses aware of the SLFRF supported projects from your Recovery Plan?	
4. If Yes, <u>Please</u> describe in 1-2 sentences and provide a link.	
5. What is the total number of performance indicators across all projects in your Recovery Plan (including mandatory performance indicators)?	

Certification

Name	VICTORIA EVANS
Telephone	(910) 678-7750
Title	Finance Director
Email	yevans@co.cumberland.nc.us
Submission Date	1/31/2022 11:34 AM

C. Financial Report

BACKGROUND

The attached financial report shows results of the general fund for fiscal year 2022, January year-to-date. Additional detail has been provided on a separate page explaining percentages that may appear inconsistent with year-to-date budget expectations.

RECOMMENDATION / PROPOSED ACTION

No action needed - for discussion and information purposes only.

County of Cumberland General Fund Revenues					
REVENUES	FY20-21 AUDITED	FY21-22 ADOPTED BUDGET	FY21-22 REVISED BUDGET	YTD ACTUAL (unaudited) AS OF January 31, 2022	PERCENT OF BUDGET TO DATE
Ad Valorem Taxes					
Current Year	\$ 169,200,461	\$ 168,721,614	\$ 168,721,614	\$ 125,022,498	74.1% (1)
Prior Years	1,629,364	828,000	828,000	1,037,747	125.3%
Motor Vehicles	23,101,696	22,348,691	22,348,691	9,731,658	43.5% (2)
Penalties and Interest	788,466	578,000	578,000	244,649	42.3%
Other	926,779	894,959	894,959	585,727	65.4%
Total Ad Valorem Taxes	195,646,766	193,371,264	193,371,264	136,622,278	70.7%
Other Taxes					
Sales	55,084,708	53,023,227	53,023,227	15,088,562	28.5% (3)
Real Estate Transfer	2,215,078	1,600,000	1,600,000	1,637,058	102.3%
Other	847,834	873,000	873,000	217,444	24.9%
Total Other Taxes	58,147,620	55,496,227	55,496,227	16,943,064	30.5%
Unrestricted & Restricted Intergovernmental Revenues	70,904,229	65,581,448	71,559,048	18,585,106	26.0% (4)
Charges for Services	14,618,559	13,422,090	13,422,090	4,985,731	37.1% (5)
Other Sources (includes Transfers in)	1,658,932	1,184,882	1,335,241	609,480	45.6%
Lease Land CFVWC	4,313,522	4,313,522	4,313,522	3,766,062	87.3%
Total Other	5,972,454	5,498,404	5,648,763	4,375,541	77.5%
Total Revenue	\$ 345,289,628	\$ 333,369,434	\$ 339,497,392	\$ 181,511,721	53.5%
Fund Balance Appropriation		9,159,873	19,833,891	-	0.0%
Total Funding Sources	\$ 345,289,628	\$ 342,529,307	\$ 359,331,283	\$ 181,511,721	50.5%

County of Cumberland General Fund Expenditures					
DEPARTMENTS	FY20-21 AUDITED	FY21-22 ADOPTED BUDGET	FY21-22 REVISED BUDGET	YTD ACTUAL (unaudited) AS OF January 31, 2022	PERCENT OF BUDGET TO DATE **
Governing Body	\$ 612,166	\$ 682,250	\$ 682,250	\$ 354,441	52.0%
Administration	1,678,886	1,992,345	1,992,345	655,990	32.9%
Public Affairs/Education	755,572	916,658	916,658	387,068	42.2%
Human Resources	948,963	1,071,556	1,071,556	318,887	29.8% (1)
Print, Mail, and Design	732,642	780,535	780,535	344,180	44.1%
Court Facilities	111,108	144,920	144,920	62,453	43.1%
Facilities Maintenance	1,209,766	1,158,465	1,177,712	367,188	31.2%
Landscaping & Grounds	703,267	800,763	800,763	324,482	40.5%
Carpentry	218,864	217,753	217,753	92,155	42.3%
Facilities Management	1,471,010	1,556,056	1,556,056	671,907	43.2%
Public Buildings Janitorial	878,654	965,301	965,301	423,653	43.9%
Central Maintenance	704,021	675,219	678,830	312,053	46.0%
Information Services	4,941,563	6,507,246	7,175,248	2,918,084	40.7%
Board of Elections	1,924,356	1,556,013	1,556,013	361,837	23.3% (2)
Finance	1,366,775	1,378,438	1,406,949	654,915	46.5%
Legal	738,493	1,087,181	1,087,181	384,753	35.4%
Register of Deeds	2,366,080	2,616,316	3,282,082	1,020,051	31.1%
Tax	5,768,829	6,387,092	6,551,767	2,783,402	42.5%
General Government Other	7,508,484	4,622,876	8,852,555	5,528,226	62.4%
Sheriff	46,770,661	58,503,564	59,061,162	21,751,457	36.8%
Emergency Services	3,979,701	4,190,026	4,299,397	1,898,395	44.2%
Criminal Justice Pretrial	537,701	691,215	691,215	233,957	33.8%
Youth Diversion	30,438	36,687	36,687	14,757	40.2%
Animal Services	3,296,041	3,509,785	3,833,509	1,511,555	39.4%
Public Safety Other (Medical Examiners, NC Detention Subsidy)	1,303,113	1,369,155	1,369,155	501,946	36.7%
Health	23,090,559	25,020,602	30,806,721	10,465,818	34.0%
Mental Health	5,429,603	5,694,167	5,694,167	2,686,478	47.2%
Social Services	55,098,629	64,644,188	64,755,243	22,555,072	34.8%
Veteran Services	437,822	547,167	547,167	220,784	40.4%

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County of Cumberland General Fund Expenditures					
	FY20-21	FY21-22	FY21-22	YTD ACTUAL	PERCENT OF
DEPARTMENTS	AUDITED	ADOPTED BUDGET	REVISED BUDGET	(unaudited) AS OF January 31, 2022	BUDGET TO DATE **
Child Support	5,110,079	5,693,462	5,693,462	2,139,855	37.6%
Spring Lake Resource Administration	28,155	39,074	39,074	14,764	37.8%
Library	9,538,364	10,495,183	10,835,000	4,557,543	42.1%
Culture Recreation Other (Some of the Community Funding)	260,569	260,569	260,569	135,625	52.0%
Planning	2,968,616	3,489,338	3,564,370	1,524,419	42.8%
Engineering	409,892	607,937	610,207	280,591	46.0%
Cooperative Extension	622,080	839,559	842,559	243,978	29.0% (3)
Location Services	204,386	275,533	202,162	73,360	36.3%
Soil Conservation	208,202	2,288,939	2,669,781	74,011	2.8% (4)
Public Utilities	91,456	96,900	96,900	45,037	46.5%
Economic Physical Development Other	20,000	20,000	20,000	20,000	100.0%
Industrial Park	17,535	4,332	4,332	2,960	68.3%
Economic Incentive	632,132	767,447	767,447	28,749	3.7% (5)
Water and Sewer	179,456	250,000	268,570	49,019	18.3% (6)
Education	94,876,432	98,053,453	98,053,453	48,156,288	49.1%
Other Uses:					
Transfers Out	20,391,447	20,024,042	23,412,500	436,491	1.9% (7)
TOTAL	\$ 310,112,568	\$ 342,529,307	\$ 359,331,283	\$ 137,588,636	38.3%
	FY20-21	FY20-21	FY20-21	YTD ACTUAL	PERCENT OF
Expenditures by Category	UNAUDITED	ADOPTED BUDGET	REVISED BUDGET	(unaudited) AS OF January 31, 2022	BUDGET TO DATE
Personnel Expenditures	\$ 134,059,243	\$ 154,487,473	\$ 158,665,023	\$ 64,666,597	40.8%
Operating Expenditures	153,904,488	164,954,413	173,731,642	72,232,355	41.6%
Capital Outlay	1,757,391	3,063,379	3,522,118	253,193	7.2% (8)
Transfers To Other Funds	20,391,446	20,024,042	23,412,500	436,491	1.9% (7)
TOTAL	\$ 310,112,568	\$ 342,529,307	\$ 359,331,283	\$ 137,588,636	38.3%

COUNTY OF CUMBERLAND

Fiscal Year 2022 - December Year-to-Date Actuals (Report Run Date: January 31, 2022)	
Additional Detail	
General Fund Revenues	
*	
(1) Current Year Ad Valorem 74.1% - The bulk of revenues are typically recorded between November - January.	
(2) Motor Vehicles 43.5% - YTD Actual reflects 5 months of collections.	
(3) Sales Tax 28.5% - YTD actual reflects 3 months of collections. There is a three-month lag. Collections for the fiscal year are first recorded in October.	
(4) Unrestricted/Restricted Intergovernmental 26.0% - There is typically a one-to-two-month lag in receipt of this funding.	
(5) Charges for Services 37.1% - The largest component of charges for services is revenue from the Board of Ed for security at 22% of budget. Only 6% of that revenue has been billed/collected to date.	
General Fund Expenditures	
**	
(1) Human Resources 29.8% - Personnel costs are low as a result of vacancies in the department.	
(2) Board of Elections 23.3% - Municipal election expenses came in lower than anticipated as compared to budget.	
(3) Cooperative Extension 29.0% - Contracted services costs are low as a result of vacancies in positions split with NC State University.	
(4) Soil Conservation 2.8% - Approximately \$2.1M in USDA Grant funds were budgeted and are unexpended.	
(5) Economic Incentive 3.7% - Economic incentives are paid when the company complies.	
(6) Water and Sewer 18.3% - Expenditures are in line with past fiscal year trends at this point in the fiscal year.	
(7) Transfers Out 1.9% - Transfers are often prepared toward the end of the fiscal year.	
(8)	
(9) Capital Outlay 7.2% - Most of these capital items are typically purchased in the second and third quarters of the fiscal year.	

D. Community Development Block Grant - Disaster Recovery (CDBG-DR) Update

BACKGROUND

Cumberland County, in partnership with the North Carolina Office of Recovery & Resiliency (NCORR), is implementing a Multifamily Rental Housing activity funded through the Community Development Block Grant Disaster Recovery Program. The attached report is an update on the status of the activity (Robin's Meadow Permanent Supportive Housing) undertaken by Cumberland County.

RECOMMENDATION / PROPOSED ACTION

No action is needed. This item is provided for informational purposes only.

CUMBERLAND COUNTY DISASTER RECOVERY PROGRAMS UPDATE
FOR THE MARCH 10, 2022
BOARD OF COMMISSIONERS’ AGENDA SESSION

Status as of February 28, 2022
Milestones/Activities (beginning with the most recent activity):

All references to any materials which are described in these minutes or incorporated into these minutes are to the materials that are contained in the same numbered item in the agenda for this meeting. These may be viewed online in the agenda set out on this web page <https://www.cumberlandcountync.gov/departments/commissioners-group/commissioners/meetings/agendas-minutes-and-videos>

- Recent information from the Producer Price Index showed construction pricing trends moving in a favorable direction up until December 2021 and then began increasing. There still appears to be a backlog in building materials. The Price Index will continue to be monitored to estimate the best time to reissue the Invitation to Bid.
- NCORR will be amending the current Subrecipient Agreement to extend the project deadline.
- The plan was to issue an Invitation for Bid (IFB) by the end of December 2021. The latest Producer Price Index of Building Materials and Supplies is still showing very little improvement;
- Cumberland County Community Development (CCCD) had issued the Invitation for Bid (IFB) for the construction of the Robin's Meadow Permanent Housing Program. The bids from contractors were due by June 17, 2021. No bids were received. An IFB was reissued with a deadline of July 27, 2021. However, due to the low attendance at the pre-bid meeting and concerns of the fluctuation of price in construction, the IFB was cancelled. CCCD Director and the Wooten Company had expressed concerns to the State, during a recent conference call, regarding the challenges of obtaining bids and meeting the funding obligation by August 2021. The CCCD Director requested the State to amend the funding obligation date in the subrecipient agreement. The request is currently under review;
- The City of Fayetteville completed the final commercial review of the project. Within the next week, Cumberland County Community Development will post the invitation for bids for the construction of the project;
- On April 15, 2021, a virtual meeting was held between Tracey Colores (NCORR), Dee Taylor (CCCD), and Devon Newton (CCCD). Tracey provided an update on the status of the request for additional funds to support the project. NCORR is planning to provide additional funding. The additional funds requested by CCCD will only be eligible for construction activities. There were challenges with obtaining additional funding to assist with supportive services. The official letter and amended sub recipient agreement from NCORR is forthcoming. An updated Project Information Form will also need to be submitted;
- The Wooten Company submitted an updated project schedule. It is anticipated that construction will be completed June 2022;
- NCORR completed its review of the construction project manual;
- The construction project manual prepared by The Wooten Company was sent to NCORR for review. Invitation to Bid for the construction of the project are expected to be posted within the next month pending the City of Fayetteville's final commercial review and NCORR's final review of the construction project manual;
- NCORR held a technical assistance session with Community Development Staff (Sylvia McLean and Dee Taylor) on December 16, 2020 to ensure Community Development is carrying out the requirements of the agreement and the CDBG-DR program. NCORR staff included Dan Blaisdell, Bill Blankenship, Joe Brook, Mary Glasscock, Tracey Colores, and Kristina Cruz;
- A letter (dated July 28, 2020) was sent to NCORR requesting additional CDBG-DR funds in the amount of \$1,000,000 to cover construction and supportive services. A follow-up was made with NCORR regarding the status of the request and Community Development had to submit a revised letter (dated October 21, 2020) to clarify the amount requested. Community Development is still waiting to receive a response from NCORR regarding the status of the request;
- The Wooten Company submitted a revised project schedule. Community Development submitted a request to NCORR to extend the deadline to obligate funds to March 9, 2021;
- Robins Meadow Permanent Supportive Housing Project/Community Recovery Infrastructure - A/E Services – The Wooten Company is providing construction administration services and completing the construction document phase. The firm had submitted documents to City of Fayetteville Technical Review Committee and Engineering Review Committee to complete the final review process;
- DRA-17 & HMGP Projects – County completed acquisition and demolition of 10 properties;
- Robins Meadow Permanent Supportive Housing Project/Community Recovery Infrastructure – received project specific award letter January 23, 2020; and
- NCORR executed SRA with County December 17, 2019.

Current Staffing:

- State POC: John Ebbighausen – Director of Disaster Recovery Programs, NC Office of Recovery & Resiliency (NCORR); Mary Glasscock; Infrastructure Manager (NCORR); and Tracey Colores
- Cumberland County:
 - o Sylvia McLean, P.T. Community Development (CD) Consultant

7. CLOSED SESSION

No closed session was held.

MOTION: Commissioner Lancaster moved to adjourn.

SECOND: Commissioner Stewart

VOTE: UNANIMOUS (5-0) (Commissioner Council departed without having been excused.)

There being no further business, the meeting adjourned at 3:00 p.m.

Approved with/without revision:

Respectfully submitted,

Candice H. White
Clerk to the Board